PRESS RELEASE

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## FOR IMMEDIATE RELEASE

## PROSPERITY BANCSHARES, INC. ${ }^{\circledR}$ REPORTS THIRD QUARTER 2017 EARNINGS

- Third quarter earnings per common share (diluted) of \$0.98
- Third quarter net income of $\$ 67.908$ million
- Nonperforming assets remain low at $\mathbf{0 . 2 4 \%}$ of third quarter average interest-earning assets
- Return (annualized) on third quarter average assets of 1.22\%
- Returns (annualized) on third quarter average common equity of $\mathbf{7 . 2 0 \%}$ and average tangible common equity of 14.83\%( ${ }^{(1)}$
- Loans increased 4.0\% (annualized) as of September 30, 2017 (year-to-date)
- Increase in dividend of $\mathbf{5 . 9 \%}$ to $\mathbf{\$ 0 . 3 6}$ per share for the fourth quarter 2017

HOUSTON, October 25, 2017. Prosperity Bancshares, Inc. ${ }^{\circledR}$ (NYSE: PB), the parent company of Prosperity Bank ${ }^{\circledR}$ (collectively, "Prosperity"), reported net income for the quarter ended September 30, 2017 of $\$ 67.908$ million or $\$ 0.98$ per diluted common share. Additionally, nonperforming assets remain low at $0.24 \%$ of third quarter average interest-earning assets.
"Texas accounts for $8.8 \%$ of the U.S. GDP and $8.4 \%$ of the U.S. nonfarm employment. It is the largest exporting state in the U.S. and is home to more than 50 Fortune 500 companies. When a natural disaster such as Hurricane Harvey strikes several areas of the state, it can have a far-reaching impact," said David Zalman, Prosperity's Chairman and Chief Executive Officer.
"Hurricane Harvey made landfall near Rockport, Texas on Friday, August 25 and continued to impact the Houston and Beaumont areas through much of the following week. Within seven days after landfall, we had $91 \%$ of affected banking centers open ( 86 of 94 ) and today, every banking center except one is open for business," continued Zalman.
"Our lenders have visited with every loan relationship we have in the affected areas in excess of $\$ 1$ million. The vast majority of our customers affected had flood insurance and/or business interruption insurance. We did however make a small provision this quarter given the increased risk on loan performance and the possibility of some adverse economic impact from the storm," added Zalman.
"During the first two quarters of 2017, we experienced approximately $5 \%$ annualized organic loan growth, however, given the distraction of the Hurricane and recovery process, organic loan growth for the third quarter was approximately $1.9 \%$ annualized. Our fee income was also slightly impacted this quarter as we waived certain ATM, overdraft and late payment fees for customers in the affected areas," stated Zalman.
(1) Refer to the "Notes to Selected Financial Data" at the end of this Earnings Release for a reconciliation of this non-GAAP financial measure to the nearest GAAP financial measure.
"We are pleased with our results for the third quarter considering the challenges in some of our areas. The Federal Reserve Bank of Dallas expects that the fourth quarter will show a rebound in economic activity that will more than offset the economic decline in the third quarter. We are excited about the opportunities we have for the fourth quarter," concluded Zalman.

## Results of Operations for the Three Months Ended September 30, 2017

Net income was $\$ 67.908$ million ${ }^{(2)}$ for the three months ended September 30, 2017 compared with $\$ 68.651$ million ${ }^{(3)}$ for the same period in 2016. Net income per diluted common share was $\$ 0.98$ for the three months ended September 30, 2017 compared with $\$ 0.99$ for the same period in 2016. Annualized returns on average assets, average common equity and average tangible common equity for the three months ended September 30, 2017 were $1.22 \%, 7.20 \%$ and $14.83 \%{ }^{(1)}$, respectively. Prosperity's efficiency ratio (excluding credit loss provisions, net gains and losses on the sale of assets and taxes) was $41.92 \%^{(1)}$ for the three months ended September 30, 2017.

Net interest income before provision for credit losses for the three months ended September 30, 2017 was $\$ 156.147$ million compared with $\$ 154.064$ million during the same period in 2016, an increase of $\$ 2.083$ million or $1.4 \%$. This change was primarily due to an increase in the average balance and yield on interest-earning assets, partially offset by an increase in the average rate on interestbearing liabilities. Linked quarter net interest income before provision for credit losses increased $\$ 3.916$ million or $2.6 \%$ to $\$ 156.147$ million compared with $\$ 152.231$ million during the three months ended June 30, 2017. This increase was primarily due to an increase in loan discount accretion of $\$ 3.415$ million.

The net interest margin on a tax equivalent basis was $3.22 \%$ for the three months ended September 30, 2017 compared with $3.29 \%$ for the same period in 2016. This change was primarily due to an increase in the average rates on interest-bearing liabilities. On a linked quarter basis, the net interest margin was $3.22 \%$ compared with $3.14 \%$ for the three months ended June 30, 2017. This increase was primarily due to an increase in loan discount accretion.

Noninterest income was $\$ 28.809$ million for the three months ended September 30, 2017 compared with $\$ 29.684$ million for the same period in 2016, a decrease of $\$ 875$ thousand or $2.9 \%$. This change was primarily due to a decrease in mortgage income. On a linked quarter basis, noninterest income increased $\$ 1.029$ million or $3.7 \%$ compared with the three months ended June 30, 2017. This change was primarily due to an increase in other noninterest income and NSF fees.

Noninterest expense was $\$ 77.509$ million for the three months ended September 30, 2017 compared with $\$ 79.476$ million for the same period in 2016, a decrease of $\$ 1.967$ million or $2.5 \%$. This change was primarily due to a decrease in amortization of core deposit intangibles and salaries and benefits. On a linked quarter basis, noninterest expense increased $\$ 1.067$ million or $1.4 \%$ compared with the three months ended June 30, 2017. This increase was primarily due to an increase in salaries and benefits and other noninterest expense.

## Results of Operations for the Nine Months Ended September 30, 2017

Net income was $\$ 205.027$ million ${ }^{(4)}$ for the nine months ended September 30, 2017 compared with $\$ 205.673$ million ${ }^{(5)}$ for the same period in 2016. Net income per diluted common share was $\$ 2.95$ for the nine months ended September 30, 2017 and 2016. Annualized returns on average assets, average common equity and average tangible common equity for the nine months ended September 30, 2017 were $1.22 \%$, $7.34 \%$ and $15.34 \%{ }^{(1)}$, respectively. Prosperity's efficiency ratio (excluding credit loss provisions, net gains and losses on the sale of assets and securities and taxes) was $42.42 \%{ }^{(1)}$ for the nine months ended September 30, 2017.

Net interest income before provision for credit losses for the nine months ended September 30, 2017 was $\$ 460.813$ million compared with $\$ 478.788$ million for the same period in 2016 , a decrease of $\$ 17.975$ million or $3.8 \%$. This change was primarily due to a decrease in loan discount accretion of $\$ 14.308$ million.

The net interest margin on a tax equivalent basis for the nine months ended September 30, 2017 was $3.18 \%$ compared with $3.38 \%$ for the same period in 2016. This change was primarily due to a decrease in loan discount accretion and an increase in the average rate on interest-bearing liabilities.
(2) Includes purchase accounting adjustments of $\$ 4.903$ million, net of tax, primarily comprised of loan discount accretion of $\$ 7.886$ million for the three months ended September 30, 2017.
(3) Includes purchase accounting adjustments of $\$ 4.796$ million, net of tax, primarily comprised of loan discount accretion of $\$ 7.620$ million for the three months ended September 30, 2016.
(4) Includes purchase accounting adjustments of $\$ 10.138$ million, net of tax, primarily comprised of loan discount accretion of $\$ 17.110$ million for the nine months ended September 30, 2017.
(5) Includes purchase accounting adjustments of $\$ 19.220$ million, net of tax, primarily comprised of loan discount accretion of $\$ 31.418$ million for the nine months ended September 30, 2016.

Noninterest income was $\$ 87.413$ million for the nine months ended September 30, 2017 compared with $\$ 88.950$ million for the same period in 2016, a decrease of $\$ 1.537$ million or $1.7 \%$. This change was primarily due to the net loss on sale of assets and a decrease in brokerage and mortgage income, partially offset by a gain on sale of securities and an increase in service charges on deposit accounts.

Noninterest expense was $\$ 232.013$ million for the nine months ended September 30, 2017 compared with $\$ 239.239$ million for the same period in 2016, a decrease of $\$ 7.226$ million or $3.0 \%$. This change was primarily due to decreases in salaries and benefits, core deposit intangibles amortization and communications expense.

## Balance Sheet Information

At September 30, 2017, Prosperity had $\$ 22.143$ billion in total assets, an increase of $\$ 739.219$ million or $3.5 \%$, compared with $\$ 21.404$ billion at September 30, 2016.

Loans at September 30, 2017 were $\$ 9.911$ billion, an increase of $\$ 362.888$ million or $3.8 \%$, compared with $\$ 9.548$ billion at September 30, 2016. Linked quarter loans increased $\$ 47.183$ million or $0.5 \%$ ( $1.9 \%$ annualized) from $\$ 9.864$ billion at June 30, 2017.

