



**PROSPERITY** —————  
**BANCSHARES, INC.®**

## **Investor Presentation**

————— **Third Quarter 2019** —————



# Important Information

## Cautionary Notes on Forward-Looking Statements

This communication contains statements which, to the extent they are not statements of historical fact, constitute “forward-looking statements” within the meaning of the federal securities laws, including Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. From time to time, oral or written forward-looking statements may also be included in other information released to the public. Such statements are typically, but not exclusively, identified by the use in the statements of words or phrases such as “aim,” “anticipate,” “estimate,” “expect,” “goal,” “guidance,” “intend,” “is anticipated,” “is expected,” “is intended,” “objective,” “plan,” “projected,” “projection,” “will affect,” “will be,” “will continue,” “will decrease,” “will grow,” “will impact,” “will increase,” “will incur,” “will reduce,” “will remain,” “will result,” “would be,” variations of such words or phrases (including where the word “could,” “may,” or “would” is used rather than the word “will” in a phrase) and similar words and phrases indicating that the statement addresses some future result, occurrence, plan or objective. These forward-looking statements may include information about Prosperity Bancshares, Inc. (“Prosperity”) and LegacyTexas Financial Group, Inc. (“LegacyTexas”) possible or assumed future economic performance or future results of operations, including future revenues, income, expenses, provision for loan losses, provision for taxes, effective tax rate, earnings per share and cash flows and Prosperity’s or LegacyTexas’ future capital expenditures and dividends, future financial condition and changes therein, including changes in Prosperity’s and LegacyTexas’ loan portfolio and allowance for loan losses, future capital structure or changes therein, as well as the plans and objectives of management for Prosperity’s or LegacyTexas’ future operations, future or proposed acquisitions, the future or expected effect of acquisitions on Prosperity’s or LegacyTexas’ operations, results of operations, financial condition, and future economic performance, statements about the anticipated benefits of the proposed transaction, and statements about the assumptions underlying any such statement. The forward-looking statements are based on expectations and assumptions Prosperity and LegacyTexas currently believe to be valid. Because forward-looking statements relate to future results and occurrences, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. Many possible events or factors could adversely affect the future financial results and performance of Prosperity, LegacyTexas or the combined company and could cause those results or performance to differ materially from those expressed in the forward-looking statements. Such risks and uncertainties include, among others: the occurrence of any event, change or other circumstance that could give rise to the right of one or both of the parties to terminate the merger agreement, the outcome of any legal proceedings that may be instituted against Prosperity or LegacyTexas, delays in completing the transaction, the failure to obtain necessary regulatory approvals (and the risk that such approvals may result in the imposition of conditions that could adversely affect the combined company or the expected benefits of the transaction) or shareholder approvals or to satisfy any of the other conditions to the transaction on a timely basis or at all, the possibility that the anticipated benefits of the transaction are not realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a result of the strength of the economy and competitive factors generally, or specifically in the Dallas/Fort Worth area where LegacyTexas does a majority of its business and Prosperity has a significant presence, the possibility that the transaction may be more expensive to complete than anticipated, including as a result of unexpected factors or events, diversion of management’s attention from ongoing business operations and opportunities, potential adverse reactions or changes to business or employee relationships, including those resulting from the announcement or completion of the transaction, Prosperity’s ability to complete the acquisition and integration of LegacyTexas successfully, and the dilution caused by Prosperity’s issuance of additional shares of its common stock in connection with the transaction. Each of Prosperity and LegacyTexas disclaims any obligation to update such factors or to publicly announce the results of any revisions to any of the forward-looking statements included herein to reflect future events or developments. Further information on Prosperity, LegacyTexas and factors which could affect the forward-looking statements contained herein can be found in Prosperity’s Annual Report on Form 10-K for the fiscal year ended December 31, 2018, its Quarterly Report on Form 10-Q for the three-and six-month periods ended June 30, 2019 and its other filings with the Securities and Exchange Commission (“SEC”), and in LegacyTexas’ Annual Report on Form 10-K for the fiscal year ended December 31, 2018, its Quarterly Report on Form 10-Q for the three-and six-month periods ended June 30, 2019 and its other filings with the SEC.

## Additional Information about the Merger and Where to Find It

In connection with the proposed merger of LegacyTexas into Prosperity, Prosperity has filed with the SEC a registration statement on Form S-4 to register the shares of Prosperity common stock to be issued to the stockholders of LegacyTexas. The registration statement includes a joint proxy statement/prospectus which was sent to the stockholders of LegacyTexas and the shareholders of Prosperity seeking their approval of the proposed transaction.

WE URGE INVESTORS AND SECURITY HOLDERS TO READ THE REGISTRATION STATEMENT ON FORM S-4, THE JOINT PROXY STATEMENT/PROSPECTUS AND ANY OTHER RELEVANT DOCUMENTS TO BE FILED WITH THE SECURITIES AND EXCHANGE COMMISSION IN CONNECTION WITH THE PROPOSED TRANSACTION BECAUSE THEY CONTAIN IMPORTANT INFORMATION ABOUT PROSPERITY, LEGACYTEXAS AND THE PROPOSED TRANSACTION.

Investors and security holders may obtain free copies of these documents through the website maintained by the SEC at <http://www.sec.gov>. Documents filed with the SEC by Prosperity will be available free of charge by directing a request by telephone or mail to Prosperity Bancshares, Inc., Prosperity Bank Plaza, 4295 San Felipe, Houston, Texas 77027 Attn: Investor Relations, (281) 269-7199 and documents filed with the SEC by LegacyTexas will be available free of charge by directing a request by telephone or mail to LegacyTexas Financial Group, Inc., 5851 Legacy Circle, Suite 1200, Plano, Texas 75024, (972) 578-5000.

## Participants in the Solicitation

Prosperity, LegacyTexas and their respective directors and executive officers may be deemed to be participants in the solicitation of proxies from the shareholders of Prosperity and the stockholders of LegacyTexas in connection with the proposed transaction. Certain information regarding the interests of these participants and a description of their direct and indirect interests, by security holdings or otherwise, is included in the joint proxy statement/prospectus regarding the proposed transaction filed with the SEC by Prosperity and LegacyTexas. Additional information about Prosperity and its directors and executive officers may be found in the definitive proxy statement of Prosperity relating to its 2019 Annual Meeting of Shareholders filed with the SEC on March 14, 2019, and other documents filed by Prosperity with the SEC. Additional information about LegacyTexas and its directors and executive officers may be found in the definitive proxy statement of LegacyTexas relating to its 2019 Annual Meeting of Stockholders filed with the SEC on April 12, 2019, and other documents filed by LegacyTexas with the SEC. These documents can be obtained free of charge from the sources described above.

## No Offer or Solicitation

This communication is for informational purposes only and is not intended to and does not constitute an offer to subscribe for, buy or sell, or the solicitation of an offer to subscribe for, buy or sell, or an invitation to subscribe for, buy or sell any securities or a solicitation of any vote or approval in any jurisdiction, nor shall there be any sale, issuance or transfer of securities in any jurisdiction in which such offer, invitation, sale or solicitation would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offer of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act of 1933, as amended, and otherwise in accordance with applicable law.

# 2019 Third Quarter Highlights

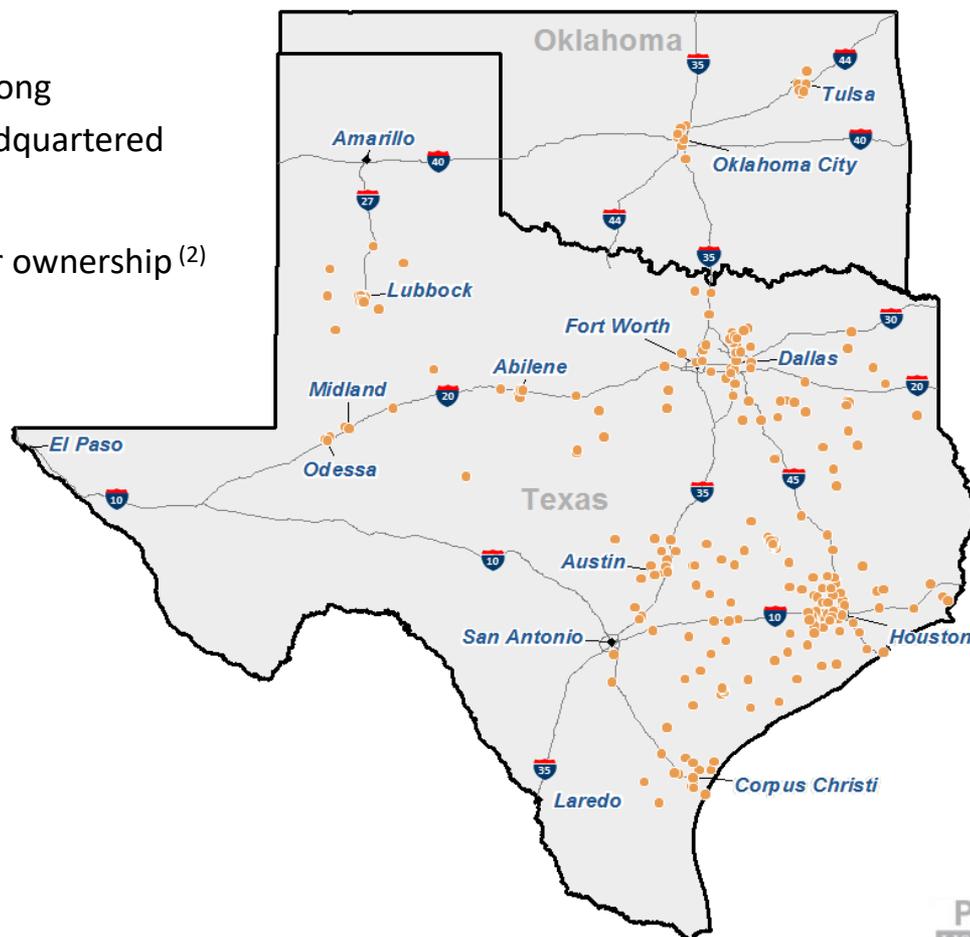
- Net income of \$81.758 million and earnings per share (diluted) of \$1.19 for three months ended September 30, 2019
- Assets of \$22.093 billion, loans of \$10.673 billion, and deposits of \$16.930 billion at September 30, 2019
- Common equity tier 1 ratio was 16.68% and leverage ratio was 10.86% at September 30, 2019
- Sound asset quality with annualized net charge-offs / average loans of 0.04%
- Nonperforming assets to average earning assets remain low at 0.26% or \$51.157 million for the third quarter 2019
- Efficiency ratio of 43.70% for the third quarter 2019
- Increase in dividend of 12.2% to \$0.46 for the fourth quarter 2019
- Received all necessary regulatory approvals for the pending merger with LegacyTexas Financial Group, Inc.

