



PROSPERITY —
BANCSHARES, INC.®

Investor Presentation

— **Third Quarter 2018** —



“Safe Harbor” Statement

Under the Private Securities Litigation Reform Act of 1995

Statements contained in this presentation which are not historical facts and which pertain to future operating results of Prosperity Bancshares, Inc.[®] and its subsidiaries constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve significant risks and uncertainties. Actual results may differ materially from the results discussed in these forward-looking statements. Factors that might cause such a difference include, but are not limited to, those discussed in the company’s periodic reports and filings with the SEC. Copies of the SEC filings for Prosperity Bancshares, Inc.[®] may be downloaded from the Internet at no charge from www.prosperitybankusa.com.

2018 Third Quarter Highlights

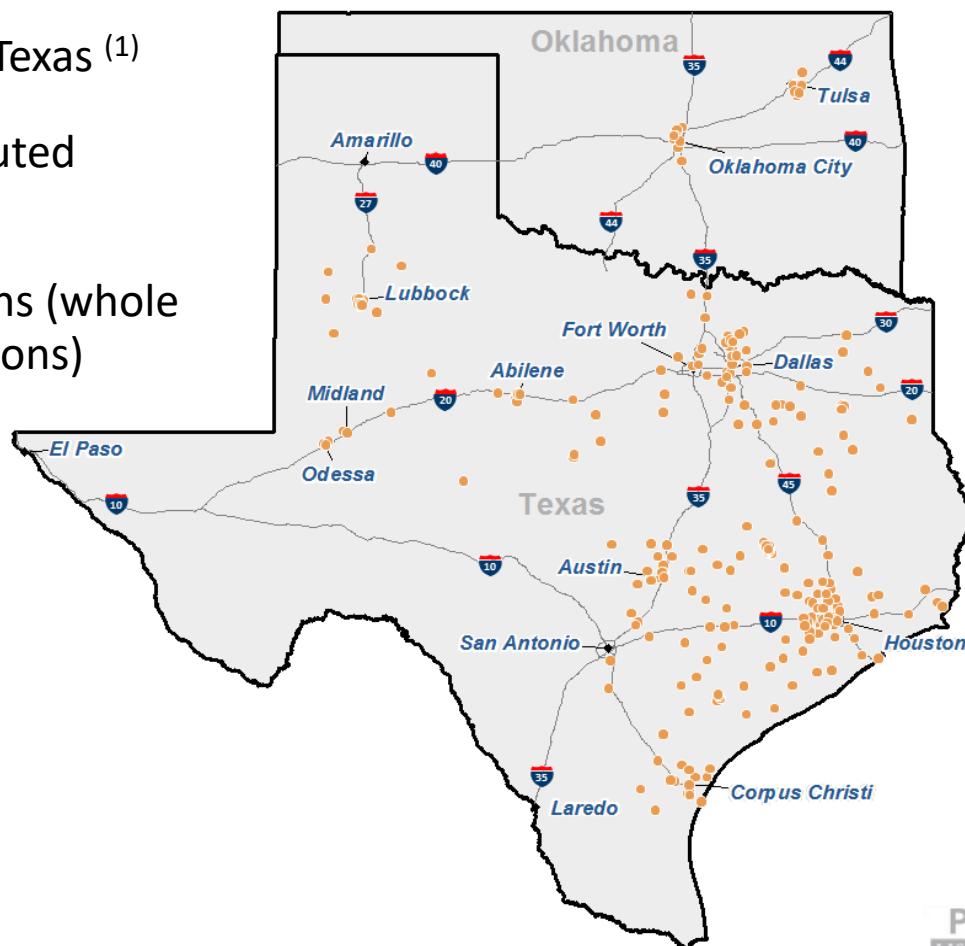
- Net income of \$82.523 million and earnings per share (diluted) of \$1.18 for three months ended September 30, 2018
- Assets of \$22.613 billion, loans of \$10.293 billion, and deposits of \$16.734 billion at September 30, 2018
- Loans increased 5.8% (annualized) in the third quarter 2018
- Common equity tier 1 ratio was 15.94% and leverage ratio was 9.94% at September 30, 2018
- Sound asset quality with annualized net charge offs/average loans of 0.05% for the third quarter
- Nonperforming assets to average earning assets remain low at 0.08% or \$16.777 million for the third quarter 2018
- Efficiency ratio of 43.50% for the third quarter 2018
- Increase cash dividend 13.9% to \$0.41 for the fourth quarter 2018