As part of its commercial and industrial lending activities, Prosperity extends credit to oil and gas production and service companies. Oil and gas production loans are loans to companies directly involved in the exploration and/or production of oil and gas. Oil and gas service loans are loans to companies that provide services for oil and gas production and exploration. At September 30, 2017, oil and gas loans totaled $\$ 291.827$ million or $2.9 \%$ of total loans, of which $\$ 106.524$ million were to production companies and $\$ 185.303$ million were to service companies. This compares with total oil and gas loans of $\$ 308.951$ million or $3.2 \%$ of total loans at September 30, 2016, of which $\$ 139.913$ million were to production companies and $\$ 169.038$ million were to service companies. At June 30, 2017, oil and gas loans totaled $\$ 287.815$ million or $2.9 \%$ of total loans, of which $\$ 115.358$ million were production loans and $\$ 172.457$ million were service loans.

Deposits at September 30, 2017 were $\$ 16.907$ billion, a decrease of $\$ 13.933$ million or $0.1 \%$, compared with $\$ 16.921$ billion at September 30, 2016. Linked quarter deposits decreased \$163.054 million or 1.0\% from \$17.071 billion at June 30, 2017.

## Asset Quality

Nonperforming assets totaled $\$ 45.823$ million or $0.24 \%$ of quarterly average interest-earning assets at September 30, 2017, compared with $\$ 60.166$ million or $0.32 \%$ of quarterly average interest-earning assets at September 30, 2016, and $\$ 47.618$ million or $0.24 \%$ of quarterly average interest-earning assets at June 30, 2017.

The allowance for credit losses was $\$ 86.812$ million or $0.88 \%$ of total loans at September 30, 2017, $\$ 85.585$ million or $0.90 \%$ of total loans at September 30, 2016 and $\$ 83.783$ million or $0.85 \%$ of total loans at June 30, 2017. Excluding loans acquired that are accounted for under FASB Accounting Standards Codification ("ASC") Topics 310-20 and 310-30, the allowance for credit losses was $0.95 \%{ }^{(1)}$ of remaining loans as of September 30, 2017, compared with $1.03 \%{ }^{(1)}$ at September 30, 2016 and $0.93 \%{ }^{(1)}$ at June 30, 2017.

The provision for credit losses was $\$ 6.900$ million for the three months ended September 30, 2017 compared with $\$ 2.000$ million for the three months ended September 30, 2016 and $\$ 2.750$ million for the three months ended June 30, 2017. The provision for credit losses was $\$ 12.325$ million for the nine months ended September 30, 2017 compared with $\$ 22.000$ million for the nine months ended September 30, 2016.

Net charge-offs were $\$ 3.871$ million for the three months ended September 30, 2017 compared with $\$ 241$ thousand for the three months ended September 30, 2016 and $\$ 3.062$ million for the three months ended June 30, 2017. Net charge-offs for the third quarter of 2017 were primarily comprised of two commercial and industrial loans. Net charge-offs were $\$ 10.839$ million for the nine months ended September 30, 2017 compared with $\$ 17.799$ million for the nine months ended September 30, 2016.

## Dividend

Prosperity Bancshares, Inc. declared a fourth quarter cash dividend of $\$ 0.36$ per share, to be paid on January 2, 2018 to all shareholders of record as of December 15, 2017, an increase of $5.9 \%$ compared with the third quarter 2017 dividend.

## Hurricane Harvey

On August 25, 2017, Hurricane Harvey came ashore in Rockport, Texas impacting numerous communities along the Texas Gulf coast. Prosperity Bank operates 94 banking centers in the Houston and South Texas areas, which include Beaumont, Corpus Christi and Victoria. All except one of those banking centers are currently operational. As of September 30, 2017, we have experienced manageable financial impact related to Hurricane Harvey.

## Conference Call

Prosperity's management team will host a conference call on Wednesday, October 25, 2017 at 10:30 a.m. Eastern Time (9:30 a.m. Central Time) to discuss Prosperity's third quarter 2017 earnings. Individuals and investment professionals may participate in the call by dialing 877-883-0383. The elite entry number is 4077605 .

Alternatively, individuals may listen to the live webcast of the presentation by visiting Prosperity's website at www.prosperitybankusa.com. The webcast may be accessed from Prosperity’s home page by selecting "Presentations \& Calls" from the drop-down menu on the Investor Relations tab and following the instructions.

## Non-GAAP Financial Measures

Prosperity's management uses certain non-GAAP financial measures to evaluate its performance. Specifically, Prosperity reviews tangible book value per share, return on average tangible common equity, tangible equity to tangible assets ratio and the efficiency ratio, excluding net gains and losses on the sale of assets and securities. Further, as a result of acquisitions and the related purchase accounting adjustments, Prosperity uses certain non-GAAP measures and ratios that exclude the impact of these items to evaluate its allowance for credit losses to total loans (excluding acquired loans accounted for under ASC Topics 310-20, "ReceivablesNonrefundable Fees and Other Costs" and 310-30, "Receivables-Loans and Debt Securities Acquired with Deteriorated Credit Quality"). Prosperity believes these non-GAAP financial measures provide information useful to investors in understanding Prosperity's financial results and that their presentation, together with the accompanying reconciliations, provides a more complete understanding of factors and trends affecting Prosperity's business and allows investors to view performance in a manner similar to management, the entire financial services sector, bank stock analysts and bank regulators. Further, Prosperity believes that these nonGAAP financial measures provide useful information by excluding certain items that may not be indicative of its core operating earnings and business outlook. These non-GAAP financial measures should not be considered a substitute for, nor of greater importance than, GAAP basis measures and results; Prosperity strongly encourages investors to review its consolidated financial statements in their entirety and not to rely on any single financial measure. Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures having the same or similar names. Please refer to the "Notes to Selected Financial Data" at the end of this Earnings Release for a reconciliation of these non-GAAP financial measures to the nearest respective GAAP financial measures.

## Prosperity Bancshares, Inc. ${ }^{\circledR}$

As of September 30, 2017, Prosperity Bancshares, Inc. ${ }^{\circledR}$ is a $\$ 22.143$ billion Houston, Texas based regional financial holding company, formed in 1983. Operating under a community banking philosophy and seeking to develop broad customer relationships based on service and convenience, Prosperity offers a variety of traditional loan and deposit products to its customers, which consist primarily of small and medium sized businesses and consumers. In addition to established banking products, Prosperity offers a complete line of services including: Internet Banking services at www.prosperitybankusa.com, Retail Brokerage Services, Credit Cards, MasterMoney Debit Cards, 24 hour voice response banking, Trust and Wealth Management, Mortgage Services, Cash Management and Mobile Banking.

As of September 30, 2017, Prosperity operated 243 full-service banking locations: 65 in the Houston area, including The Woodlands; 29 in the South Texas area including Corpus Christi and Victoria; 34 in the Dallas/Fort Worth area; 22 in the East Texas area; 29 in the Central Texas area including Austin and San Antonio; 34 in the West Texas area including Lubbock, Midland-Odessa and Abilene; 16 in the Bryan/College Station area, 6 in the Central Oklahoma area and 8 in the Tulsa, Oklahoma area.
"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995: This release contains, and the remarks by Prosperity's management on the conference call may contain, forward-looking statements within the meaning of the securities laws. Forward-looking statements include all statements other than statements of historical fact, including forecasts or trends, and are based on current expectations, assumptions, estimates and projections about Prosperity Bancshares and its subsidiaries. These forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties, many of which are outside of Prosperity's control, which may cause actual results to differ materially from those expressed or implied by the forward-looking statements. These risks and uncertainties include but are not limited to whether Prosperity can: successfully identify acquisition targets and integrate the businesses of acquired companies and banks; continue to sustain its current internal growth rate or total growth rate; provide products and services that appeal to its customers; continue to have access to debt and equity capital markets; and achieve its sales objectives. Other risks include, but are not limited to: the possibility that credit quality could deteriorate; actions of competitors; changes in laws and regulations (including changes in governmental interpretations of regulations and changes in accounting standards); a deterioration or downgrade in the credit quality and credit agency ratings of the securities in Prosperity's securities portfolio; customer and consumer demand, including customer and consumer response to marketing; effectiveness of spending, investments or programs; fluctuations in the cost and availability of supply chain resources; economic conditions, including currency rate, interest rate and commodity price fluctuations; and weather. These and various other factors are discussed in Prosperity Bancshares’ Annual Report on Form 10-K for the year ended December 31, 2016 and other reports and statements Prosperity Bancshares has filed with the SEC. Copies of the SEC filings for Prosperity Bancshares may be downloaded from the Internet at no charge from http://www.prosperitybankusa.com.