# Strong Presence in Texas and Oklahoma

- A Texas-based financial holding company with \$22.093 billion in total assets
- Ranked #3 in deposit market share in Texas <sup>(1)</sup>
- Texas and Oklahoma continue to benefit from strong economies, and are home to 54 Fortune 500 headquartered companies
- Shareholder driven with 4.9% fully diluted insider ownership <sup>(2)</sup>
- Successful integration of 42 acquisitions (whole bank, branch and failed bank transactions)

## 243 Full Service Locations

16	in Bryan/College Station Area
29	in Central Texas Area
33	in Dallas/Fort Worth Area
22	in East Texas Area
65	in Houston Area
30	in South Texas Area
34	in West Texas Area
6	in Central Oklahoma Area
8	in Tulsa Area



Source: SNL Financial

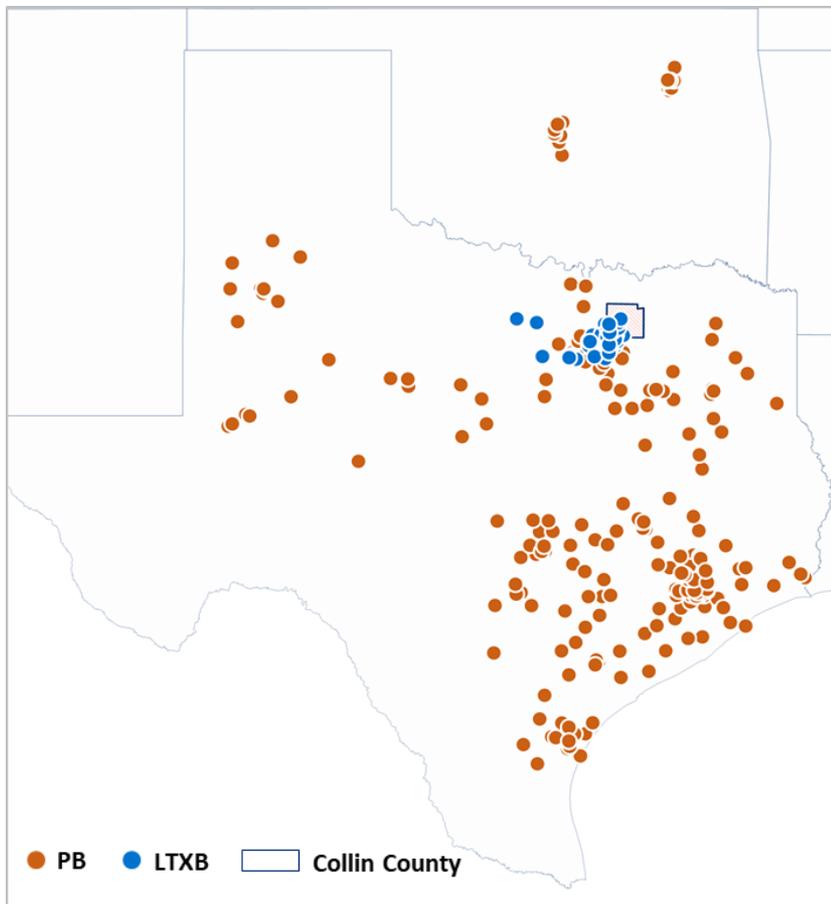
(1) Per FDIC; Includes Texas headquartered banks; Deposits as of 6/30/2019

(2) Per proxy statement (Form DEF 14A) filed on 3/14/2019

# Pending Merger with LegacyTexas

## Partnering to Create a Premier Franchise

### Pro Forma Branch Footprint with LegacyTexas



### Pro Forma Deposit Market Share - Texas

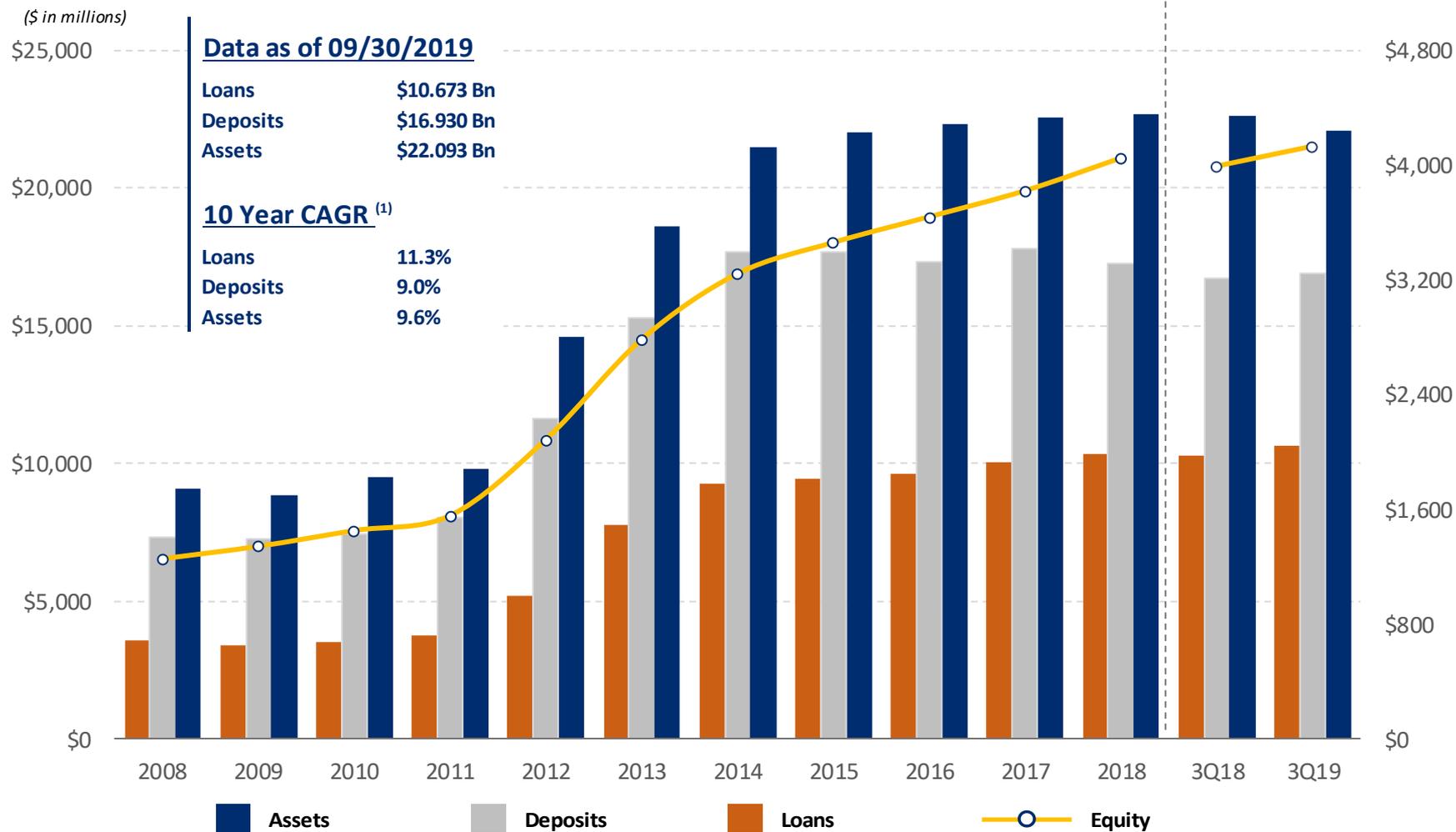
Rank	Institution (State)	No. of Branches	Deposits (\$ millions)	Market Share (%)
1	JPMorgan Chase & Co. (NY)	558	\$ 191,879	24.2%
2	Bank of America Corporation (NC)	364	128,737	16.2
3	Wells Fargo & Co. (CA)	615	70,693	8.9
4	BBVA	331	38,755	4.9
5	Cullen/Frost Bankers Inc. (TX)	147	26,083	3.3
6	Texas Capital Bancshares Inc. (TX)	12	23,080	2.9
	<b>Pro Forma</b>	<b>290</b>	<b>22,593</b>	<b>2.8</b>
7	<b>Prosperity Bancshares Inc. (TX)</b>	<b>247</b>	<b>15,499</b>	<b>2.0</b>
8	Zions Bancorp. NA (UT)	79	11,315	1.4
9	Capital One Financial Corp. (VA)	79	9,336	1.2
10	Comerica Inc. (TX)	123	8,739	1.1
14	<b>LegacyTexas Financial Group Inc (TX)</b>	<b>43</b>	<b>7,095</b>	<b>0.9</b>

### Pro Forma Deposit Market Share – Dallas / Ft. Worth Area

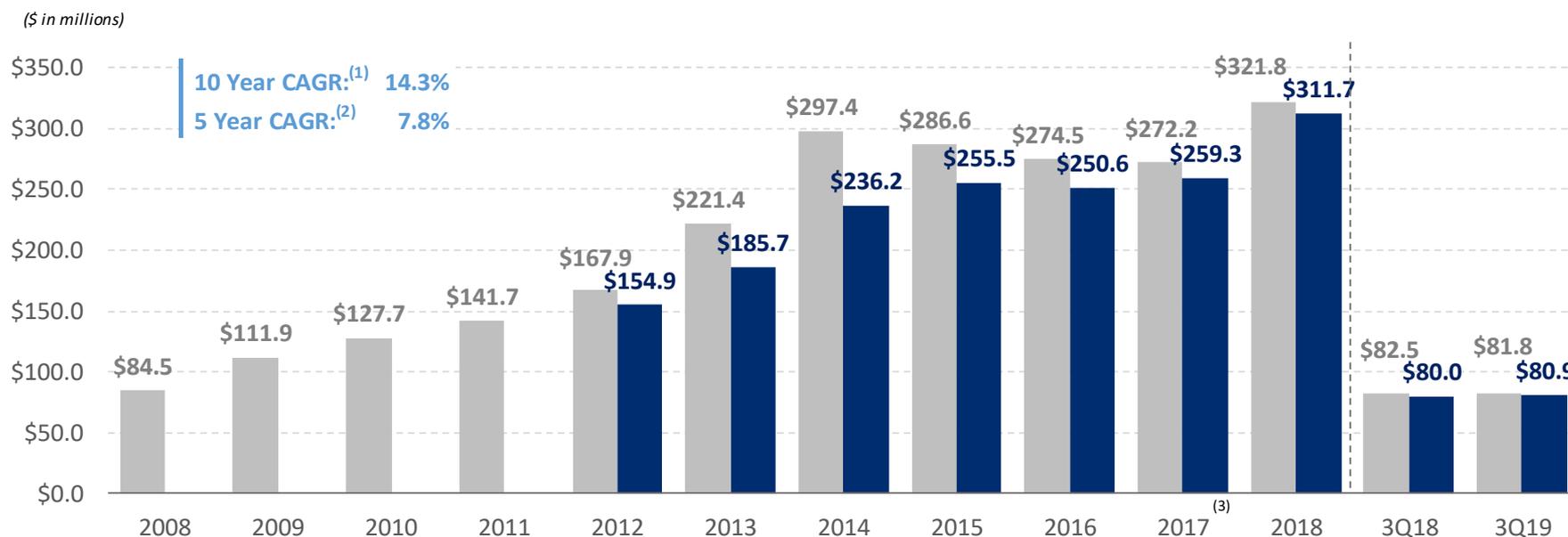
Rank	Institution (State)	No. of Branches	Deposits (\$ millions)	Market Share (%)
1	Bank of America Corporation (NC)	139	\$ 84,899	29.0%
2	JPMorgan Chase & Co. (NY)	217	64,341	22.0
3	Wells Fargo & Co. (CA)	175	19,958	6.8
4	Texas Capital Bancshares Inc. (TX)	7	18,931	6.5
5	BBVA	93	11,122	3.8
	<b>Pro Forma</b>	<b>74</b>	<b>8,542</b>	<b>2.9</b>
6	NexBank Capital Inc. (TX)	3	7,062	2.4
7	<b>LegacyTexas Financial Group Inc (TX)</b>	<b>42</b>	<b>7,006</b>	<b>2.4</b>
8	Cullen/Frost Bankers Inc. (TX)	38	6,710	2.3
9	Independent Bk Group Inc. (TX)	33	5,862	2.0
10	Comerica Inc. (TX)	55	4,772	1.6
18	<b>Prosperity Bancshares Inc. (TX)</b>	<b>32</b>	<b>1,536</b>	<b>0.5</b>