Strong Presence in Texas and Oklahoma

- A Texas-based financial holding company with \$22.613 billion in total assets
- Ranked #3 in deposit market share in Texas ⁽¹⁾
- Shareholder driven with 5.1% fully diluted insider ownership ⁽²⁾
- Successful integration of 42 acquisitions (whole bank, branch and failed bank transactions)

242 Full Service Locations

16	in Bryan/College Station Area
29	in Central Texas Area
33	in Dallas/Fort Worth Area
22	in East Texas Area
65	in Houston Area
29	in South Texas Area
34	in West Texas Area
6	in Central Oklahoma Area
8	in Tulsa Area

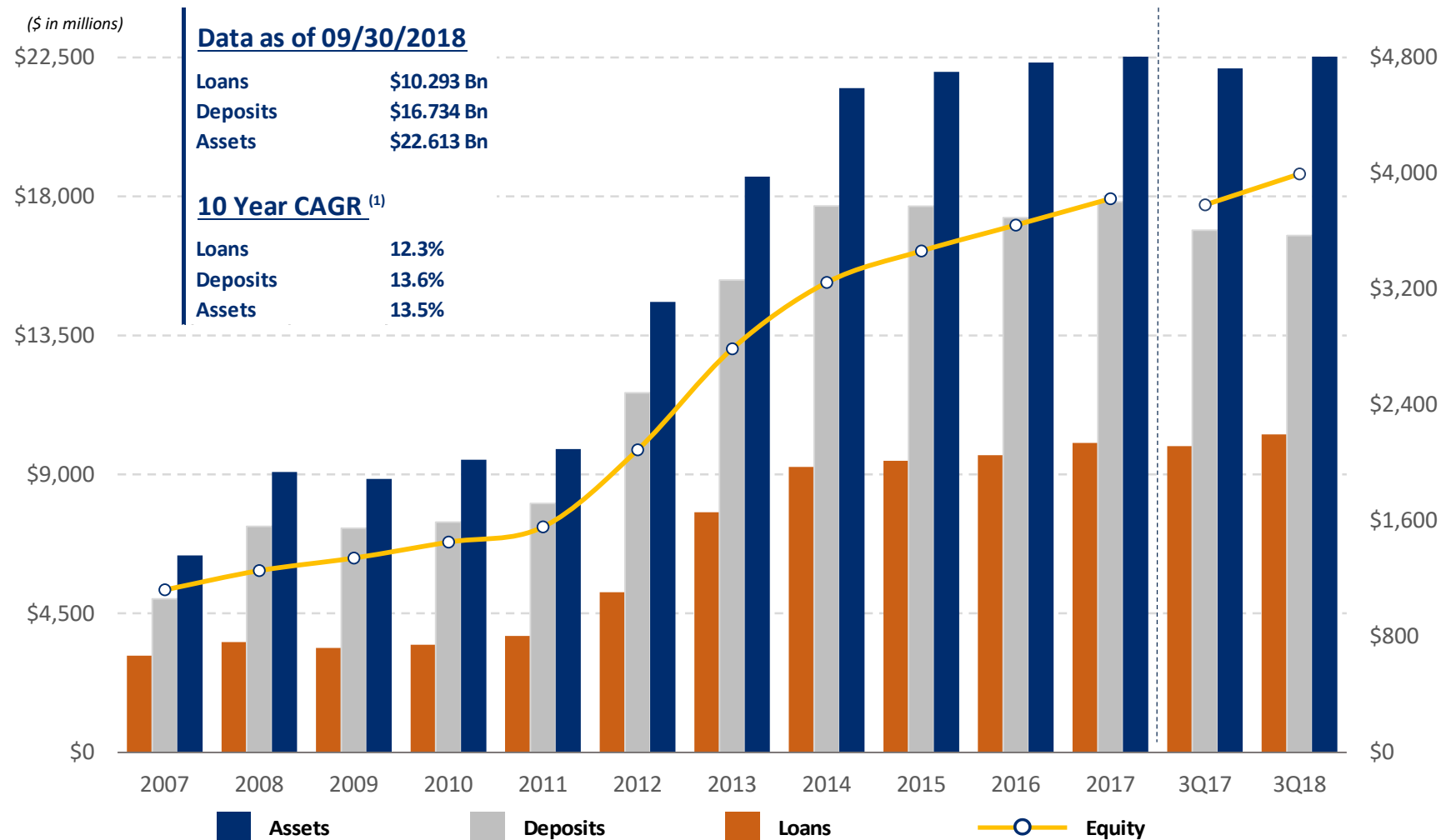


Source: SNL Financial

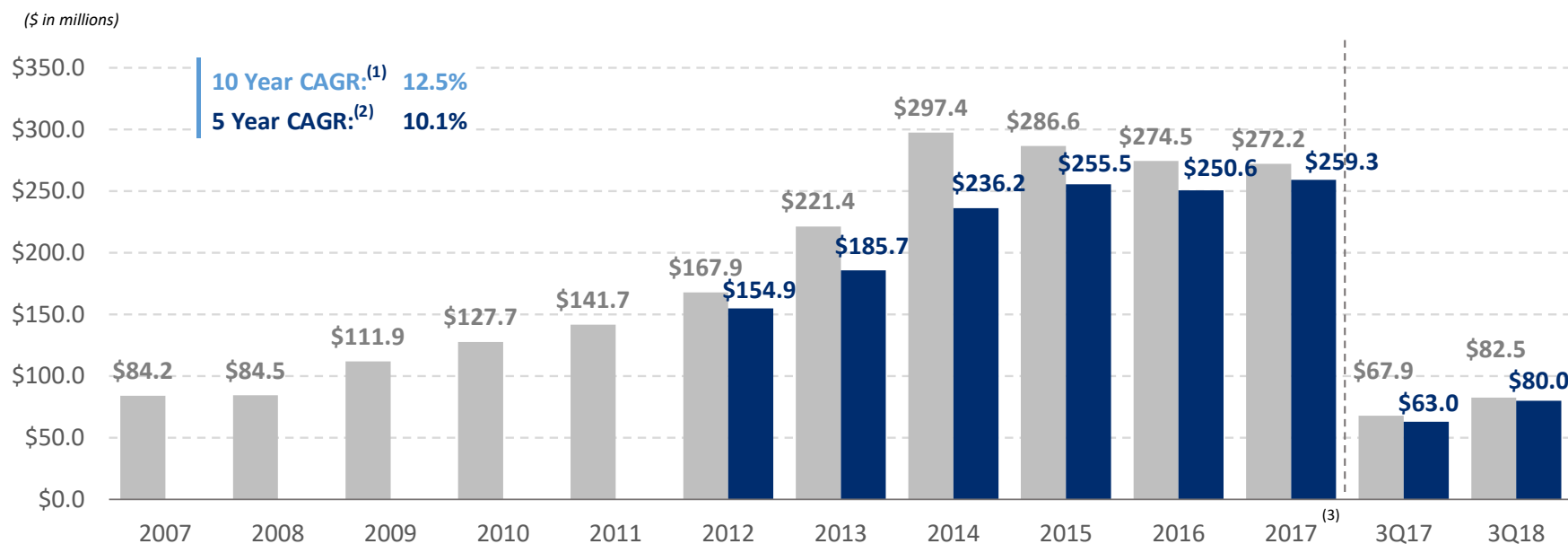
(1) Per FDIC; Includes Texas headquartered banks; Deposits as of 6/30/2018

(2) Per proxy statement (Form DEF 14A) filed on 3/13/2018

Balance Sheet Summary



Net Income



Note: Net income includes the following (\$ in thousands)

Provision for Credit Losses	\$760	\$9,867	\$28,775	\$13,585	\$5,200	\$6,100	\$17,240	\$18,275	\$7,560	\$24,000	\$14,325	\$6,900	\$2,350
Loan Discount Accretion	-	-	-	-	-	\$26,413	\$62,723	\$95,875	\$52,122	\$38,970	\$21,906	\$7,886	\$3,457