| Bryan/College Station Area - | Fort Worth - | Waugh Drive | Taft |
| :---: | :---: | :---: | :---: |
| Bryan | Haltom City | Westheimer | Yoakum |
| Bryan-29 ${ }^{\text {dh }}$ Street | Keller | West University | Yorktown |
| Bryan-East | Roanoke | Woodcreek |  |
| Bryan-North | Stockyards |  | West Texas Area - |
| Caldwell |  | Katy - | Abilene - |
| College Station | Other Dallas/Fort Worth Area | Cinco Ranch | Antilley Road |
| Crescent Point | Locations - | Katy-Spring Green | Barrow Street |
| Hearne | Arlington |  | Cypress Street |
| Huntsville | Azle | The Woodlands - | Judge Ely |
| Madisonville | Ennis | The Woodlands-College Park | Mockingbird |
| Navasota | Gainesville | The Woodlands-I-45 |  |
| New Waverly | Glen Rose | The Woodlands-Research Forest | Lubbock - |
| Rock Prairie | Granbury |  | $4^{\text {th }}$ Street |
| Southwest Parkway | Mesquite | Other Houston Area | 66 ${ }^{\text {th }}$ Street |
| Tower Point | Muenster | Locations - | $82^{\text {nd }}$ Street |
| Wellborn Road | Sanger | Angleton | $86^{\text {th }}$ Street |
|  | Waxahachie | Bay City | 98 ${ }^{\text {dh }}$ Street |
| Central Texas Area - | Weatherford | Beaumont | Avenue Q |
| Austin - |  | Cleveland | North University |
| Allandale | East Texas Area - | East Bernard | Texas Tech Student Union |
| Cedar Park | Athens | El Campo |  |
| Congress | Blooming Grove | Dayton | Midland - |
| Lakeway | Canton | Galveston | Wadley |
| Liberty Hill | Carthage | Groves | Wall Street |
| Northland | Corsicana | Hempstead |  |
| Oak Hill | Crockett | Hitchcock | Odessa - |
| Research Blvd | Eustace | Liberty | Grandview |
| Westlake | Gilmer | Magnolia | Grant |
|  | Grapeland | Magnolia Parkway | Kermit Highway |
| Other Central Texas Area | Gun Barrel City | Mont Belvieu | Parkway |
| Locations - | Jacksonville | Nederland |  |
| Bastrop | Kerens | Needville | Other West Texas Area |
| Canyon Lake | Longview | Rosenberg | Locations - |
| Dime Box | Mount Vernon | Shadow Creek | Big Spring |
| Dripping Springs | Palestine | Spring | Brownfield |
| Elgin | Rusk | Tomball | Brownwood |
| Flatonia | Seven Points | Waller | Cisco |
| Georgetown | Teague | West Columbia | Comanche |
| Gruene | Tyler-Beckham | Wharton | Early |
| Kingsland | Tyler-South Broadway | Winnie | Floydada |
| La Grange | Tyler-University | Wirt | Gorman |
| Lexington | Winnsboro |  | Levelland |
| New Braunfels |  | South Texas Area - | Littlefield |
| Pleasanton | Houston Area - | Corpus Christi - | Merkel |
| Round Rock | Houston - | Calallen | Plainview |
| San Antonio | Aldine | Carmel | San Angelo |
| Schulenburg | Alief | Northwest | Slaton |
| Seguin | Bellaire | Saratoga | Snyder |
| Smithville | Beltway | Timbergate |  |
| Thorndale | Clear Lake | Water Street | Oklahoma |
| Weimar | Copperfield |  | Central Oklahoma Area- |
|  | Cypress | Victoria - | Oklahoma City - |
| Dallas/Fort Worth Area - | Downtown | Victoria Main | $23^{\text {rd }}$ Street |
| Dallas - | Eastex | Victoria-Navarro | Expressway |
| Abrams Centre | Fairfield | Victoria-North | I-240 |
| Balch Springs | First Colony |  | Memorial |
| Camp Wisdom | Fry Road | Other South Texas Area |  |
| Cedar Hill | Gessner | Locations - | Other Central Oklahoma Area |
| Dallas - Central Expressway | Gladebrook | Alice | Locations - |
| Frisco | Grand Parkway | Aransas Pass | Edmond |
| Frisco-West | Heights | Beeville | Norman |
| Kiest | Highway 6 West | Colony Creek |  |
| McKinney | Little York | Cuero | Tulsa Area- |
| McKinney-Stonebridge | Medical Center | Edna | Tulsa - |
| Midway | Memorial Drive | Goliad | Garnett |
| Plano | Northside | Gonzales | Harvard |
| Preston Forest | Pasadena | Hallettsville | Memorial |
| Preston Road | Pecan Grove | Kingsville | Sheridan |
| Red Oak | Pin Oak | Mathis | S. Harvard |
| Sachse | River Oaks | Padre Island | Utica Tower |
| The Colony | Sugar Land | Palacios | Yale |
| Turtle Creek | SW Medical Center | Port Lavaca |  |
| Westmoreland | Tanglewood | Portland | Other Tulsa Area Locations - |
|  | The Plaza | Rockport | Owasso |
|  | Uptown | Sinton |  |

## Prosperity Bancshares, Inc. ${ }^{\circledR}$ <br> Financial Highlights (Unaudited) <br> (In thousands)

|  | Sep 30, 2017 | Jun 30, 2017 | Mar 31, 2017 | Dec 31, 2016 | Sep 30, 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet Data (at period end) |  |  |  |  |  |
| Loans | \$ 9,911,202 | \$ 9,864,019 | \$ 9,739,253 | \$ 9,622,060 | \$ 9,548,314 |
| Investment securities ${ }^{(A)}$ | 9,410,522 | 9,582,195 | 9,854,120 | 9,726,086 | 8,988,021 |
| Federal funds sold | 1,007 | 757 | 945 | 1,178 | 630 |
| Allowance for credit losses | $(86,812)$ | $(83,783)$ | $(84,095)$ | $(85,326)$ | $(85,585)$ |
| Cash and due from banks | 302,469 | 321,958 | 324,797 | 436,203 | 341,483 |
| Goodwill | 1,900,845 | 1,900,845 | 1,900,845 | 1,900,845 | 1,900,349 |
| Core deposit intangibles, net | 40,464 | 42,150 | 43,869 | 45,784 | 48,010 |
| Other real estate owned | 14,512 | 15,472 | 15,698 | 15,463 | 16,280 |
| Fixed assets, net | 256,011 | 256,511 | 257,558 | 262,083 | 270,386 |
| Other assets | 393,043 | 396,419 | 424,429 | 406,696 | 376,156 |
| Total assets | \$22,143,263 | \$22,296,543 | \$22,477,419 | \$22,331,072 | \$21,404,044 |
|  |  |  |  |  |  |
| Noninterest-bearing deposits | \$ 5,465,474 | \$ 5,397,293 | \$ 5,299,264 | \$ 5,190,973 | \$ 5,159,333 |
| Interest-bearing deposits | 11,442,002 | 11,673,237 | 11,736,308 | 12,116,329 | 11,762,076 |
| Total deposits | 16,907,476 | 17,070,530 | 17,035,572 | 17,307,302 | 16,921,409 |
| Other borrowings | 960,365 | 1,035,506 | 1,270,644 | 990,781 | 425,916 |
| Securities sold under repurchase agreements | 334,621 | 346,324 | 335,875 | 320,430 | 318,449 |
| Other liabilities | 159,443 | 107,995 | 146,246 | 70,248 | 143,458 |
| Total liabilities | 18,361,905 | 18,560,355 | 18,788,337 | 18,688,761 | 17,809,232 |
| Shareholders' equity ${ }^{(B)}$ | 3,781,358 | 3,736,188 | 3,689,082 | 3,642,311 | 3,594,812 |
| Total liabilities and equity | \$22,143,263 | \$22,296,543 | \$22,477,419 | \$22,331,072 | \$21,404,044 |

(A) Includes $\$ 1,635, \$ 2,871, \$ 2,200, \$ 2,171$ and $\$ 2,310$ in unrealized gains on available for sale securities for the quarterly periods ended September 30, 2017, June 30, 2017, March 31, 2017, December 31, 2016 and September 30, 2016, respectively.
(B) Includes $\$ 1,063, \$ 1,866, \$ 1,430, \$ 1,411$ and $\$ 1,502$ in after-tax unrealized gains on available for sale securities for the quarterly periods ended September 30, 2017, June 30, 2017, March 31, 2017, December 31, 2016 and September 30, 2016, respectively.