Source: S&P Global Market Intelligence  
 Note I: Institutions not headquartered in Texas are shown in grey  
 Note II: FDIC deposit data as of June 30, 2019 and excludes non-retail as defined by S&P Global Market Intelligence. Pro forma for pending acquisitions excluding purchase accounting adjustments

# Balance Sheet Summary



# Net Income



Note: Net income includes the following (\$ in thousands)

Provision for Credit Losses	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	3Q18	3Q19
	\$9,867	\$28,775	\$13,585	\$5,200	\$6,100	\$17,240	\$18,275	\$7,560	\$24,000	\$14,325	\$16,350	\$2,350	\$1,100

Loan Discount Accretion	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	3Q18	3Q19
	-	-	-	-	\$26,413	\$62,723	\$95,875	\$52,122	\$38,970	\$21,906	\$13,909	\$3,457	\$1,283

■ Net Income      ■ Net Income (Excluding Purchase Accounting Adjustments)

Source: Company Documents

(1) Represents the Compound Annual Growth Rate of net income from 12/31/2008 – 12/31/2018

(2) Represents the Compound Annual Growth Rate of net income from 12/31/2013 – 12/31/2018

(3) Net income includes a one-time non-cash charge of \$1.431 million related to the "Tax Cuts and Jobs Act" enacted on December 22, 2017

# Earnings Per Share



Note: Net income includes the following (\$ in thousands)

<b>Provision for Credit Losses</b>	\$9,867	\$28,775	\$13,585	\$5,200	\$6,100	\$17,240	\$18,275	\$7,560	\$24,000	\$14,325	\$16,350	\$2,350	\$1,100
<b>Loan Discount Accretion</b>	-	-	-	-	\$26,413	\$62,723	\$95,875	\$52,122	\$38,970	\$21,906	\$13,909	\$3,457	\$1,283

■ EPS                      ■ Core EPS (Excluding Purchase Accounting Adjustments)

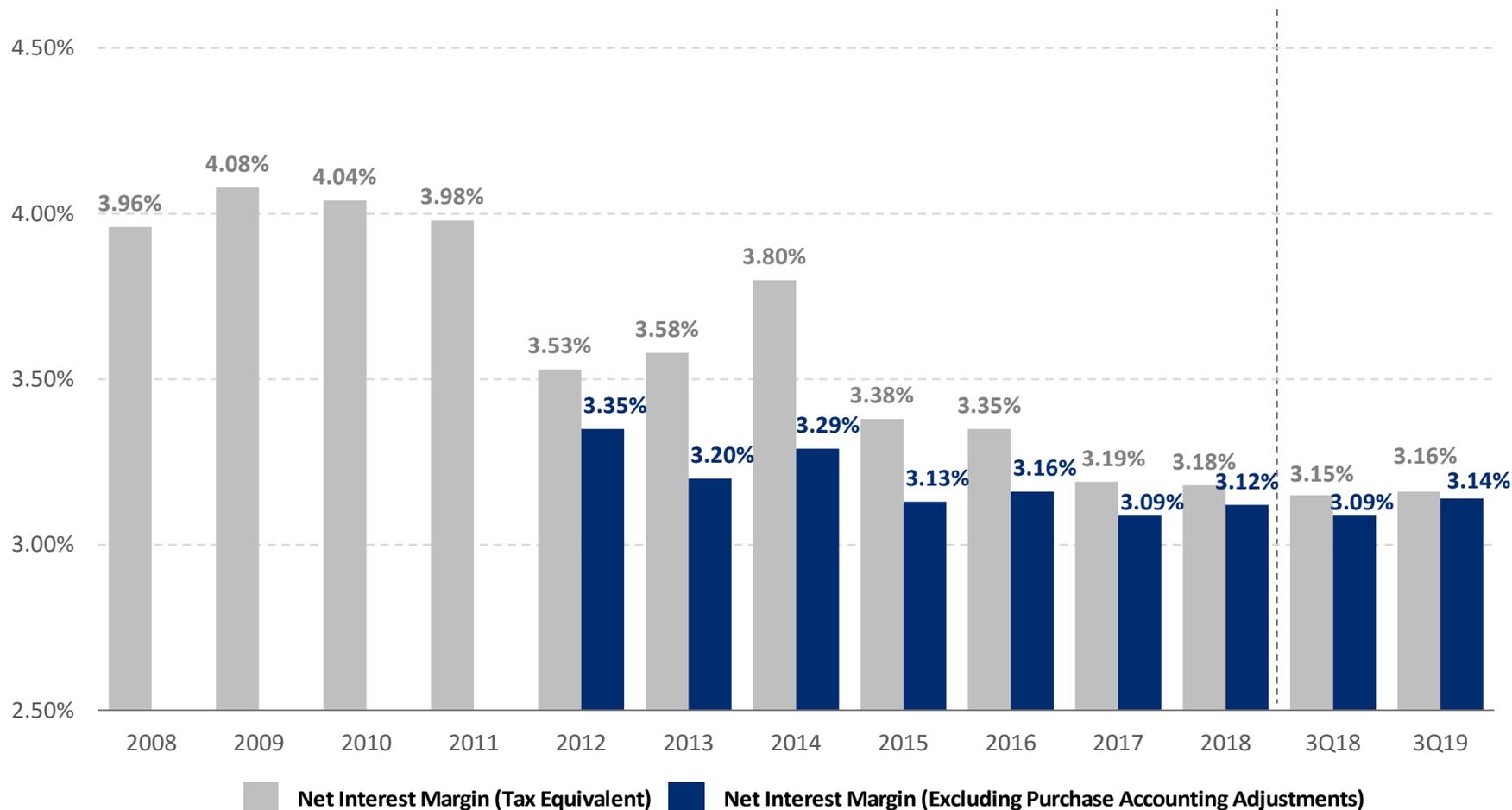
Source: Company Documents

(1) Represents the Compound Annual Growth Rate for EPS from 12/31/2008 – 12/31/2018

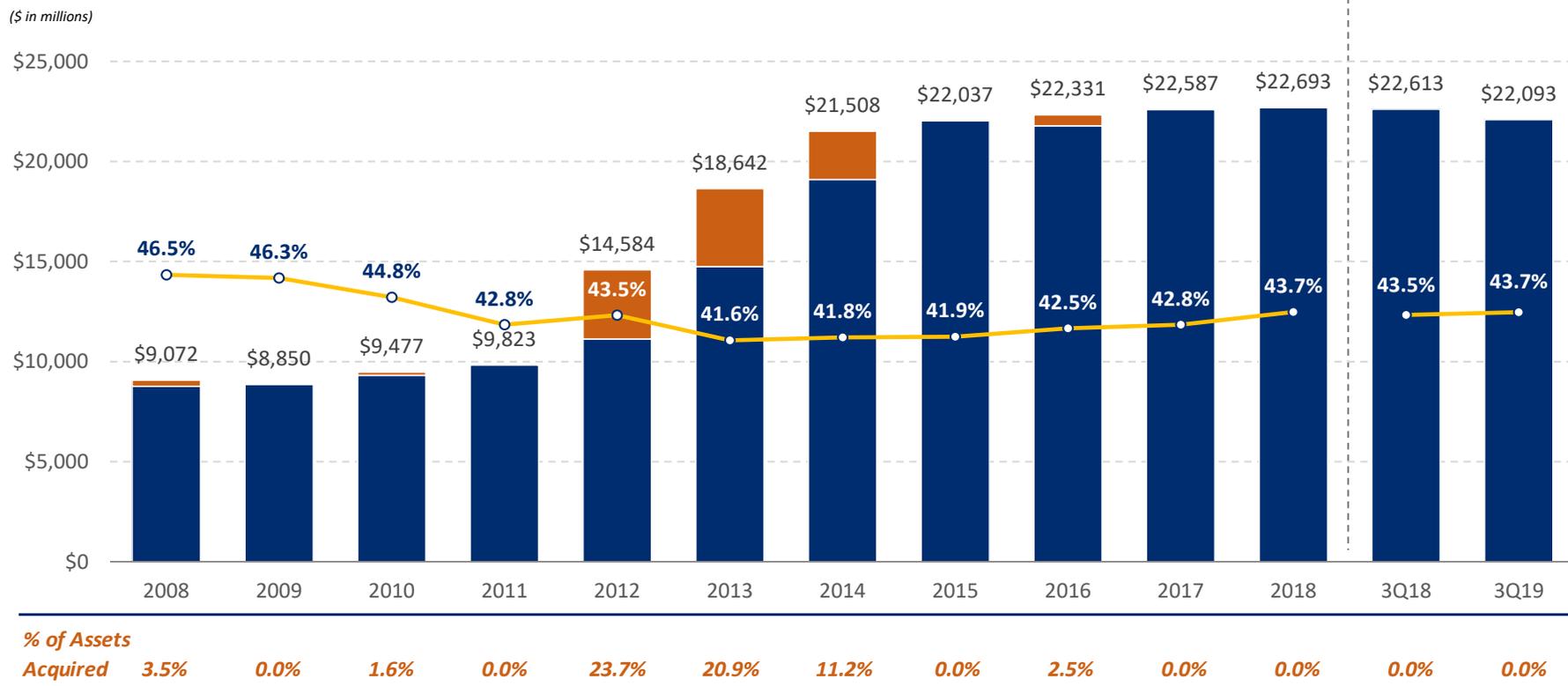
(2) Represents the Compound Annual Growth Rate for EPS from 12/31/2013 – 12/31/2018