Net Income Net Income (Excluding Purchase Accounting Adjustments)

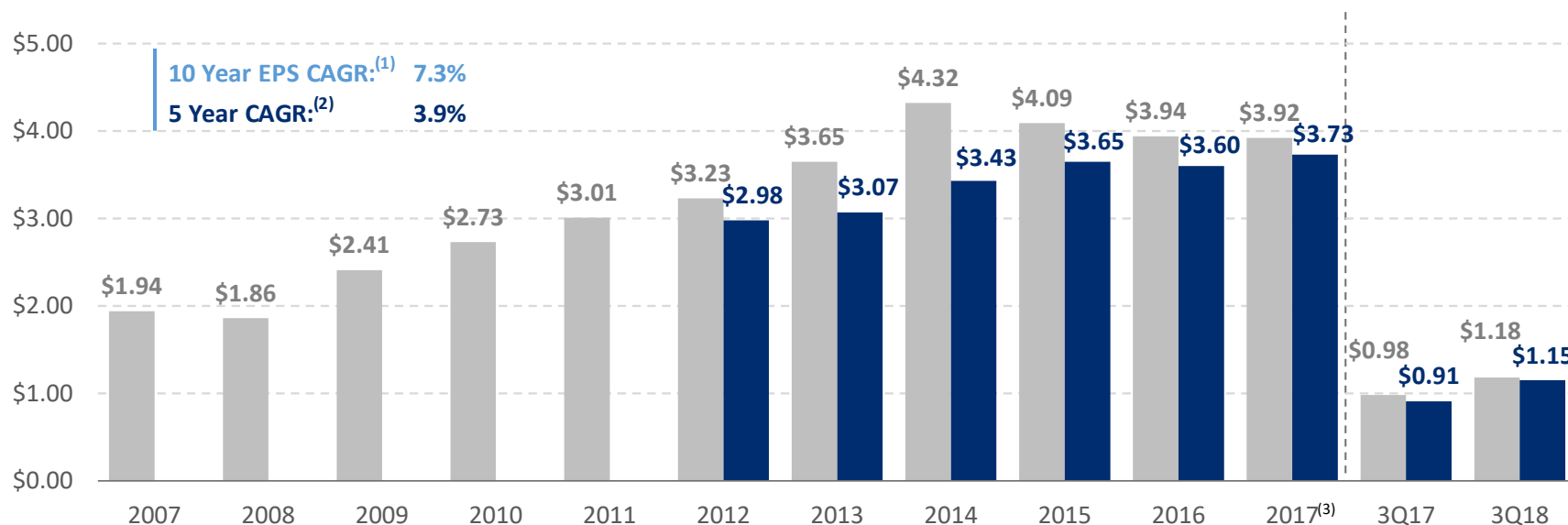
Source: Company Documents

(1) Represents the Compound Annual Growth Rate from 12/31/2007 – 12/31/2017

(2) Represents the Compound Annual Growth Rate from 12/31/2012 – 12/31/2017

(3) Net income includes a one-time non-cash charge of \$1.431 million related to the "Tax Cuts and Jobs Act" enacted on December 22, 2017

Earnings Per Share



Note: Net income includes the following (\$ in thousands)

Provision for Credit Losses	\$760	\$9,867	\$28,775	\$13,585	\$5,200	\$6,100	\$17,240	\$18,275	\$7,560	\$24,000	\$14,325	\$6,900	\$2,350
Loan Discount Accretion	-	-	-	-	-	\$26,413	\$62,723	\$95,875	\$52,122	\$38,970	\$21,906	\$7,886	\$3,457

■ EPS

■ Core EPS (Excluding Purchase Accounting Adjustments)