## Prosperity Bancshares, Inc. ${ }^{\circledR}$ <br> Financial Highlights (Unaudited) <br> (In thousands)

|  | Three Months Ended |  |  |  |  |  |  |  |  |  | Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep 30,$2017$ |  | $\begin{gathered} \text { Jun 30, } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Mar 31, } \\ 2017 \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { Sep 30, } \\ 2016 \end{gathered}$ |  | Sep 30,$2017$ |  | $\begin{gathered} \text { Sep 30, } \\ 2016 \end{gathered}$ |  |
| Income Statement Data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 121,567 | \$ | 114,975 | \$ | 111,710 | \$ | 115,993 | \$ | 116,247 | \$ | 348,252 | \$ | 359,066 |
| Securities ${ }^{(C)}$ |  | 50,610 |  | 52,912 |  | 53,157 |  | 48,573 |  | 48,132 |  | 156,679 |  | 151,802 |
| Federal funds sold and other earning assets |  | 242 |  | 160 |  | 183 |  | 103 |  | 81 |  | 585 |  | 242 |
| Total interest income |  | 172,419 |  | 168,047 |  | 165,050 |  | 164,669 |  | 164,460 |  | 505,516 |  | 511,110 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 12,376 |  | 11,441 |  | 9,908 |  | 9,478 |  | 9,396 |  | 33,725 |  | 29,647 |
| Other borrowings |  | 3,540 |  | 4,040 |  | 2,476 |  | 1,121 |  | 752 |  | 10,056 |  | 1,944 |
| Securities sold under repurchase agreements |  | 356 |  | 335 |  | 231 |  | 238 |  | 248 |  | 922 |  | 694 |
| Junior subordinated debentures |  | - |  | - |  | - |  | - |  | - |  | - |  | 37 |
| Total interest expense |  | 16,272 |  | 15,816 |  | 12,615 |  | 10,837 |  | 10,396 |  | 44,703 |  | 32,322 |
| Net interest income |  | 156,147 |  | 152,231 |  | 152,435 |  | 153,832 |  | 154,064 |  | 460,813 |  | 478,788 |
| Provision for credit losses |  | 6,900 |  | 2,750 |  | 2,675 |  | 2,000 |  | 2,000 |  | 12,325 |  | 22,000 |
| Net interest income after provision for credit losses |  | 149,247 |  | 149,481 |  | 149,760 |  | 151,832 |  | 152,064 |  | 448,488 |  | 456,788 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonsufficient funds (NSF) fees |  | 8,350 |  | 7,805 |  | 8,089 |  | 8,552 |  | 8,764 |  | 24,244 |  | 24,984 |
| Credit card, debit card and ATM card income |  | 6,075 |  | 6,186 |  | 5,953 |  | 5,902 |  | 5,903 |  | 18,214 |  | 17,659 |
| Service charges on deposit accounts |  | 5,251 |  | 5,405 |  | 5,421 |  | 4,934 |  | 4,698 |  | 16,077 |  | 13,898 |
| Trust income |  | 2,040 |  | 2,271 |  | 2,155 |  | 2,480 |  | 1,851 |  | 6,466 |  | 5,640 |
| Mortgage income |  | 854 |  | 1,107 |  | 1,266 |  | 1,690 |  | 2,143 |  | 3,227 |  | 5,386 |
| Brokerage income |  | 461 |  | 427 |  | 488 |  | 782 |  | 1,213 |  | 1,376 |  | 3,789 |
| Bank owned life insurance income |  | 1,366 |  | 1,364 |  | 1,353 |  | 1,390 |  | 1,417 |  | 4,083 |  | 4,273 |
| Net gain (loss) on sale of assets |  | 62 |  | $(3,783)$ |  | 1,759 |  | 475 |  | 37 |  | $(1,962)$ |  | 1,389 |
| Gain on sale of securities |  | - |  | 3,270 |  | - |  | - |  | - |  | 3,270 |  | - |
| Other noninterest income |  | 4,350 |  | 3,728 |  | 4,340 |  | 3,270 |  | 3,658 |  | 12,418 |  | 11,932 |
| Total noninterest income |  | 28,809 |  | 27,780 |  | 30,824 |  | 29,475 |  | 29,684 |  | 87,413 |  | 88,950 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries and benefits |  | 47,866 |  | 47,343 |  | 48,444 |  | 51,231 |  | 48,328 |  | 143,653 |  | 146,666 |
| Net occupancy and equipment |  | 5,691 |  | 5,460 |  | 5,503 |  | 5,696 |  | 5,997 |  | 16,654 |  | 17,362 |
| Credit and debit card, data processing and |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Regulatory assessments and FDIC insurance |  | 3,455 |  | 3,548 |  | 3,549 |  | 2,424 |  | 3,434 |  | 10,552 |  | 10,311 |
| Core deposit intangibles amortization |  | 1,686 |  | 1,719 |  | 1,915 |  | 2,226 |  | 2,418 |  | 5,320 |  | 6,974 |
| Depreciation |  | 3,050 |  | 3,051 |  | 3,103 |  | 3,170 |  | 3,289 |  | 9,204 |  | 9,924 |
| Communications |  | 2,618 |  | 2,664 |  | 2,702 |  | 2,771 |  | 2,870 |  | 7,984 |  | 8,790 |
| Other real estate expense |  | 110 |  | 128 |  | 95 |  | 378 |  | 44 |  | 333 |  | 136 |
| Net (gain) loss on sale of other real estate |  | (140) |  | (71) |  | (10) |  | (44) |  | (3) |  | (221) |  | 330 |
| Other noninterest expense |  | 8,667 |  | 8,384 |  | 8,676 |  | 7,047 |  | 8,892 |  | 25,727 |  | 25,945 |
| Total noninterest expense |  | 77,509 |  | 76,442 |  | 78,062 |  | 79,148 |  | 79,476 |  | 232,013 |  | 239,239 |
| Income before income taxes |  | 100,547 |  | 100,819 |  | 102,522 |  | 102,159 |  | 102,272 |  | 303,888 |  | 306,499 |
| Provision for income taxes |  | 32,639 |  | 32,265 |  | 33,957 |  | 33,366 |  | 33,621 |  | 98,861 |  | 100,826 |
| Net income available to common shareholders | \$ | 67,908 | \$ | 68,554 | \$ | 68,565 | \$ | 68,793 | \$ | 68,651 | \$ | 205,027 | \$ | 205,673 |

(C) Interest income on securities was reduced by net premium amortization of $\$ 10,115, \$ 9,403, \$ 9,883, \$ 11,502$ and $\$ 11,312$ for the threemonth periods ended September 30, 2017, June 30, 2017, March 31, 2017, December 31, 2016 and September 30, 2016, respectively, and $\$ 29,401$ and $\$ 31,972$ for the nine-month periods ended September 30, 2017 and September 30, 2016, respectively.

# Prosperity Bancshares, Inc. ${ }^{\circledR}$ <br> Financial Highlights (Unaudited) <br> (Dollars and share amounts in thousands, except per share data and market prices) 

|  | Three Months Ended |  |  |  |  |  |  |  |  |  | Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Sep 30, } \\ 2017 \end{gathered}$ |  | $\begin{gathered} \text { Jun 30, } \\ 2017 \end{gathered}$ |  | $\begin{gathered} \text { Mar 31, } \\ 2017 \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2016 \end{gathered}$ |  | Sep 30,$2016$ |  | Sep 30,$2017$ |  | Sep 30,$2016$ |  |
| Profitability |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income ${ }^{(\mathrm{D})(\mathrm{E})}$ | \$ | 67,908 | \$ | 68,554 | \$ | 68,565 | \$ | 68,793 | \$ | 68,651 | \$ | 5,027 | \$ | 5,673 |
| Basic earnings per share | \$ | 0.98 | \$ | 0.99 | \$ | 0.99 | \$ | 0.99 | \$ | 0.99 | \$ | 2.95 | \$ | 2.95 |
| Diluted earnings per share | \$ | 0.98 | \$ | 0.99 | \$ | 0.99 | \$ | 0.99 | \$ | 0.99 | \$ | 2.95 | \$ | 2.95 |
| Return on average assets ${ }^{(\mathrm{F})}$ |  | 1.22\% |  | 1.22\% |  | 1.23\% |  | 1.26\% |  | 1.27\% |  | 1.22\% |  | 1.25\% |
| Return on average common equity ${ }^{(\mathrm{F})}$ |  | 7.20\% |  | 7.36\% |  | 7.45\% |  | 7.58\% |  | 7.66\% |  | 7.34\% |  | 7.74\% |
| Return on average tangible common equity ${ }^{(\mathrm{F})(\mathrm{G})}$ |  | 14.83\% |  | 15.39\% |  | 15.82\% |  | 16.33\% |  | 16.79\% |  | 15.34\% |  | 17.17\% |
| Tax equivalent net interest margin ${ }^{(\mathrm{D})(\mathrm{H})}$ |  | 3.22\% |  | 3.14\% |  | 3.20\% |  | 3.26\% |  | 3.29\% |  | 3.18\% |  | 3.38\% |
| Efficiency ratio ${ }^{(\mathrm{G})(\mathrm{I})}$ |  | 41.92\% |  | 42.34\% |  | 43.01\% |  | 43.29\% |  | 43.26\% |  | 42.42\% |  | 42.24\% |
| Liquidity and Capital Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity to assets |  | 17.08\% |  | 16.76\% |  | 16.41\% |  | 16.31\% |  | 16.80\% |  | 17.08\% |  | 16.80\% |
| Common equity tier 1 capital |  | 15.10\% |  | 14.80\% |  | 14.45\% |  | 14.48\% |  | 14.41\% |  | 15.10\% |  | 14.41\% |
| Tier 1 risk-based capital |  | 15.10\% |  | 14.80\% |  | 14.45\% |  | 14.48\% |  | 14.41\% |  | 15.10\% |  | 14.41\% |
| Total risk-based capital |  | 15.81\% |  | 15.49\% |  | 15.14\% |  | 15.20\% |  | 15.14\% |  | 15.81\% |  | 15.14\% |
| Tier 1 leverage capital |  | 9.15\% |  | 8.82\% |  | 8.62\% |  | 8.68\% |  | 8.50\% |  | 9.15\% |  | 8.50\% |
| Period end tangible equity to period end tangible assets ${ }^{(G)}$ |  | 9.11\% |  | 8.81\% |  | 8.50\% |  | 8.32\% |  | 8.46\% |  | 9.11\% |  | 8.46\% |