(3) Net income includes a one-time non-cash charge of \$0.02 per diluted share related to the "Tax Cuts and Jobs Act" enacted on December 22, 2017

# Net Interest Margin



# Efficiency Ratio



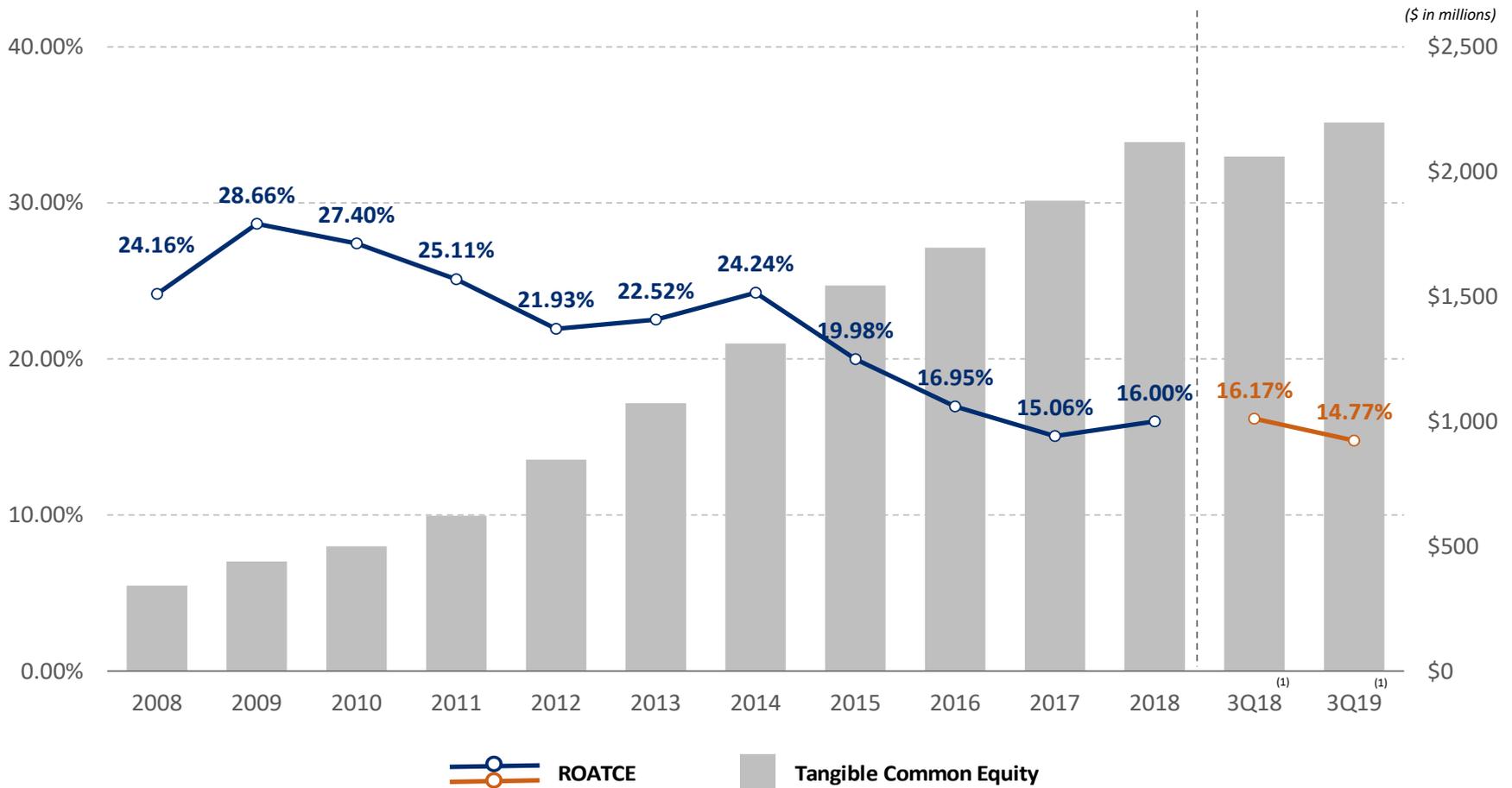
■ Total Assets Excluding Acquisitions
 ■ Total Assets Acquired <sup>(1)</sup>
—○— Efficiency Ratio <sup>(2)</sup>

Source: Company Documents

(1) Representative of target assets at closing

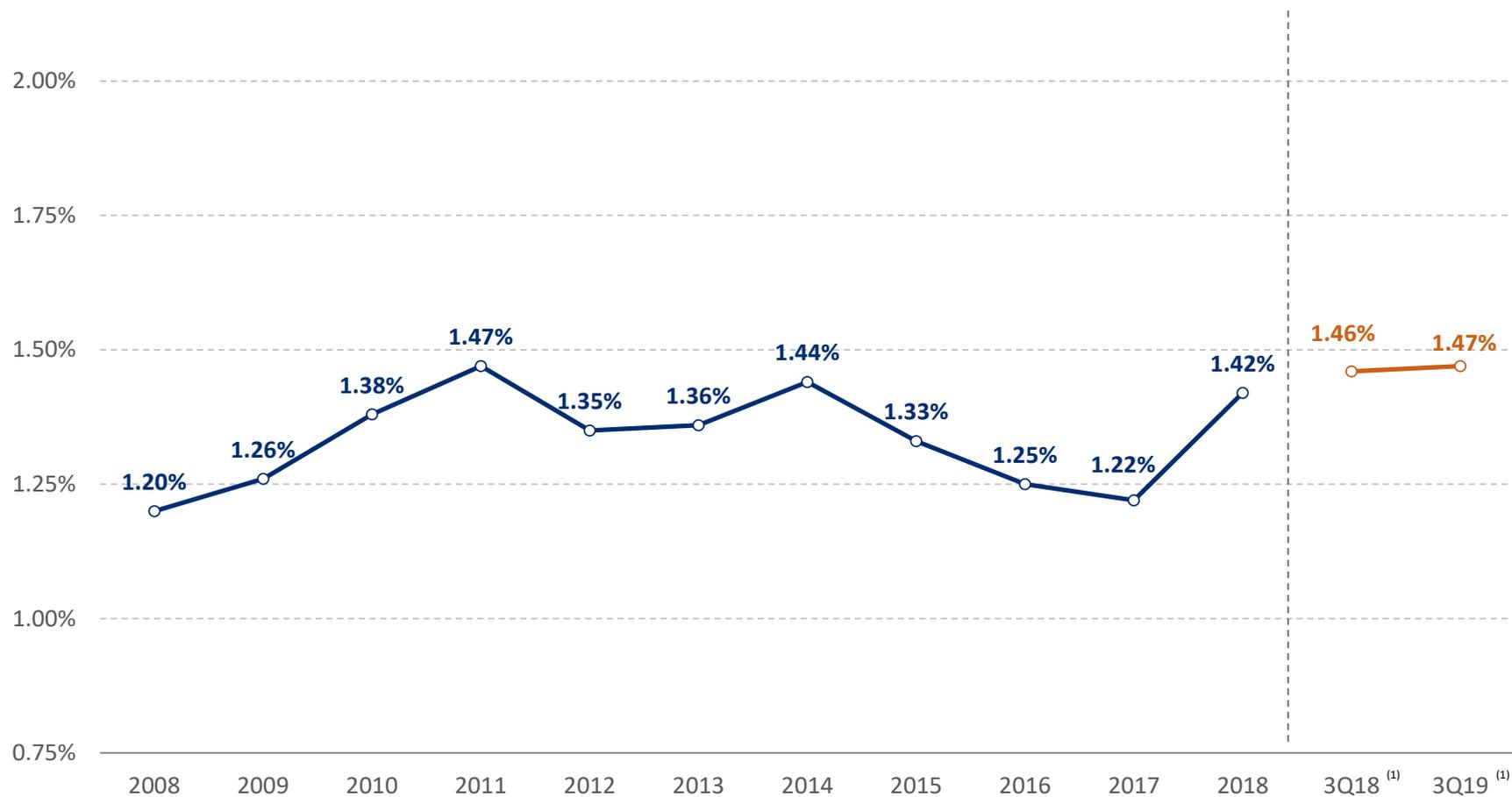
(2) Calculated by dividing total noninterest expense, excluding credit loss provisions, by net interest income plus noninterest income, excluding net gains and losses on the sale of assets and securities. Additionally, taxes are not part of this calculation.

# Return on Average Tangible Common Equity



(1) Interim periods shown on an annualized basis

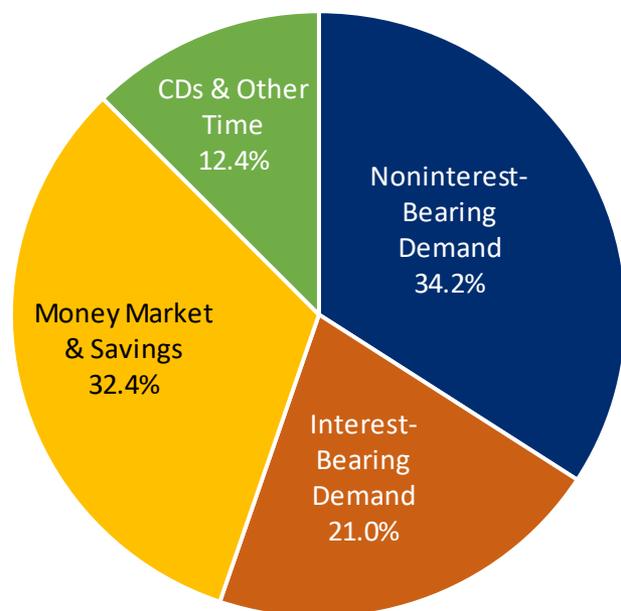
# Return on Average Assets



(1) Interim periods shown on an annualized basis

# Deposit Composition

As of September 30, 2019  
(\$ in millions)