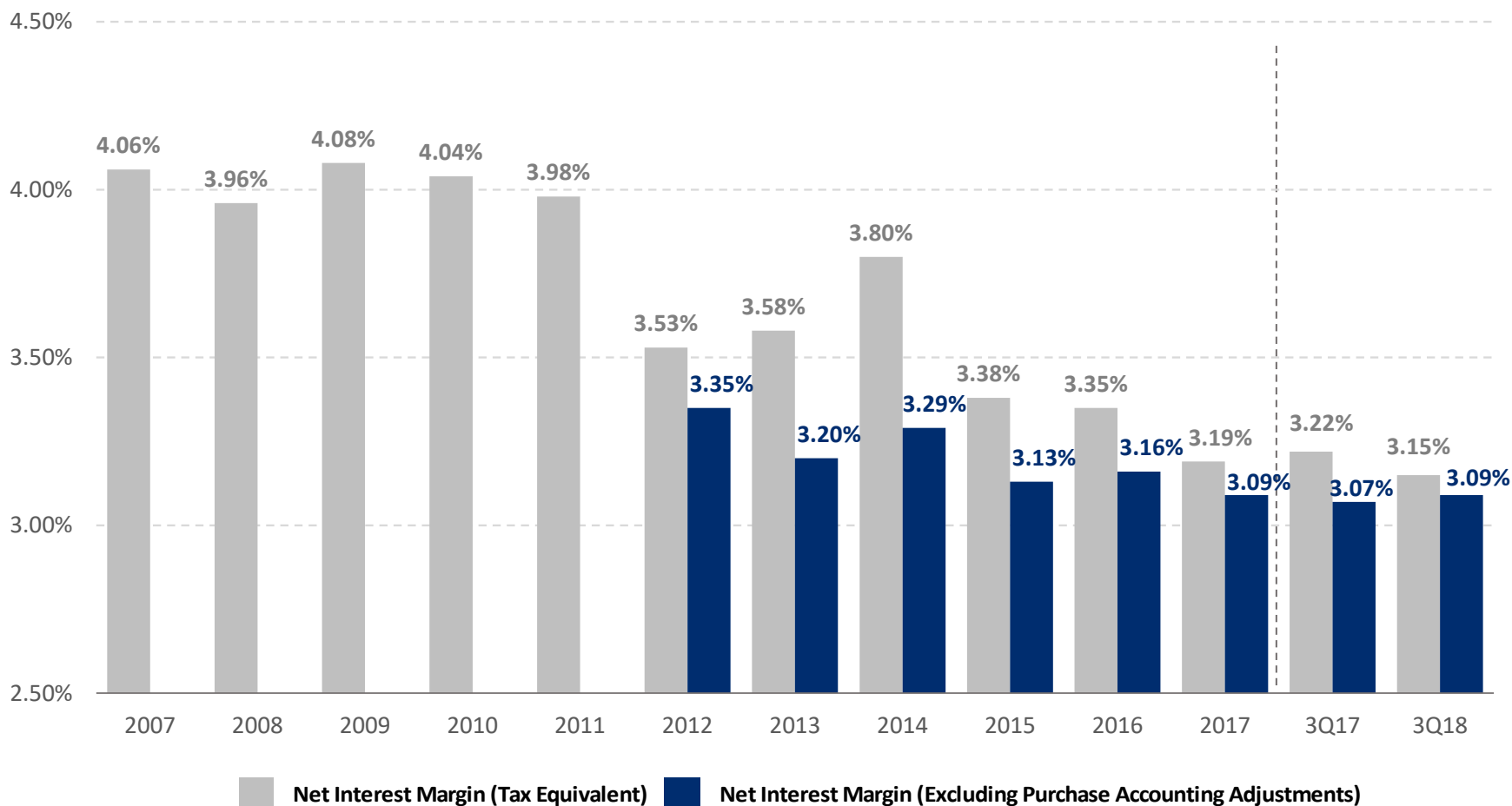
Source: Company Documents

(1) Represents the Compound Annual Growth Rate from 12/31/2007 – 12/31/2017

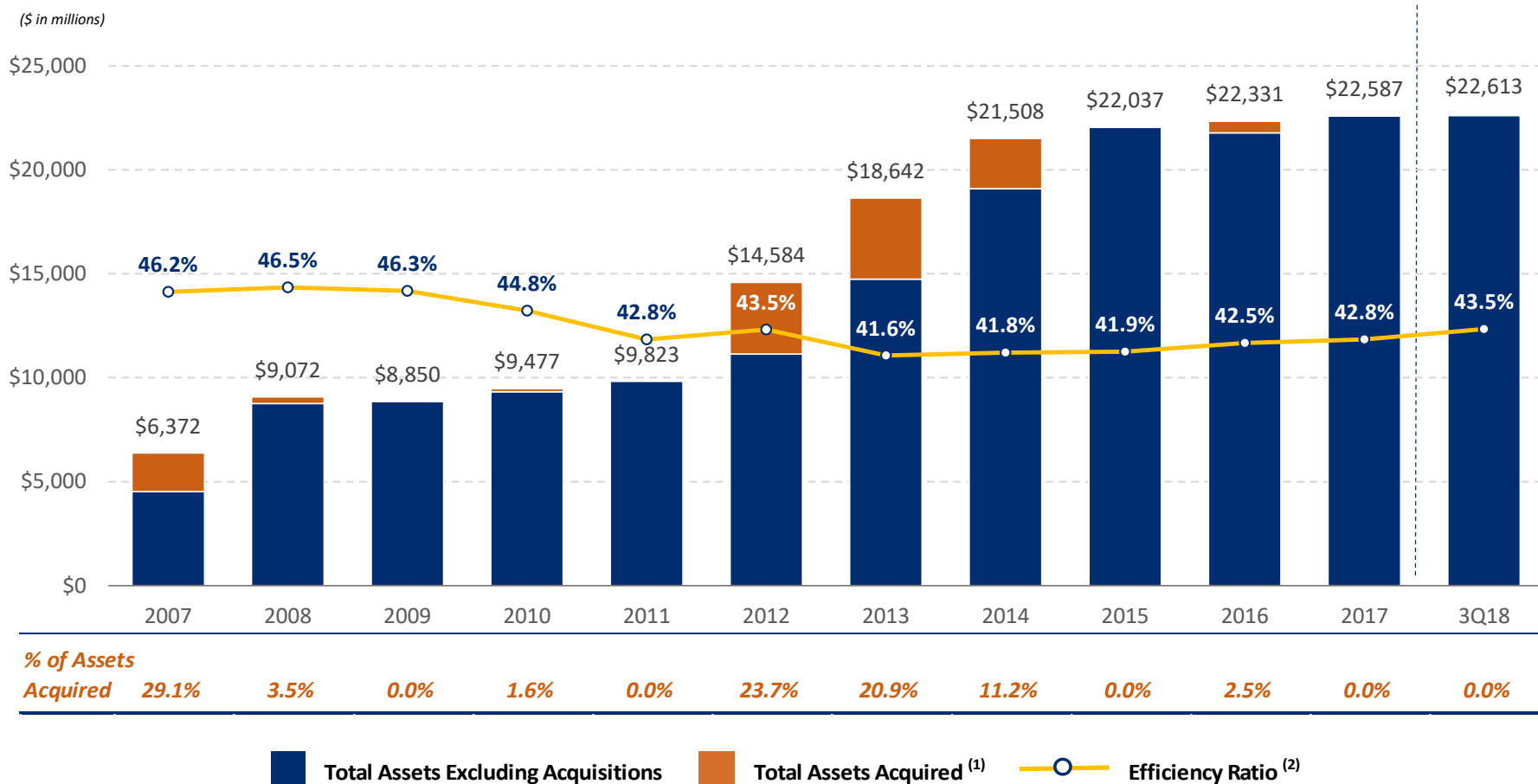
(2) Represents the Compound Annual Growth Rate from 12/31/2012 – 12/31/2017

(3) Net income includes a one-time non-cash charge of \$0.02 per diluted share related to the "Tax Cuts and Jobs Act" enacted on December 22, 2017