## Other Data

Weighted-average shares used in computing

| Basic |  | 69,485 |  | 69,487 |  | 69,480 |  | 69,482 |  | 69,478 |  | 69,484 |  | 69,738 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diluted |  | 69,485 |  | 69,487 |  | 69,482 |  | 69,486 |  | 69,484 |  | 69,485 |  | 69,745 |
| Period end shares outstanding |  | 69,484 |  | 69,488 |  | 69,480 |  | 69,491 |  | 69,478 |  | 69,484 |  | 69,478 |
| Cash dividends paid per common share | \$ | 0.3400 | \$ | 0.3400 | \$ | 0.3400 | \$ | 0.3400 | \$ | 0.3000 | \$ | 1.0200 | \$ | 0.9000 |
| Book value per common share | \$ | 54.42 | \$ | 53.77 | \$ | 53.10 | \$ | 52.41 | \$ | 51.74 | \$ | 54.42 | \$ | 51.74 |
| Tangible book value per common share ${ }^{(G)}$ | \$ | 26.48 | \$ | 25.81 | \$ | 25.11 | \$ | 24.40 | \$ | 23.70 | \$ | 26.48 | \$ | 23.70 |
| Common Stock Market Price |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High | \$ | 66.75 | \$ | 71.97 | \$ | 77.87 | \$ | 73.68 | \$ | 56.27 | \$ | 77.87 | \$ | 56.27 |
| Low | \$ | 55.84 | \$ | 61.29 | \$ | 65.34 | \$ | 52.81 | \$ | 45.94 | \$ | 55.84 | \$ | 33.57 |
| Period end closing price | \$ | 65.73 | \$ | 64.24 | \$ | 69.71 | \$ | 71.78 | \$ | 54.89 | \$ | 65.73 | \$ | 54.89 |
| Employees - FTE |  | 2,993 |  | 3,037 |  | 3,033 |  | 3,035 |  | 3,071 |  | 2,993 |  | 3,071 |
| Number of banking centers |  | 243 |  | 243 |  | 244 |  | 245 |  | 245 |  | 243 |  | 245 |

(D) Includes purchase accounting adjustments for the periods presented as follows:

|  | Three Months Ended |  |  |  |  | Year-to-Date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep 30, 2017 | Jun 30, 2017 | Mar 31, 2017 | Dec 31, 2016 | Sep 30, 2016 | Sep 30, 2017 | Sep 30, 2016 |
| Loan discount accretion |  |  |  |  |  |  |  |
| ASC 310-20 | \$6,361 | \$2,755 | \$3,270 | \$3,956 | \$5,296 | \$12,386 | \$17,792 |
| ASC 310-30 | \$1,525 | \$1,716 | \$1,483 | \$3,596 | \$2,324 | \$4,724 | \$13,626 |
| Securities amortization | \$667 | \$745 | \$852 | \$950 | \$1,051 | \$2,264 | \$3,721 |
| Time deposits amortization | \$40 | \$39 | \$99 | \$232 | \$575 | \$178 | \$935 |

(E) Using effective tax rate of $\mathbf{3 2 . 5 \%}, \mathbf{3 2 . 0 \%}, \mathbf{3 3 . 1 \%}, 32.7 \%$ and $32.9 \%$ for the three-month periods ended September 30, 2017, June 30, 2017, March 31, 2017, December 31, 2016 and September 30, 2016, respectively and $32.5 \%$ and $32.9 \%$ for the nine-month periods ended September 30,2017 and September 30, 2016, respectively.
$(\mathrm{F})$ Interim periods annualized.
(G) Refer to the "Notes to Selected Financial Data" at the end of this Earnings Release for a reconciliation of this non-GAAP financial measure.
$(H)$ Net interest margin for all periods presented is based on average balances on an actual 365 day or 366 day basis.
(I) Calculated by dividing total noninterest expense, excluding credit loss provisions, by net interest income plus noninterest income, excluding net gains and losses on the sale of assets and securities. Additionally, taxes are not part of this calculation.

## Prosperity Bancshares, Inc. ${ }^{\circledR}$ Financial Highlights (Unaudited) (Dollars in thousands)

| YIELD ANALYSIS | Three Months Ended |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep 30, 2017 |  |  | Jun 30, 2017 |  |  | Sep 30, 2016 |  |  |
|  | Average Balance | Interest <br> Earned/ <br> Interest <br> Paid | Average Yield/ Rate | Average Balance | Interest <br> Earned/ Interest Paid | Average <br> Yield/ <br> Rate <br> (J) | Average Balance | Interest <br> Earned/ <br> Interest <br> Paid | Average <br> Yield/ <br> Rate <br> (J) |
| Interest-Earning Assets: |  |  |  |  |  |  |  |  |  |
| Loans | \$ 9,888,922 | \$121,567 | 4.88\% | \$ 9,797,793 | \$114,975 | 4.71\% | \$ 9,601,628 | \$116,247 | 4.82\% |
| Investment securities | 9,526,215 | 50,610 | 2.11\% ${ }^{(K)}$ | 9,817,781 | 52,912 | 2.16\% ${ }^{(\mathrm{K})}$ | 9,203,253 | 48,132 | 2.08\% ${ }^{(\mathrm{K})}$ |
| Federal funds sold and other earning assets | 77,337 | 242 | 1.24\% | 84,497 | 160 | 0.76\% | 72,171 | 81 | 0.45\% |
| Total interest-earning assets | 19,492,474 | 172,419 | 3.51\% | 19,700,071 | 168,047 | 3.42\% | 18,877,052 | 164,460 | 3.47\% |
| Allowance for credit losses | $(84,047)$ |  |  | $(84,100)$ |  |  | $(84,476)$ |  |  |
| Noninterest-earning assets | 2,801,852 |  |  | 2,838,242 |  |  | 2,804,773 |  |  |
| Total assets | \$22,210,279 |  |  | \$22,454,213 |  |  | \$21,597,349 |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Liabilities: |  |  |  |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ 3,601,116 | \$ 3,003 | 0.33\% | \$ 3,749,395 | \$ 2,748 | 0.29\% | 3,858,821 | \$ 2,280 | 0.24\% |
| Savings and money market deposits | 5,658,569 | 5,259 | 0.37\% | 5,520,346 | 4,827 | 0.35\% | 5,610,342 | 3,753 | 0.27\% |
| Certificates and other time deposits | 2,270,114 | 4,114 | 0.72\% | 2,296,425 | 3,866 | 0.68\% | 2,492,889 | 3,363 | 0.54\% |
| Other borrowings | 1,099,583 | 3,540 | 1.28\% | 1,460,238 | 4,040 | 1.11\% | 532,301 | 752 | 0.56\% |
| Securities sold under repurchase agreements | 344,177 | 356 | 0.41\% | 324,804 | 335 | 0.41\% | 331,254 | 248 | 0.30\% |
| Total interest-bearing liabilities | 12,973,559 | 16,272 | 0.50\% ${ }^{\text {(L) }}$ | 13,351,208 | 15,816 | 0.48\% ${ }^{\text {(L) }}$ | 12,825,607 | 10,396 | 0.32\% ${ }^{\text {(L) }}$ |
|  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing demand deposits | 5,361,362 |  |  | 5,290,142 |  |  | 5,070,094 |  |  |
| Other liabilities | 102,046 |  |  | 87,074 |  |  | 118,881 |  |  |
| Total liabilities | 18,436,967 |  |  | 18,728,424 |  |  | 18,014,582 |  |  |
| Shareholders' equity | 3,773,312 |  |  | 3,725,789 |  |  | 3,582,767 |  |  |
| Total liabilities and shareholders' equity | \$22,210,279 |  |  | \$22,454,213 |  |  | \$21,597,349 |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Net interest income and margin |  | \$156,147 | 3.18\% |  | \$152,231 | 3.10\% |  | \$154,064 | 3.25\% |
| Non-GAAP to GAAP reconciliation: |  |  |  |  |  |  |  |  |  |
| Tax equivalent adjustment |  | 1,940 |  |  | 1,989 |  |  | 1,930 |  |
| Net interest income and margin (tax equivalent basis) |  | $\underline{\text { \$158,087 }}$ | 3.22\% |  | \$154,220 | 3.14\% |  | \$155,994 | 3.29\% |

(J) Annualized and based on an actual 365 day or 366 day basis.
(K) Yield on securities was impacted by net premium amortization of $\mathbf{\$ 1 0 , 1 1 5 , ~} \mathbf{\$ 9 , 4 0 3}$ and $\$ 11,312$ for the three-month periods ended September 30, 2017, June 30, 2017 and September 30, 2016, respectively.
(L) Total cost of funds, including noninterest bearing deposits, was $\mathbf{0 . 3 5 \%}, \mathbf{0 . 3 4 \%}$ and $\mathbf{0 . 2 3 \%}$ for the three months ended September 30, 2017, June 30, 2017 and September 30, 2016, respectively.