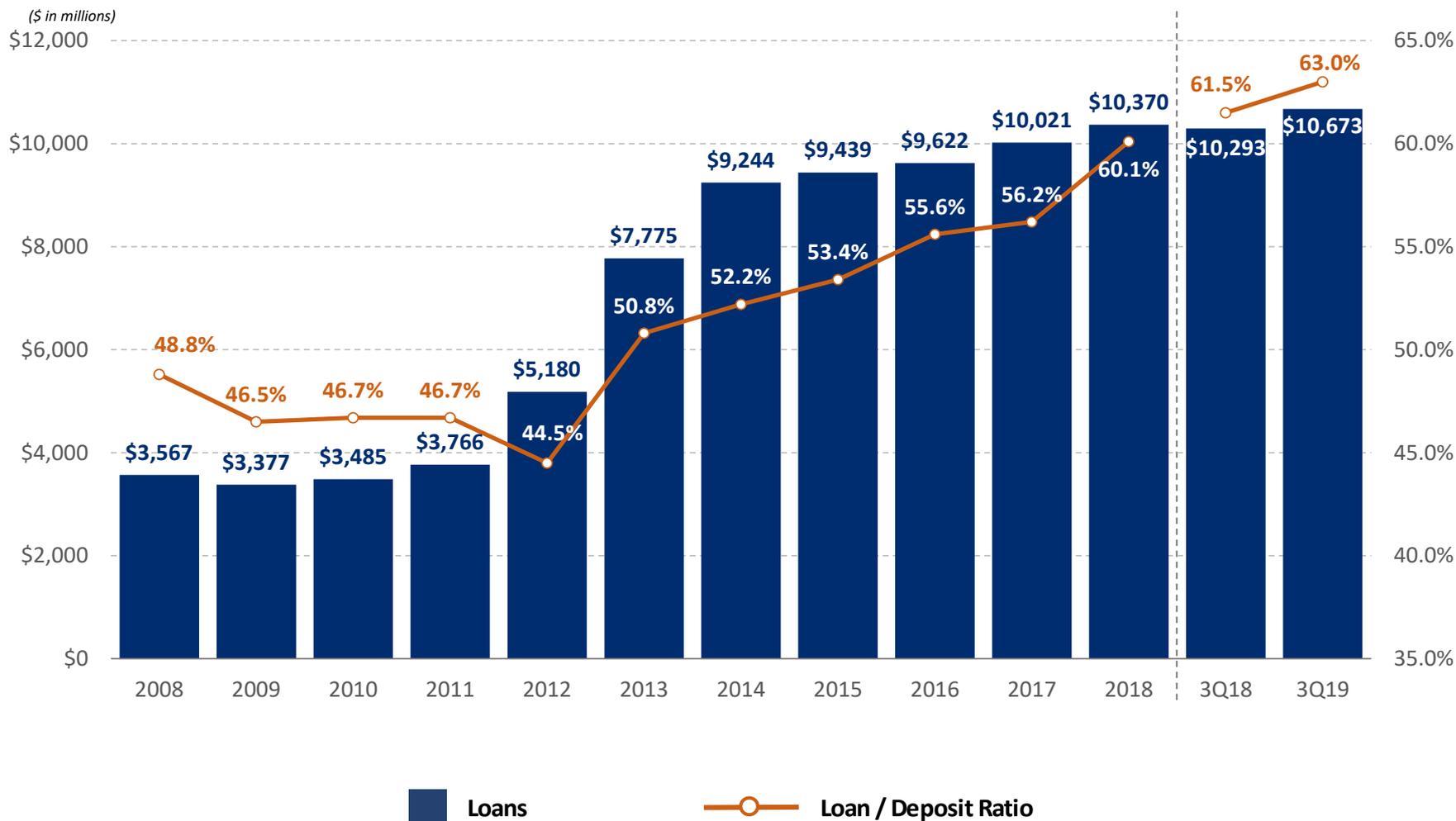
	\$mm	Cost (%) <sup>(1)</sup>
Noninterest-Bearing Demand	\$5,784	0.00%
Interest-Bearing Demand	\$3,564	0.62%
Money Market & Savings	\$5,485	0.90%
CDs & Other Time	\$2,096	1.67%

**Total Deposits: \$16.9Bn**

*Total Cost of Deposits: 0.63%<sup>(1)</sup>*

*Cost of Deposits, Net of NIBD: 0.96%<sup>(1)</sup>*

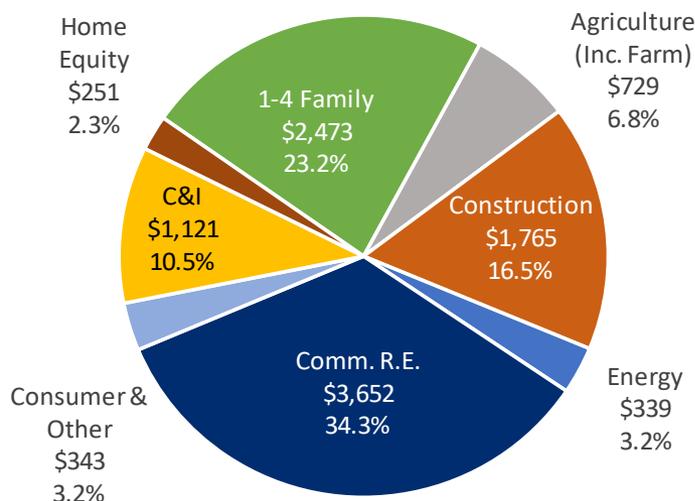
# Loan Growth



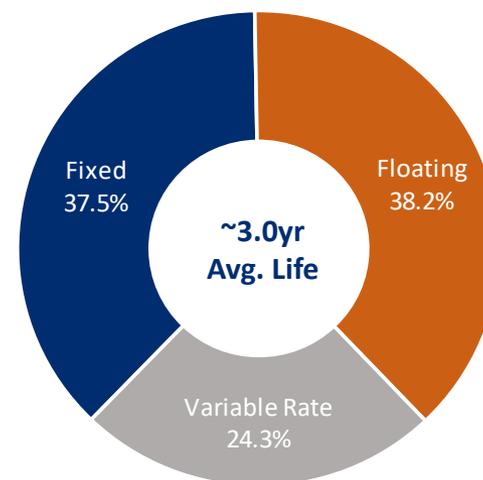
# Loan Portfolio Overview

As of September 30, 2019  
(\$ in millions)

## Loan Portfolio by Category & Geography



## Loans by Rate Structure



### Loans By Area

Loans By Area	Amount <sup>(2)</sup>	% of Total
Bryan / College Station	\$602	5.7%
Central Oklahoma	\$579	5.5%
Central Texas	\$1,497	14.1%
Dallas / Ft. Worth	\$1,330	12.5%
East Texas	\$449	4.2%
Houston	\$3,257	30.7%
South Texas	\$1,331	12.5%
Tulsa Oklahoma	\$577	5.4%
West Texas	\$994	9.4%

**Total Loans: \$10.7Bn**

*Yield on Loans: 5.05%<sup>(1)</sup>*

*Core Yield on Loans: 5.00%<sup>(1)(3)</sup>*

Source: Company Documents

(1) Data for the three months ended September 30, 2019

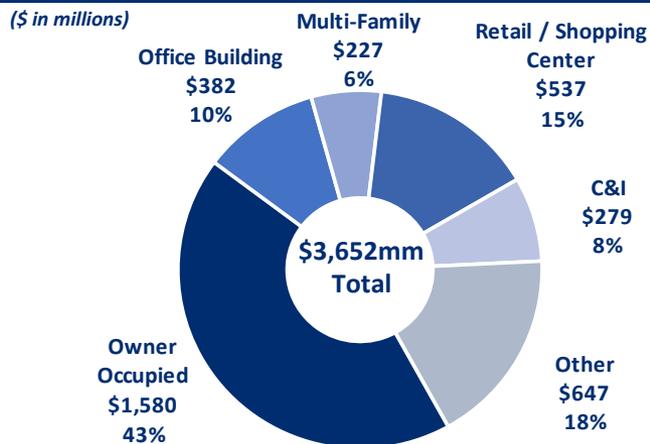
(2) Excludes \$57 million in loans assigned to the Corporate Group

(3) Core yield excludes purchase accounting adjustments

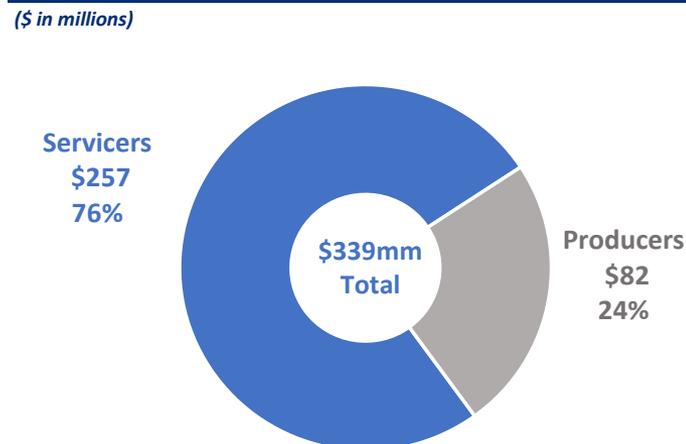
# Loan Portfolio Segment Detail

As of September 30, 2019  
(\$ in millions)

## Commercial Real Estate Detail



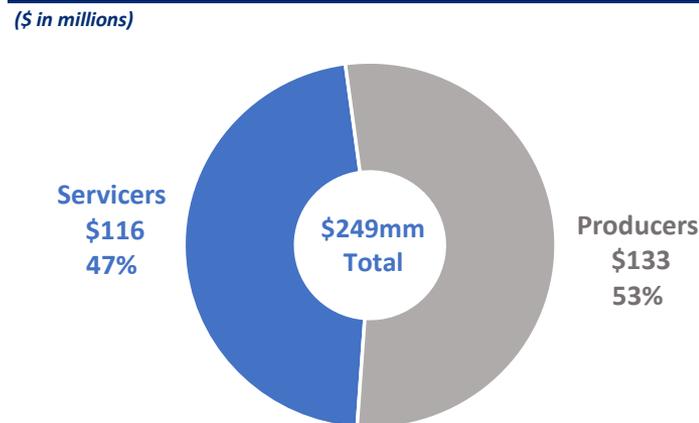
## Energy Detail - Outstanding Balance



## Construction Detail



## Energy Detail - Unfunded Commitments

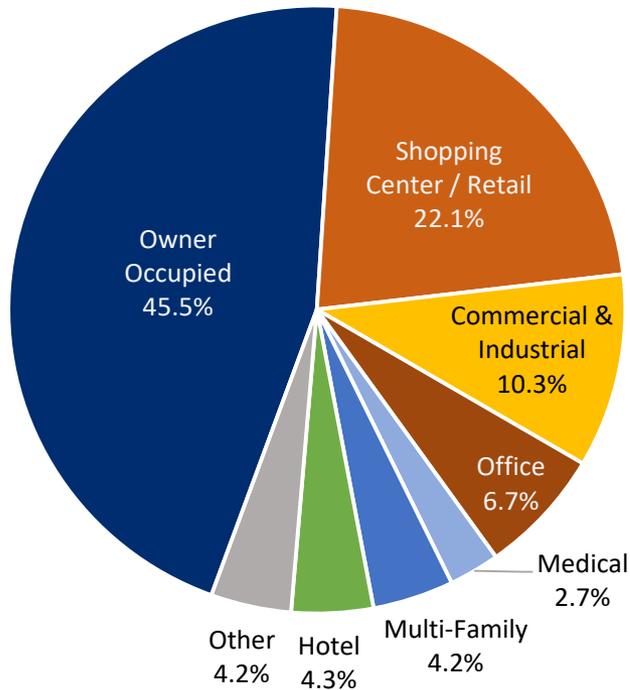


Source: Company Documents

(1) Total includes a net unaccrued discount of (\$0.736) million, not shown in graph

# Houston MSA CRE Portfolio

As of September 30, 2019  
(\$ in millions)

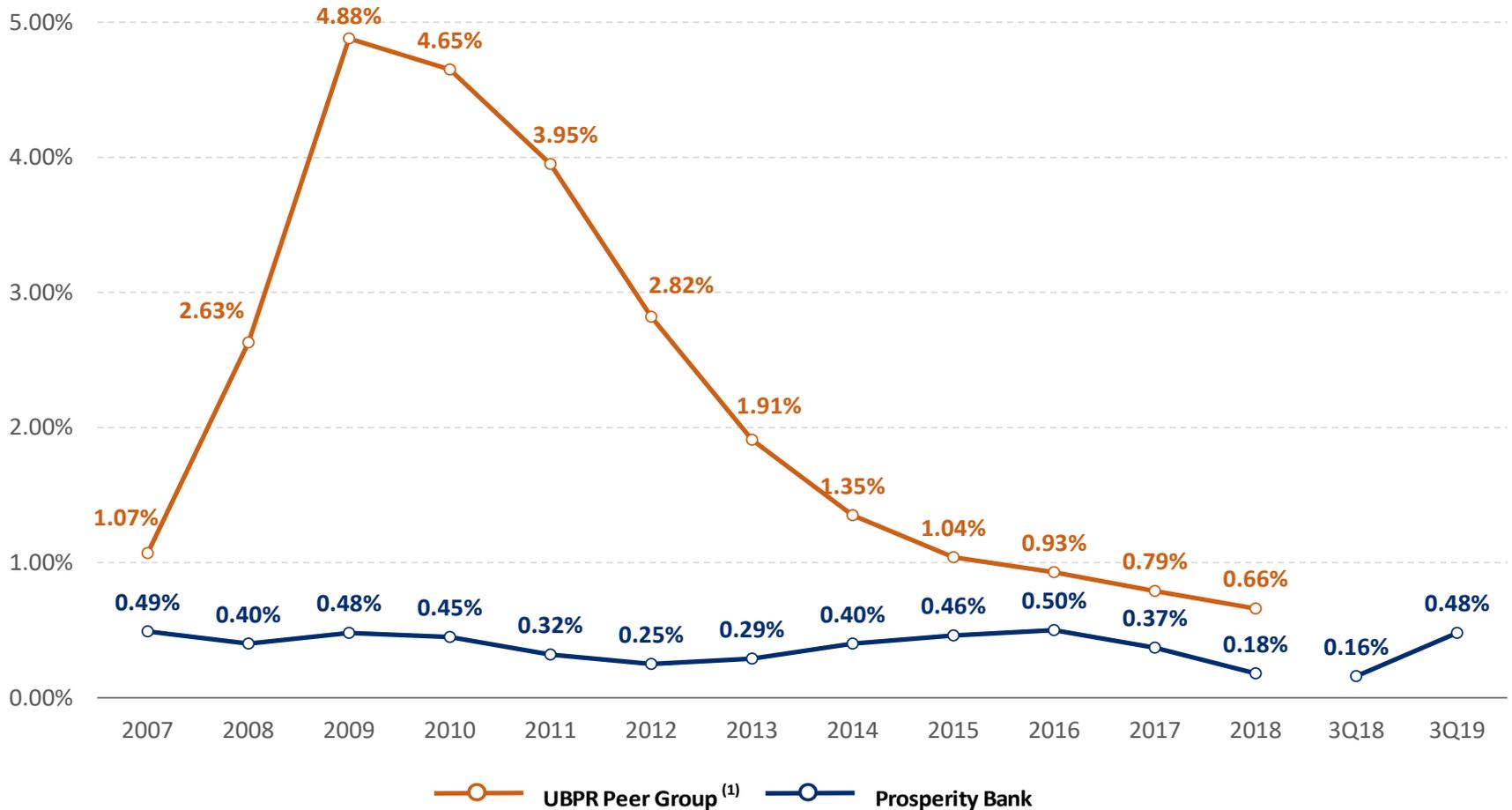


Owner Occupied	\$538
Shopping Center / Retail	\$262
Commercial & Industrial	\$122
Office	\$79
Medical	\$32
Hotel	\$51
Multi-Family	\$50
Other	\$50

**Total Houston MSA CRE: \$1.2Bn**

# Asset Quality

## NPAs / Loans + OREO



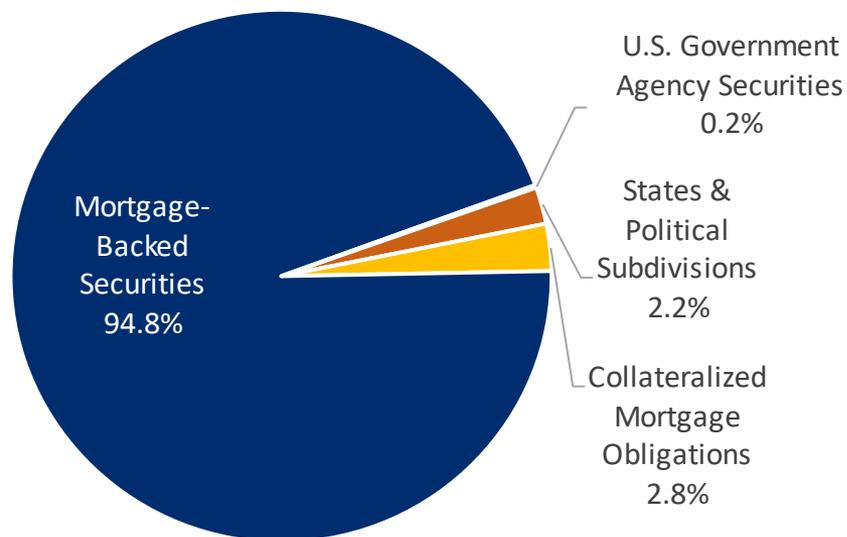
Source: Company Documents & Uniform Bank Performance Report

Note: NPAs include loans past due 90 days and still accruing

(1) UBPR = Uniform Bank Performance Report; Peer Group 11 (231 banks) – insured commercial banks having assets greater than \$3 billion

# Securities Portfolio Detail

As of September 30, 2019  
(\$ in millions)



96.5% Held to Maturity  
3.5% Available for Sale

	\$mm
Mortgage-Backed Securities	\$8,050
Collateralized Mortgage Obligations	\$242
States & Political Subdivisions	\$189
U.S. Government Agency Securities	\$14

**Total Securities: \$8.5Bn**

Yield on Securities: 2.30%<sup>(1)</sup>

Duration: ~3.2 Yrs.<sup>(2)</sup>

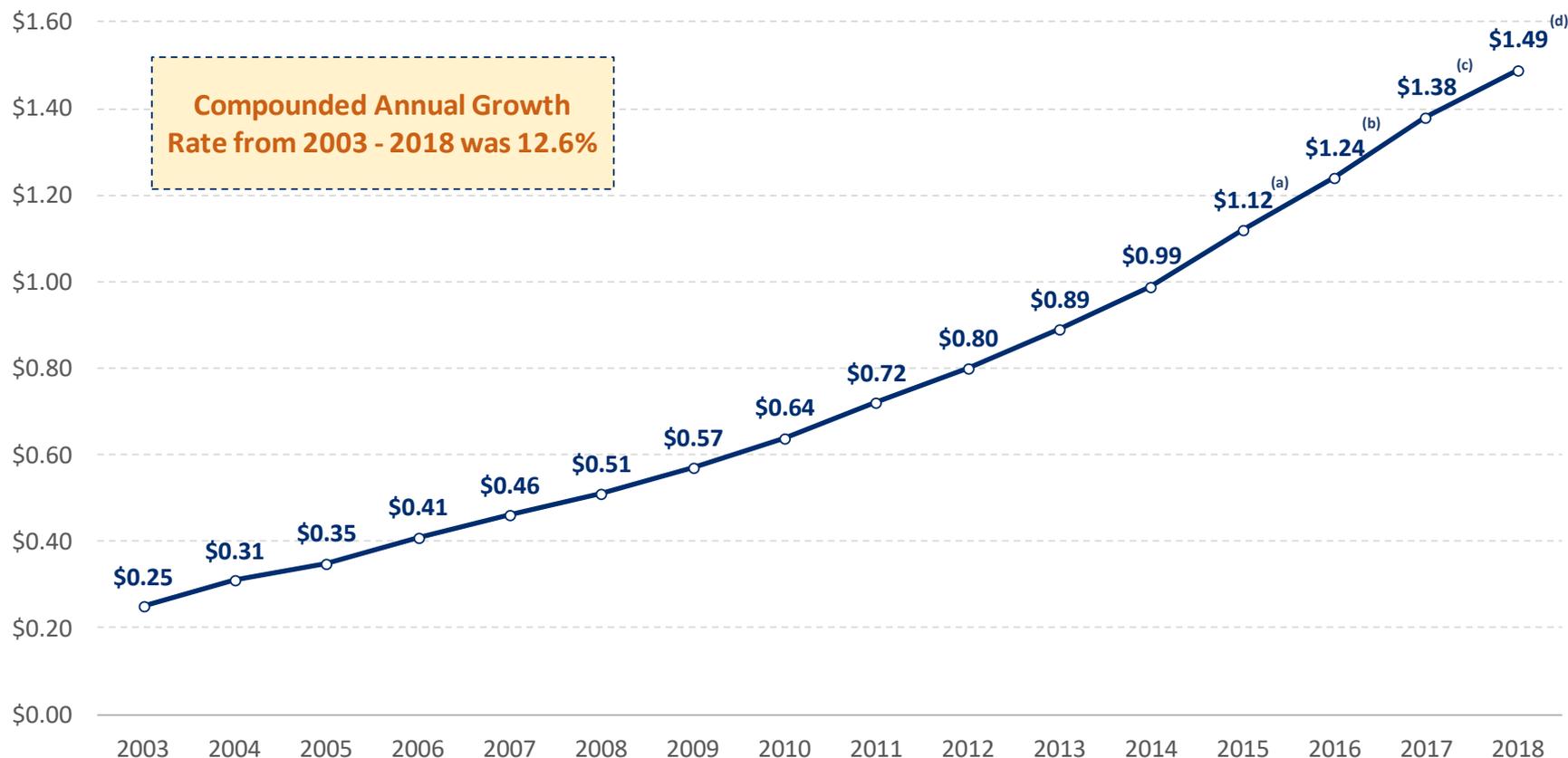
Avg. Yearly Cash Flow: ~\$1.8Bn

Source: Company Documents

(1) Data for the three months ended September 30, 2019

(2) Effective duration +300bps shown; Effective duration -300bps equal to 2.1years; Weighted average life equal to 3.6 years