## Prosperity Bancshares, Inc. ${ }^{\circledR}$ Financial Highlights (Unaudited) <br> (Dollars in thousands)

| YIELD ANALYSIS |  |  |  |
| :--- | :--- | :--- | :--- | :--- |

(M) Annualized and based on an actual 365 or 366 day basis.
(N) Yield on securities was impacted by net premium amortization of $\mathbf{\$ 2 9 , 4 0 1}$ and $\$ 31,972$ for the nine-month periods ended September 30, 2017 and 2016, respectively.
(O) Total cost of funds, including noninterest bearing deposits, was $\mathbf{0 . 3 2 \%}$ and $\mathbf{0 . 2 4 \%}$ for the nine-month periods ended September 30, 2017 and 2016, respectively.

Prosperity Bancshares, Inc. ${ }^{\circledR}$
Financial Highlights (Unaudited)
(Dollars in thousands)

|  | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep 30, 2017 | Jun 30, 2017 | Mar 31, 2017 | Dec 31, 2016 | Sep 30, 2016 |
| YIELD TREND ${ }^{(\mathbf{P})}$ ( ${ }^{(1)}$ |  |  |  |  |  |
| Interest-Earning Assets: |  |  |  |  |  |
| Loans | 4.88\% | 4.71\% | 4.70\% | 4.83\% | 4.82\% |
| Investment securities ${ }^{(Q)}$ | 2.11\% | 2.16\% | 2.18\% | 2.07\% | 2.08\% |
| Federal funds sold and other earning assets | 1.24\% | 0.76\% | 0.92\% | 0.39\% | 0.45\% |
| Total interest-earning assets | 3.51\% | 3.42\% | 3.42\% | 3.45\% | 3.47\% |
| Interest-Bearing Liabilities: |  |  |  |  |  |
| Interest-bearing demand deposits | 0.33\% | 0.29\% | 0.25\% | 0.23\% | 0.24\% |
| Savings and money market deposits | 0.37\% | 0.35\% | 0.26\% | 0.26\% | 0.27\% |
| Certificates and other time deposits | 0.72\% | 0.68\% | 0.64\% | 0.61\% | 0.54\% |
| Other borrowings | 1.28\% | 1.11\% | 0.89\% | 0.63\% | 0.56\% |
| Securities sold under repurchase agreements | 0.41\% | 0.41\% | 0.31\% | 0.30\% | 0.30\% |
| Total interest-bearing liabilities | 0.50\% | 0.48\% | 0.38\% | 0.34\% | 0.32\% |
| Net Interest Margin | 3.18\% | 3.10\% | 3.16\% | 3.22\% | 3.25\% |
| Net Interest Margin (tax equivalent) | 3.22\% | 3.14\% | 3.20\% | 3.26\% | 3.29\% |

(P) Annualized and based on average balances on an actual 365 day or 366 day basis.
(Q) Yield on securities was impacted by net premium amortization of $\mathbf{\$ 1 0 , 1 1 5 , ~ \$ 9 , 4 0 3 , ~ \$ 9 , 8 8 3 , ~ \$ 1 1 , 5 0 2 ~ a n d ~ \$ 1 1 , 3 1 2 ~ f o r ~ t h e ~ t h r e e - m o n t h ~}$ periods ended September 30, 2017, June 30, 2017, March 31, 2017, December 31, 2016 and September 30, 2016, respectively.

## Prosperity Bancshares, Inc. ${ }^{\circledR}$ <br> Financial Highlights (Unaudited) <br> (Dollars in thousands)

|  | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep 30, 2017 | Jun 30, 2017 | Mar 31, 2017 | Dec 31, 2016 | Sep 30, 2016 |
| Balance Sheet Averages |  |  |  |  |  |
| Loans | \$ 9,888,922 | \$ 9,797,793 | \$ 9,642,877 | \$ 9,557,712 | \$ 9,601,628 |
| Investment securities | 9,526,215 | 9,817,781 | 9,867,491 | 9,338,903 | 9,203,253 |
| Federal funds sold and other earning assets | 77,337 | 84,497 | 80,150 | 106,214 | 72,171 |
| Total interest-earning assets | 19,492,474 | 19,700,071 | 19,590,518 | 19,002,829 | 18,877,052 |
| Allowance for credit losses | $(84,047)$ | $(84,100)$ | $(85,037)$ | $(85,347)$ | $(84,476)$ |
| Cash and due from banks | 225,574 | 228,518 | 262,794 | 248,735 | 226,621 |
| Goodwill | 1,900,845 | 1,900,845 | 1,900,845 | 1,900,337 | 1,903,418 |
| Core deposit intangibles, net | 41,314 | 42,957 | 44,762 | 46,895 | 43,790 |
| Other real estate | 15,262 | 15,871 | 15,669 | 15,826 | 16,041 |
| Fixed assets, net | 256,809 | 257,229 | 260,716 | 267,952 | 272,058 |
| Other assets | 362,048 | 392,822 | 391,200 | 359,033 | 342,845 |
| Total assets | \$ 22,210,279 | \$ 22,454,213 | \$ 22,381,467 | \$ 21,756,260 | \$ 21,597,349 |
|  |  |  |  |  |  |
| Noninterest-bearing deposits | \$ 5,361,362 | \$ 5,290,142 | \$ 5,140,010 | \$ 5,214,656 | \$ 5,070,094 |
| Interest-bearing demand deposits | 3,601,116 | 3,749,395 | 4,136,260 | 3,861,952 | 3,858,821 |
| Savings and money market deposits | 5,658,569 | 5,520,346 | 5,537,355 | 5,471,109 | 5,610,342 |
| Certificates and other time deposits | 2,270,114 | 2,296,425 | 2,366,857 | 2,434,565 | 2,492,889 |
| Total deposits | 16,891,161 | 16,856,308 | 17,180,482 | 16,982,282 | 17,032,146 |
| Other borrowings | 1,099,583 | 1,460,238 | 1,123,396 | 712,126 | 532,301 |
| Securities sold under repurchase agreements | 344,177 | 324,804 | 307,433 | 318,367 | 331,254 |
| Other liabilities | 102,046 | 87,074 | 91,157 | 111,083 | 118,881 |
| Shareholders' equity | 3,773,312 | 3,725,789 | 3,678,999 | 3,632,402 | 3,582,767 |
| Total liabilities and equity | \$ 22,210,279 | \$ 22,454,213 | \$ 22,381,467 | \$ 21,756,260 | \$ 21,597,349 |

## Prosperity Bancshares, Inc. ${ }^{\circledR}$ <br> Financial Highlights (Unaudited) (Dollars in thousands)

|  | Sep 30, 2017 |  |  | Jun 30, 2017 |  | Mar 31, 2017 |  | Dec 31, 2016 |  | Sep 30, 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period End Balances |  |  |  |  |  |  |  |  |  |  |  |
| Loan Portfolio |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 1,180,570 | 11.9\% \$ | 1,201,748 | 12.2\% \$ | \$ 1,287,216 | 13.2\% \$ | 1,254,900 | 13.0\% \$ | 1,233,108 | 12.9\% |
| Construction, land development and other land loans |  | 1,453,535 | 14.7\% | 1,383,539 | 14.0\% | 1,326,685 | 13.6\% | 1,263,923 | 13.1\% | 1,205,820 | 12.6\% |
| 1-4 family residential |  | 2,449,051 | 24.7\% | 2,432,348 | 24.7\% | 2,424,533 | 24.9\% | 2,439,348 | 25.3\% | 2,427,616 | 25.5\% |
| Home equity |  | 284,076 | 2.9\% | 283,729 | 2.9\% | 281,298 | 2.9\% | 278,483 | 2.9\% | 279,836 | 2.9\% |
| Commercial real estate (includes multi-family residential) |  | 3,295,001 | 33.2\% | 3,309,227 | 33.5\% | 3,226,978 | 33.1\% | 3,162,109 | 32.9\% | 3,158,569 | 33.1\% |
| Agriculture (includes farmland) |  | 692,516 | 7.0\% | 699,228 | 7.1\% | 662,797 | 6.8\% | 672,336 | 7.0\% | 664,080 | 7.0\% |
| Consumer and other |  | 264,626 | 2.7\% | 266,385 | 2.7\% | 262,301 | 2.7\% | 266,422 | 2.8\% | 270,334 | 2.8\% |
| Energy |  | 291,827 | 2.9\% | 287,815 | 2.9\% | 267,445 | 2.8\% | 284,539 | 3.0\% | 308,951 | 3.2\% |
| Total loans | \$ | 9,911,202 |  | $\underline{ } 9,864,019$ |  | \$ 9,739,253 | \$ | 9,622,060 |  | 9,548,314 |  |


| Deposit Types |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest-bearing DDA | \$ 5,465,474 | 32.3\% \$ | \$ 5,397,293 | 31.6\% \$ | \$ 5,299,264 | 31.1\% \$ | \$ 5,190,973 | 30.0\% \$ | 5,159,333 | 30.5\% |
| Interest-bearing DDA | 3,645,754 | 21.6\% | 3,702,910 | 21.7\% | 3,845,061 | 22.6\% | 4,215,671 | 24.3\% | 3,749,018 | 22.1\% |
| Money market | 3,273,110 | 19.4\% | 3,451,803 | 20.2\% | 3,370,055 | 19.8\% | 3,368,599 | 19.5\% | 3,468,639 | 20.5\% |
| Savings | 2,264,959 | 13.4\% | 2,240,126 | 13.1\% | 2,189,822 | 12.8\% | 2,125,854 | 12.3\% | 2,074,169 | 12.3\% |
| Certificates and other time deposits | 2,258,179 | 13.3\% | 2,278,398 | 13.4\% | 2,331,370 | 13.7\% | 2,406,205 | 13.9\% | 2,470,250 | 14.6\% |
| Total deposits | \$16,907,476 |  | \$17,070,530 |  | \$17,035,572 |  | \$17,307,302 |  | 16,921,409 |  |
| Loan to Deposit Ratio | 58.6\% |  | 57.8\% |  | 57.2 |  | 55.6 |  | 56.4 |  |