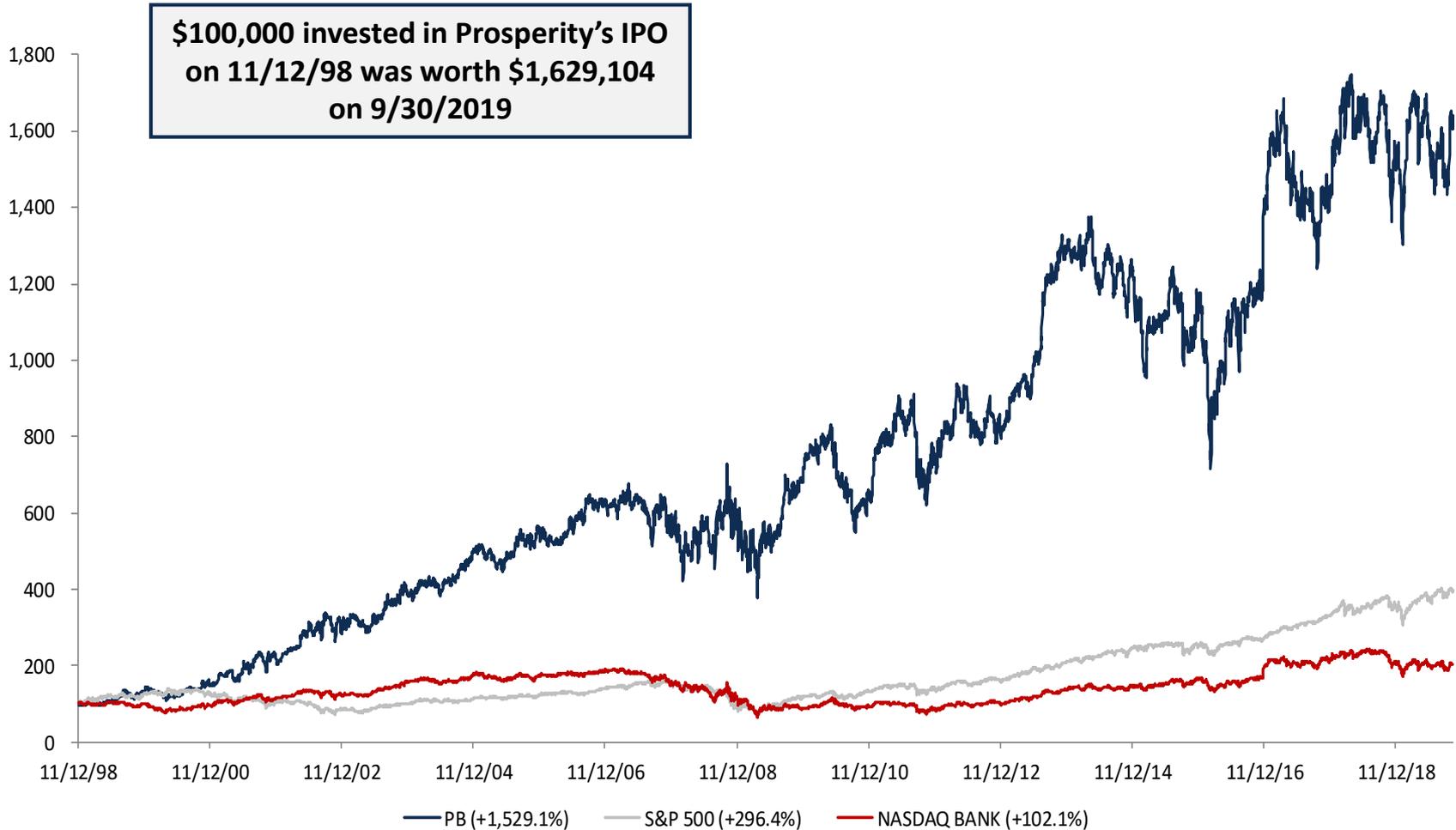
# Dividend History



(a) 2015 dividend consists of \$0.2725 per share declared in 1Q 2015, 2Q 2015, 3Q 2015 and \$0.30 per share declared in 4Q 2015  
 (b) 2016 dividend consists of \$0.30 per share declared in 1Q 2016, 2Q 2016, 3Q 2016 and \$0.34 per share declared in 4Q 2016  
 (c) 2017 dividend consists of \$0.34 per share declared in 1Q 2017, 2Q 2017, 3Q 2017 and \$0.36 per share declared in 4Q 2017  
 (d) 2018 dividend consists of \$0.36 per share declared in 1Q 2018, 2Q 2018, 3Q 2018 and \$0.41 per share declared in 4Q 2018

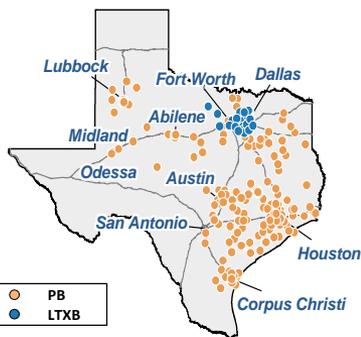
# Total Return Performance

*IPO (November 12, 1998) to September 30, 2019*



# Presence in Fast-Growing Markets

## Positioned in Strong Markets



- Today, Texas is the 2<sup>nd</sup> largest state in the U.S., and largest in the 48 contiguous U.S. with over 29 million residents
- Ranked #3 on the Fortune 500 list with 49 headquartered companies in 2019
- Ranked 1<sup>st</sup> by Forbes for current economic growth prospects, 3<sup>rd</sup> in business costs, and 3<sup>rd</sup> in economic climate



- Oklahoma City and Tulsa comprise nearly 50% of the state's population
- Oklahoma is home to five Fortune 500 Companies in 2019
- Third biggest producer state for natural gas and fifth biggest for crude oil
- Oklahoma is one of the top five producers of wheat and Natural gas in the United States

## Top 10 Fastest Growing MSAs in the U.S. <sup>(1)</sup>

Metropolitan Statistical Area	Prosperity Presence	Prosperity Deposits <sup>(2)</sup> (\$mm)	2020 - 2025 Population Growth
1 Austin-Round Rock-Georgetown, TX	✓	\$925	8.5%
2 Orlando-Kissimmee-Sanford, FL			7.9%
3 Raleigh-Cary, NC			7.7%
4 Houston-The Woodlands-Sugar Land, TX	✓	\$4,631	7.5%
5 San Antonio-New Braunfels, TX	✓	\$372	7.5%
6 Dallas-Fort Worth-Arlington, TX	✓	\$8,542	7.4%
7 Las Vegas-Henderson-Paradise, NV			7.2%
8 Phoenix-Mesa-Chandler, AZ			7.2%
9 Charlotte-Concord-Gastonia, NC-SC			7.0%
10 Denver-Aurora-Lakewood, CO			6.9%

- Presence in four of the top six fastest growing MSAs in the United States
- The South is home of ten of the 15 fastest growing cities with populations greater than 50,000 in the United States

Source: S&P Global, Worldpopulationreview.com, Forbes, Chiefexecutive.net, Usnews.com., www.dallasnews.com, Fortune Magazine.

(1) Includes MSAs with greater than one million in total population. Deposit data as of 6/30/2019.

(2) Pro Forma Deposits for recently announced acquisition of LTXB.

# Corporate Relocations to Texas

## Corporate Relocations to Texas (2004 – Present)

### California

Aatonomy  
 AccentCare  
 Active Networks  
 AEND Industries, Inc.  
 The Allen Group, Inc.  
 Allied Electronic Recycling  
 ALL-Q-TELL Corp.  
 Ameriflight LLC  
 Banker's Toolbox, Inc.  
 Boreland Software Corporation  
 Caliber Collision Centers  
 Calpine  
 CCRA Travel Solutions  
 Channell Commercial Corp.  
 CompassLearning  
 Consolidated Electrical Distributors  
 Copart (CPRT)  
 Core-Mark  
 Daegis, Inc. (DAEG)  
 DBG  
 Dimensional Fund Advisors  
 DMX MUSIC, Inc.  
 DynaPump, Inc.  
 EDM Laboratories  
 Epicore Software Corporation  
 Farmer Brothers (FARM)  
 Firefly Space Systems  
 Fluor Corporation (FLR)  
 Freebirds World Burrito  
 Fonality  
 Glenmount Global Solutions  
 HID Global  
 Hutto  
 Ironclad Performance Wear Corp.  
 Jacobs Engineering  
 Jamba Juice Company  
 Kubota  
 Liberty Fitness Holdings, LLC  
 loanDepot, LLC  
 Marco Fine Arts  
 MC Endeavors, Inc. (MSMY)  
 McKesson Corp  
 MDB Capital  
 Mirrattech  
 Monkey Sports Inc.  
 MVT transportation  
 Occidental Petroleum (OXY)  
 OmniTracs  
 Pacific Union Financial  
 Pain Therapeutics (PTIE)  
 Primoris Services Corporation (PRIM)  
 Quality Custom Distribution Services, Inc.  
 R2Sonic  
 Red Mango, Inc.  
 Revisions, Inc.  
 Rifle Gear  
 Right On Brands, Inc.  
 Sanyo Energy  
 Sionix Corp. (SINX)  
 Solera Holdings (SLH)  
 Superconductor Technologies (SCON)  
 Telmar Network Technology, Inc.  
 Tenet Healthcare (THC)  
 Thermasol  
 Toyota USA (TM)  
 Trend Micro (TYO.4704)  
 Vendor Resource Management  
 Vermillion, Inc. (VRML)  
 Visual Numerics  
 W3global  
 Waste Connections, Inc. (WCN)  
 Websense  
 Xeris Pharmaceuticals

### Washington

LifeLast, Inc.  
 National Scooter Co.  
 Prometheus Energy Company

### Oregon

Socati Corp.

### Nevada

CoreSpace

### Arizona

Quest Resource Holdings Corp. (QRHC)

### Colorado

Cagney Global Logistics  
 Global Clean Energy, Inc. (GCEI)  
 Heartland Oil & Gas Corp.  
 Magpul Industries  
 Par Petroleum Corporation (PARR)  
 Quovadx  
 Sun River Energy, Inc. (SNRV)

### Montana

VIZn

### Canada

Absolute Software (ABT)  
 Bio-Solutions Corp (BISU)  
 Direct Energy  
 Mitel Corp (MITL)  
 QJ Systems Inc.  
 MoneyGram (MGI)  
 Speed Commerce

### Kansas

Alco Stores (ALCS)  
 Layne Christensen Co. (LAYN)  
 Lulu's Dessert Corp  
 Enerlex Resources, Inc.

### Oklahoma

Casedhole Solutions, Inc.  
 CITGO Petroleum Corp  
 Global Power Equipment Group  
 Hilti North America  
 LinkAmerica  
 NATCO Group, Inc.  
 Petrohkw Energy Corp  
 Ring Energy, Inc. (REI)  
 Soar Winds (SWI)  
 Trinity Hospice Inc.