## Prosperity Bancshares, Inc. ${ }^{\circledR}$ <br> Financial Highlights (Unaudited) <br> (Dollars in thousands)

## Construction Loans

|  | Sep 30, 2017 |  |  | Jun 30, 2017 |  | Mar 31, 2017 |  | Dec 31, 2016 |  | Sep 30, 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Single family residential construction | \$ | 386,891 | 26.6\% \$ | \$ 410,164 | 29.6\% \$ | \$ 411,553 | 30.9\% \$ | \$ 396,794 | 31.3\% \$ | 390,397 | 32.3\% |
| Land development |  | 77,202 | 5.3\% | 79,641 | 5.8\% | 83,475 | 6.3\% | 76,275 | 6.0\% | 77,789 | 6.4\% |
| Raw land |  | 191,563 | 13.1\% | 200,122 | 14.4\% | 183,453 | 13.8\% | 194,267 | 15.3\% | 170,640 | 14.1\% |
| Residential lots |  | 128,109 | 8.8\% | 130,919 | 9.4\% | 129,389 | 9.7\% | 130,096 | 10.3\% | 131,589 | 10.9\% |
| Commercial lots |  | 113,692 | 7.8\% | 83,104 | 6.0\% | 84,705 | 6.4\% | 75,625 | 6.0\% | 84,862 | 7.0\% |
| Commercial construction and other |  | 558,649 | 38.4\% | 482,347 | 34.8\% | 437,083 | 32.9\% | 394,040 | 31.1\% | 353,942 | 29.3\% |
| Net unaccreted discount |  | $(2,571)$ |  | $(2,758)$ |  | $(2,973)$ |  | $(3,174)$ |  | $(3,399)$ |  |
| Total construction loans |  | 1,453,535 |  | \$1,383,539 |  | $\underline{\text { \$1,326,685 }}$ |  | $\underline{\text { \$1,263,923 }}$ |  | $\underline{\text { 1,205,820 }}$ |  |

Non-Owner Occupied Commercial Real Estate Loans by Metropolitan Statistical Area (MSA) as of September 30, 2017

|  | Houston | Dallas |  | Austin |  | OK City |  | Tulsa |  | Other ${ }^{(\mathrm{R})}$ |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collateral Type |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shopping center/retail | \$ 204,773 | \$ | 45,312 | \$ | 43,688 | \$ | 17,104 | \$ | 26,848 |  | 147,194 | \$ | 484,919 |
| Commercial and industrial buildings | 114,851 |  | 31,259 |  | 13,732 |  | 11,897 |  | 22,817 |  | 72,087 |  | 266,643 |
| Office buildings | 67,660 |  | 125,295 |  | 22,912 |  | 44,935 |  | 12,294 |  | 75,298 |  | 348,394 |
| Medical buildings | 54,878 |  | 8,884 |  | 45 |  | 12,058 |  | 7,984 |  | 68,686 |  | 152,535 |
| Apartment buildings | 23,697 |  | 12,144 |  | 17,957 |  | 20,987 |  | 5,570 |  | 81,590 |  | 161,945 |
| Hotel | 42,700 |  | 31,599 |  | 13,322 |  | 28,817 |  | - |  | 111,617 |  | 228,055 |
| Other | 46,830 |  | 7,911 |  | 14,407 |  | 11,903 |  | 4,670 |  | 58,803 |  | 144,524 |
| Total | \$ 555,389 | \$ | 262,404 | \$ | 126,063 | \$ | 147,701 | \$ | 80,183 |  | 615,275 |  | 787,015 |

## Acquired Loans

|  | Acquired Loans Accounted for Under ASC 310-20 |  |  |  |  |  | Acquired Loans Accounted for Under ASC 310-30 |  |  |  |  |  | Total Loans Accounted for Under ASC 310-20 and 310-30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance at Acquisition Date |  | Balance at Jun 30, 2017 |  | Balance at Sep 30, 2017 |  | Balance at Acquisition Date |  | Balance at Jun 30, 2017 |  | Balance at Sep 30, 2017 |  | Balance at Acquisition Date |  | Balance at Jun 30, 2017 |  | Balance at Sep 30, 2017 |  |
| Loan marks: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acquired banks ${ }^{(T)}$ | \$ | 229,080 | \$ | 29,359 | \$ | 22,997 | \$ | 142,128 | \$ | 18,580 | \$ | 17,040 | \$ | 371,208 | \$ | 47,939 | \$ | 40,037 |
| Acquired portfolio loan balances: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acquired banks ${ }^{(T)}$ |  | 5,690,998 |  | 892,604 |  | 796,477 |  | 275,221 |  | 43,507 |  | 40,367 |  | 5,966,219 ${ }^{\text {(U) }}$ |  | 936,111 |  | 836,844 |
| Acquired portfolio loan balances less loan marks | \$ | 5,461,918 | \$ | 863,245 | \$ | 773,480 | \$ | 133,093 | \$ | 24,927 | \$ | 23,327 | \$ | 5,595,011 | \$ | 888,172 | \$ | 796,807 |

(R) Includes other MSA and non-MSA regions.
(S) Represents a portion of total commercial real estate loans of \$3.295 billion as of September 30, 2017.
(T) Includes Bank of Texas, Bank Arlington, American State Bank, Community National Bank, First Federal Bank Texas, Coppermark Bank, First Victoria National Bank, The F\&M Bank \& Trust Company and Tradition Bank.
(U) Actual principal balances acquired.

## Prosperity Bancshares, Inc. ${ }^{\circledR}$ <br> Financial Highlights (Unaudited) <br> (Dollars in thousands)

|  | Three Months Ended |  |  |  |  |  |  |  |  |  | Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Sep 30, } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Jun 30, } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Mar 31, } \\ \hline 017 \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2016 \\ \hline \end{gathered}$ |  |
| Asset Quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans | \$ | 26,267 | \$ | 30,517 | \$ | 24,360 | \$ | 31,642 | \$ | 43,451 | \$ | 26,267 | \$ | 43,451 |
| Accruing loans 90 or more days past due |  | 4,934 |  | 1,613 |  | 880 |  | 956 |  | 399 |  | 4,934 |  | 399 |
| Total nonperforming loans |  | 31,201 |  | 32,130 |  | 25,240 |  | 32,598 |  | 43,850 |  | 31,201 |  | 43,850 |
| Repossessed assets |  | 110 |  | 16 |  | 261 |  | 241 |  | 36 |  | 110 |  | 36 |
| Other real estate |  | 14,512 |  | 15,472 |  | 15,698 |  | 15,463 |  | 16,280 |  | 14,512 |  | 16,280 |
| Total nonperforming assets | \$ | 45,823 | \$ | 47,618 | \$ | 41,199 | \$ | 48,302 | \$ | 60,166 | \$ | 45,823 | \$ | 60,166 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonperforming assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial (includes energy) | \$ | 22,241 | \$ | 25,628 | \$ | 18,743 | \$ | 24,537 | \$ | 26,848 | \$ | 22,241 | \$ | 26,848 |
| Construction, land development and other land loans |  | 847 |  | 1,572 |  | 1,461 |  | 1,766 |  | 1,711 |  | 847 |  | 1,711 |
| 1-4 family residential (includes home equity) |  | 3,781 |  | 4,156 |  | 4,070 |  | 4,119 |  | 4,450 |  | 3,781 |  | 4,450 |
| Commercial real estate (includes multi-family residential) |  | 18,208 |  | 15,454 |  | 16,235 |  | 17,167 |  | 26,680 |  | 18,208 |  | 26,680 |
| Agriculture (includes farmland) |  | 635 |  | 676 |  | 534 |  | 542 |  | 248 |  | 635 |  | 248 |
| Consumer and other |  | 111 |  | 132 |  | 156 |  | 171 |  | 229 |  | 111 |  | 229 |
| Total | \$ | 45,823 | \$ | 47,618 | \$ | 41,199 | \$ | 48,302 | \$ | 60,166 | \$ | 45,823 | \$ | 60,166 |
| Number of loans/properties |  | 113 |  | 121 |  | 139 |  | 158 |  | 158 |  | 113 |  | 158 |
| Allowance for credit losses at end of period | \$ | 86,812 | \$ | 83,783 | \$ | 84,095 | \$ | 85,326 | \$ | 85,585 | \$ | 86,812 | \$ | 85,585 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial (includes energy) | \$ | 3,225 | \$ | 2,531 | \$ | 3,495 | \$ | 3,161 | \$ | (107) | \$ | 9,251 | \$ | 8,398 |
| Construction, land development and other land loans |  | (2) |  | (60) |  | (65) |  | $(1,922)$ |  | (368) |  | (127) |  | (579) |
| 1-4 family residential (includes home equity) |  | 12 |  | 95 |  | (95) |  | (82) |  | 48 |  | 12 |  | - |
| Commercial real estate (includes multi-family residential) |  | (3) |  | - |  | 133 |  | 41 |  | (1) |  | 130 |  | 255 |
| Agriculture (includes farmland) |  | - |  | (29) |  | (65) |  | 305 |  | (45) |  | (94) |  | 6,262 |
| Consumer and other |  | 639 |  | 525 |  | 503 |  | 756 |  | 714 |  | 1,667 |  | 3,463 |
| Total | \$ | 3,871 | \$ | 3,062 | \$ | 3,906 | \$ | 2,259 | \$ | 241 | \$ | 10,839 | \$ | 17,799 |

Asset Quality Ratios

| Nonperforming assets to average interest-earning assets | 0.24\% | 0.24\% | 0.21\% | 0.25\% | 0.32\% | 0.23\% | 0.31\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming assets to loans and other real estate | 0.46\% | 0.48\% | 0.42\% | 0.50\% | 0.63\% | 0.46\% | 0.63\% |
| Net charge-offs to average loans (annualized) | 0.16\% | 0.13\% | 0.16\% | 0.09\% | 0.01\% | 0.15\% | 0.25\% |
| Allowance for credit losses to total loans | 0.88\% | 0.85\% | 0.86\% | 0.89\% | 0.90\% | 0.88\% | 0.90\% |
| Allowance for credit losses to total loans (excluding acquired loans accounted for under ASC Topics $310-20$ and 310-30) ${ }^{(G)}$ | 0.95\% | 0.93\% | 0.96\% | 1.00\% | 1.03\% | 0.95\% | 1.03\% |

# Prosperity Bancshares, Inc. ${ }^{\circledR}$ <br> Notes to Selected Financial Data (Unaudited) <br> (Dollars and share amounts in thousands, except per share data) 

## Consolidated Financial Highlights

## NOTES TO SELECTED FINANCIAL DATA

Prosperity's management uses certain non-GAAP (generally accepted accounting principles) financial measures to evaluate its performance. Specifically, Prosperity reviews tangible book value per share, return on average tangible common equity, the tangible equity to tangible assets ratio and the efficiency ratio, excluding net gains and losses on the sale of assets and securities, for internal planning and forecasting purposes. In addition, due to the application of purchase accounting, Prosperity uses certain non-GAAP measures and ratios that exclude the impact of these items to evaluate its allowance for credit losses to total loans (excluding acquired loans accounted for under ASC Topics 31020 and 310-30). Prosperity has included information below relating to these non-GAAP financial measures for the applicable periods presented.

|  | Three Months Ended |  |  |  |  | Year-to-Date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Sep 30, } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Jun 30, } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Mar 31, } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Dec 31, } \\ 2016 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Sep 30, } \\ 2016 \\ \hline \end{gathered}$ | Sep 30, $2017$ | $\begin{gathered} \hline \text { Sep 30, } \\ 2016 \\ \hline \end{gathered}$ |
| Reconciliation of return on average common equity to return on average tangible common equity: |  |  |  |  |  |  |  |
| Net income | \$ 67,908 | \$ 68,554 | \$ 68,565 | \$ 68,793 | \$ 68,651 | \$ 205,027 | \$ 205,673 |
| Average shareholders' equity | \$ 3,773,312 | \$ 3,725,789 | \$ 3,678,999 | \$ 3,632,402 | \$ 3,582,767 | \$ 3,726,382 | \$ 3,545,139 |
| Less: Average goodwill and other intangible assets | $(1,942,159)$ | (1,943,802) | $(1,945,607)$ | (1,947,232) | $(1,947,208)$ | $(1,943,843)$ | $(1,948,229)$ |
| Average tangible shareholders' equity | \$ 1,831,153 | \$ 1,781,987 | \$ 1,733,392 | \$ 1,685,170 | \$ 1,635,559 | \$ 1,782,539 | \$ 1,596,910 |
| Return on average tangible common equity ${ }^{(\mathrm{F})}$ | 14.83\% | 15.39\% | 15.82\% | 16.33\% | 16.79\% | 15.34\% | 17.17\% |
| Reconciliation of book value per share to tangible book value per share: |  |  |  |  |  |  |  |
| Shareholders' equity | \$ 3,781,358 | \$ 3,736,188 | \$ 3,689,082 | \$ 3,642,311 | \$ 3,594,812 | \$ 3,781,358 | \$ 3,594,812 |
| Less: Goodwill and other intangible assets | $(1,941,309)$ | $(1,942,995)$ | (1,944,714) | $(1,946,629)$ | $(1,948,359)$ | $(1,941,309)$ | $(1,948,359)$ |
| Tangible shareholders' equity | \$ 1,840,049 | \$ 1,793,193 | \$ 1,744,368 | \$ 1,695,682 | \$ 1,646,453 | \$ 1,840,049 | \$ 1,646,453 |
| Period end shares outstanding | 69,484 | 69,488 | 69,480 | 69,491 | 69,478 | 69,484 | 69,478 |
| Tangible book value per share: | \$ 26.48 | \$ 25.81 | \$ 25.11 | 24.40 | 23.70 | \$ 26.48 | \$ 23.70 |
| Reconciliation of equity to assets ratio to period end tangible equity to period end tangible assets ratio: |  |  |  |  |  |  |  |
| Tangible shareholders' equity | \$ 1,840,049 | \$ 1,793,193 | \$ 1,744,368 | \$ 1,695,682 | \$ 1,646,453 | \$ 1,840,049 | \$ 1,646,453 |
| Total assets | \$22,143,263 | \$ 22,296,543 | \$ 22,477,419 | \$22,331,072 | \$21,404,044 | \$ 22,143,263 | \$ 21,404,044 |
| Less: Goodwill and other intangible assets | $(1,941,309)$ | (1,942,995) | (1,944,714) | $(1,946,629)$ | $(1,948,359)$ | $(1,941,309)$ | $(1,948,359)$ |
| Tangible assets | \$20,201,954 | \$ 20,353,548 | \$ 20,532,705 | \$ 20,384,443 | \$ 19,455,685 | \$ 20,201,954 | \$ 19,455,685 |
| Period end tangible equity to period end tangible assets ratio: | 9.11\% | 8.81\% | 8.50\% | 8.32\% | 8.46\% | 9.11\% | 8.46\% |


| Reconciliation of allowance for credit losses to total loans to allowance for credit losses to total loans, excluding acquired loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses | \$ | 86,812 | \$ | 83,783 | \$ | 84,095 | \$ | 85,326 | \$ | 85,585 | \$ | 86,812 | \$ | 85,585 |
| Total loans | \$ | 9,911,202 | \$ | 9,864,019 | \$ | 9,739,253 | \$ | 9,622,060 | \$ | 9,548,314 | \$ | 9,911,202 | \$ | 9,548,314 |
| Less: Fair value of acquired loans (acquired portfolio loan balances less loan marks) | \$ | 796,807 | \$ | 888,172 | \$ | 991,894 | \$ | 1,107,293 | \$ | 1,230,466 | \$ | 796,807 | \$ | 1,230,466 |
| Total loans less acquired loans | \$ | 9,114,395 | \$ | 8,975,847 | \$ | 8,747,359 | \$ | 8,514,767 | \$ | 8,317,848 | \$ | 9,114,395 | \$ | 8,317,848 |


| Allowance for credit losses to total loans, excluding <br> acquired loans (non-GAAP basis) | $0.95 \%$ | $0.93 \%$ | $0.96 \%$ | $1.00 \%$ | $1.03 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: |


| Reconciliation of efficiency ratio to efficiency ratio, excluding net gains and losses on the sale of assets and securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest expense | \$ | 77,509 | \$ | 76,442 | \$ | 78,062 | \$ | 79,148 | \$ | 79,476 | \$ | 232,013 | \$ | 239,239 |
| Net interest income | \$ | 156,147 | \$ | 152,231 | \$ | 152,435 | \$ | 153,832 | \$ | 154,064 | \$ | 460,813 | \$ | 478,788 |
| Noninterest income |  | 28,809 |  | 27,780 |  | 30,824 |  | 29,475 |  | 29,684 |  | 87,413 |  | 88,950 |
| Less: net gain (loss) on sale of assets |  | 62 |  | $(3,783)$ |  | 1,759 |  | 475 |  | 37 |  | $(1,962)$ |  | 1,389 |
| Less: gain on sale of securities |  | - |  | 3,270 |  | - |  | - |  | - |  | 3,270 |  | - |
| Noninterest income, excluding net gains and losses on the sale of assets and securities |  | 28,747 |  | 28,293 |  | 29,065 |  | 29,000 |  | 29,647 |  | 86,105 |  | 87,561 |
| Total income, excluding net gains and losses on the sale of assets and securities | \$ | 184,894 | \$ | 180,524 | \$ | 181,500 | \$ | 182,832 | \$ | 183,711 | \$ | 546,918 | \$ | 566,349 |
| Efficiency ratio, excluding net gains and losses on the sale of assets and securities |  | 41.92\% |  | 42.34\% |  | 43.01\% |  | 43.29\% |  | 43.26\% |  | 42.42\% |  | 42.24\% |