### Minnesota

American Environmental Energy, Inc. (AEEI)  
 EmpowerMX  
 LecTec Corp.  
 Enerlex Resources, Inc.  
 Ottobock Healthcare  
 MoneyGram (MGI)  
 Resideo Technologies Inc.  
 Speed Commerce

### Illinois

BL Restaurant Group  
 Ferris Manufacturing  
 MedMark Services, Inc.  
 Monolith Technology Hldgs, LLC  
 Neovia Logistix  
 RMG Networks (RMGN)  
 State Farm  
 SolarBridge Technologies, Inc.  
 Top Golf  
 Boeing (Global Services Business)

### Missouri

Kupper Parker Comm.  
 PotentialMetrics  
 Emerson Process Management

### Arkansas

Golden Living  
 US Rare Earths Inc. (UREE)

### Louisiana

Bristow Group, Inc. (BRS)  
 EPL Oil & Gas, Inc.  
 NGC Transmission

### Michigan

Comerica (CMA)  
 Cambium Learning (ABCD)

### Pennsylvania

Big Brothers Big Sisters  
 Hyllion  
 Linn Energy, LLC (LINE)  
 MPOWER Mobile  
 Union Drilling, Inc.

### Ohio

Covington Group, Inc.  
 Robbins & Myers  
 CyrusOne (CONE)  
 Victory Capital

### Washington D.C.

EF Johnson Technologies, Inc.

### Maryland

Breadwing Corp.  
 Hanger Inc. (HGR)  
 Geico Insurance Division

### Tennessee

Elite Data Services, Inc. (DEAC)  
 Miller Energy Resources, Inc.  
 Forward Air Corp. (FWRD)

### North Carolina

Dex Media (DXM)

### Alabama

Torchmark Corporation (TMK)  
 Zoes Kitchen (ZOES)

### Georgia

Cyntech Technologies (CYNT)  
 NYLO Hotels

### Florida

CCS Medical  
 DreamVision  
 iWorld Projects & Systems, Inc. (IWPS)  
 PGA of America  
 Puget Technologies, Inc. (PUGE)  
 SoftServe

### Massachusetts

Cimago Novasoft  
 Circor Energy (CIR)  
 Invensys Process Systems  
 Liberty Mutual  
 NTT Data Inc. (TYO.9613)  
 VCE Corp.  
 Raytheon

### Connecticut

Accudyne Industries  
 iCall Inc.  
 TradeCapture Inc.

### Virginia

Capital One

# Houston Market Highlights

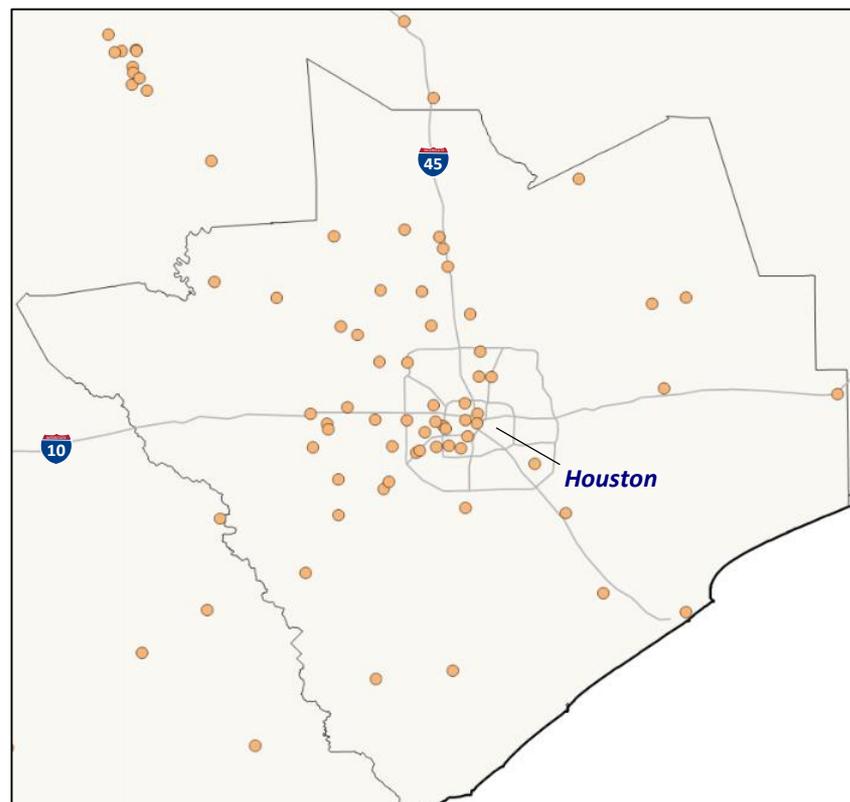
## Market Highlights

- Houston MSA is the 5<sup>th</sup> largest in the United States by population with approximately 7.2 million residents
- Headquarters to 20 Fortune 500 companies in 2019
- For the twelve months ended August 2019, Houston added 81,900 jobs, representing a growth rate of 2.7%
- Home of the Texas Medical Center – the world’s largest medical complex, and NASA’s Johnson Space Center where the Mission Control Center is located
- The Port of Houston is 1<sup>st</sup> in the U.S. in international waterborne tonnage handled and 2<sup>nd</sup> in total cargo tonnage handled
- Houston’s population is expected to grow 7.5% from 2020 to 2025
- Economic success is projected to continue, with employment growth of 1.7% annually through the year 2040

## Fortune 500 Companies



## Houston Franchise



# Dallas/Ft. Worth Market Highlights

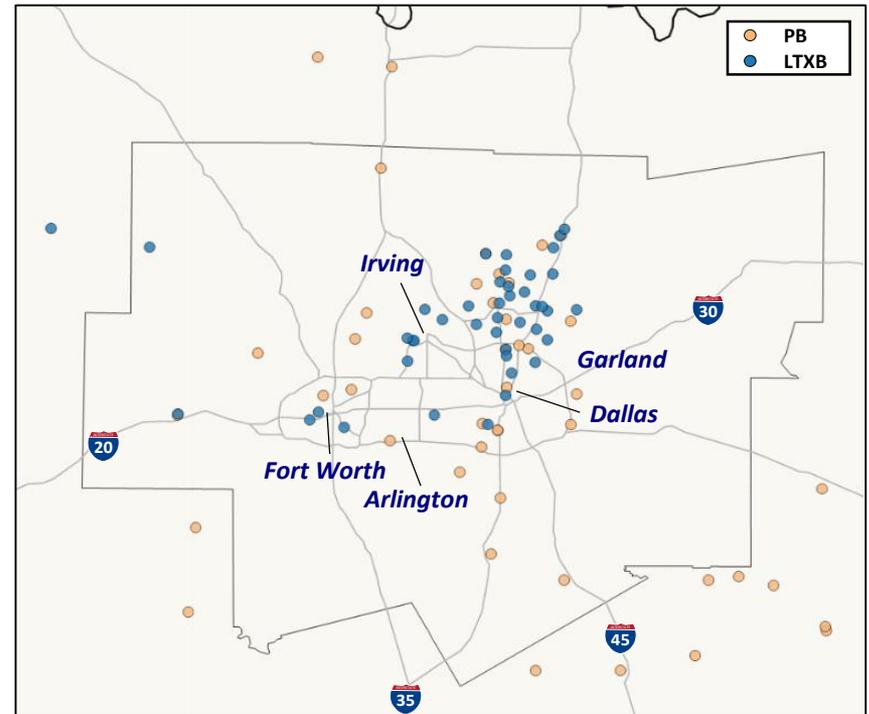
## Market Highlights

- Dallas/Ft. Worth MSA is the 4<sup>th</sup> largest in the United States by population with over 7.6 million residents
- Headquarters to 24 Fortune 500 companies in 2019, up from 22 in 2018, with five in the top 100
- Dallas has the largest workforce of any MSA in Texas
- For the twelve months ended August 2019, Dallas added 115,800 jobs, representing a growth rate of 3.1%
- Among the 12 largest metropolitan areas in the country, Dallas ranked 2<sup>nd</sup> in both the number of jobs added over the year and the annual rate of job growth
- Dallas/Ft. Worth population is expected to grow 7.4% from 2020 to 2025

## Fortune 500 Companies



## Dallas / Ft. Worth Franchise



# Austin Market Highlights

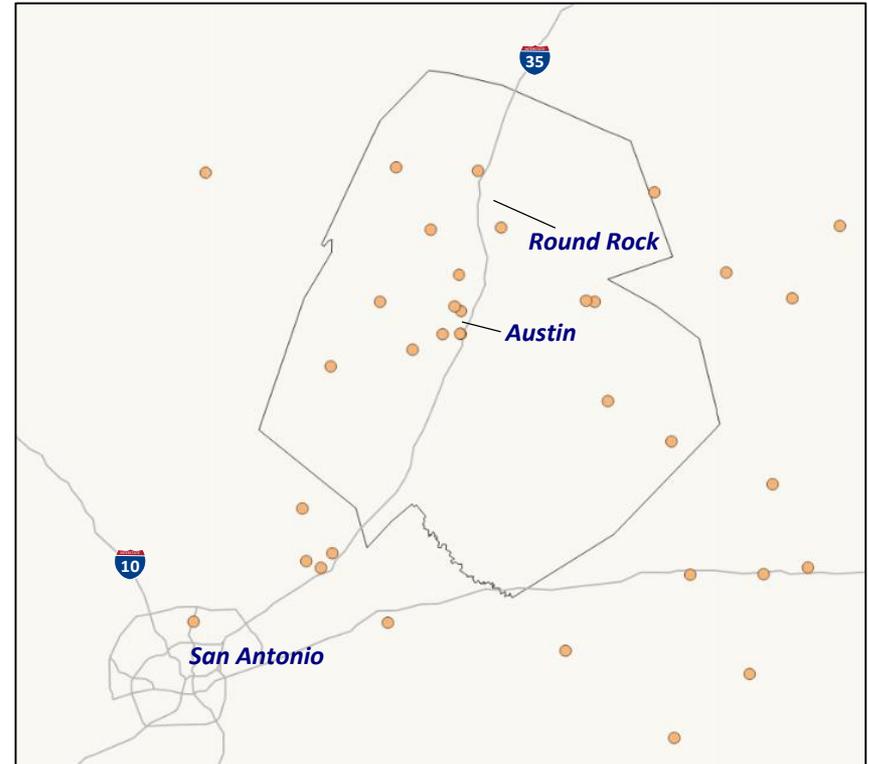
## Market Highlights

- Ranked #1 place to live in the U.S. in 2019 by U.S. News and World Report for the third year in a row
- For the twelve months ended August 2019, Austin added 22,200 jobs, representing a growth rate of 2.1%
- Wholesale trade was Austin's fastest growing industry (6.7%) while professional and business services added the most jobs (7,800) over the last 12 months
- Austin's seasonally adjusted unemployment rate in August is 2.7%, unchanged from July
- Austin's population is expected to grow 8.5% from 2020 to 2025

## Fortune 500 Companies



## Austin Franchise Franchise



# Contact Information

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