Net Interest Margin



Acquisitions & Efficiency Ratio

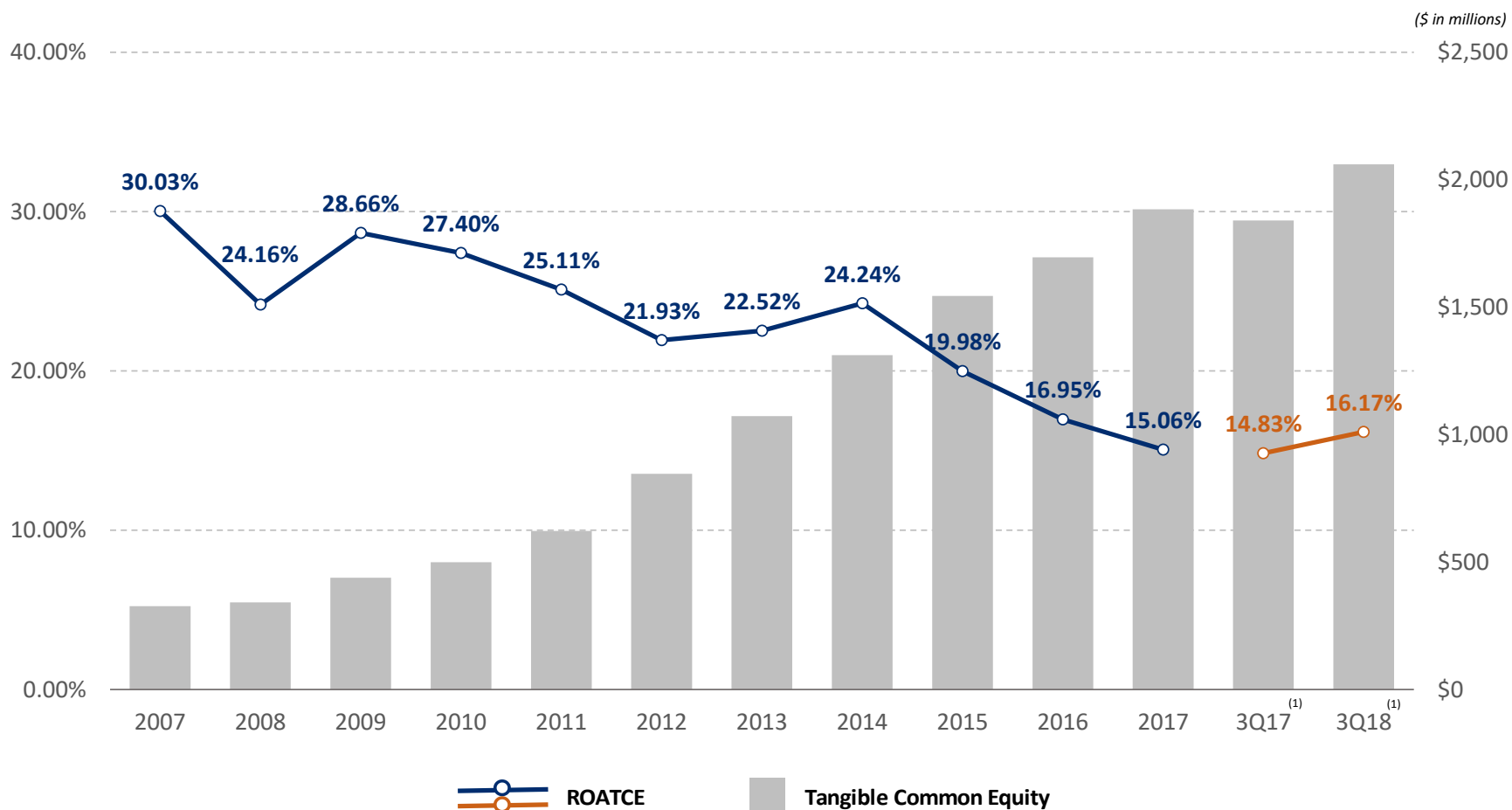


Source: Company Documents

(1) Representative of target assets at closing

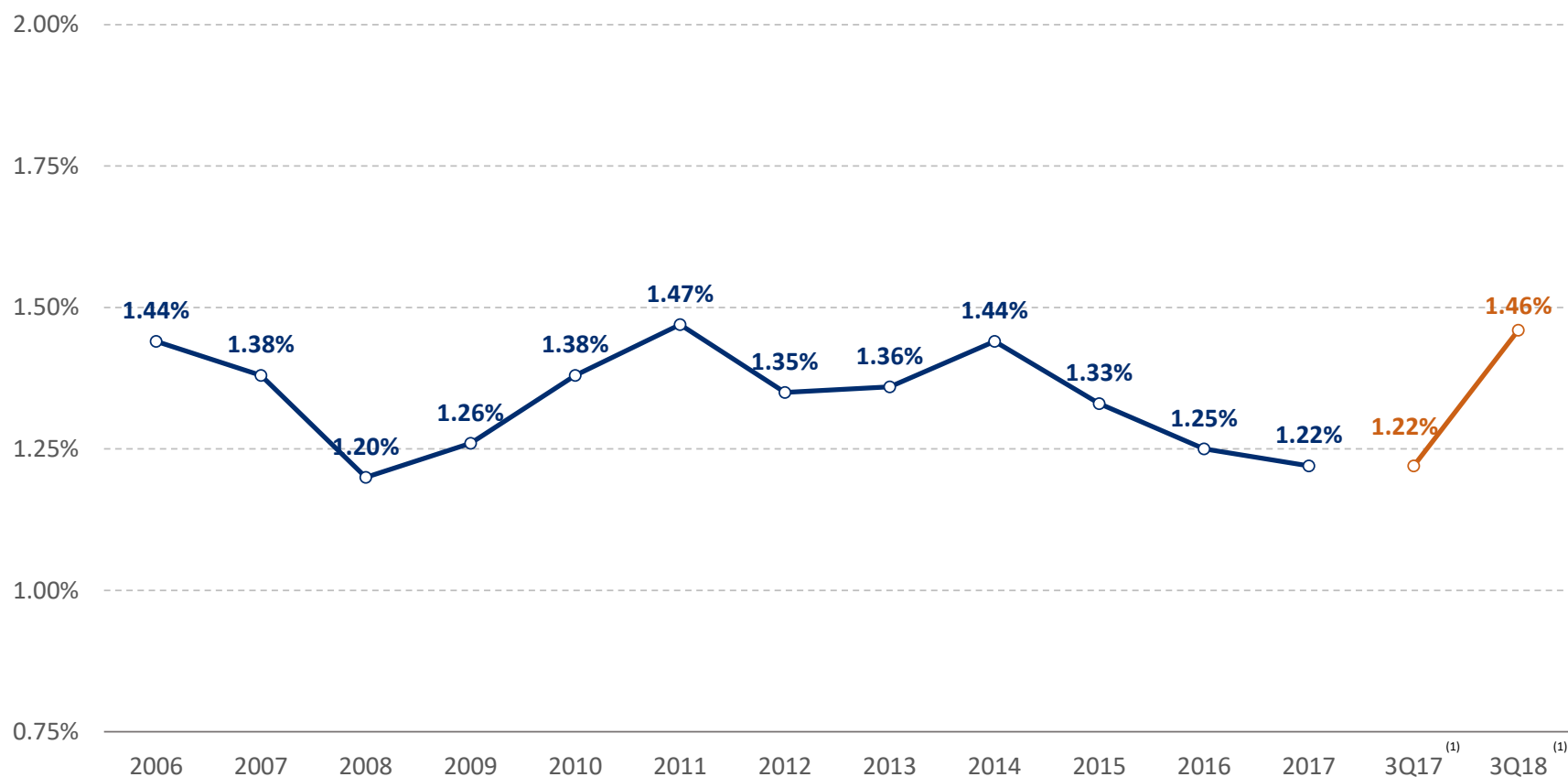
(2) Calculated by dividing total noninterest expense, excluding credit loss provisions, by net interest income plus noninterest income, excluding net gains and losses on the sale of assets and securities. Additionally, taxes are not part of this calculation.

Return on Average Tangible Common Equity



(1) Interim periods shown on an annualized basis

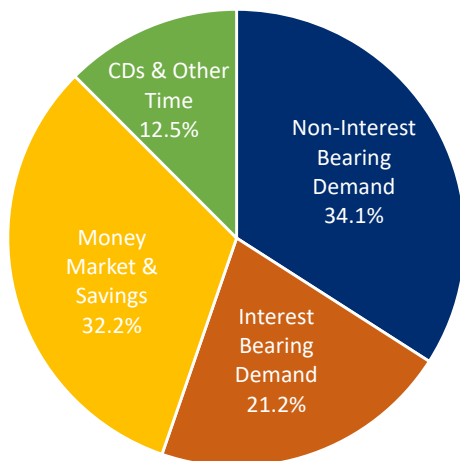
Return on Average Assets



(1) Interim periods shown on an annualized basis

Deposit Composition

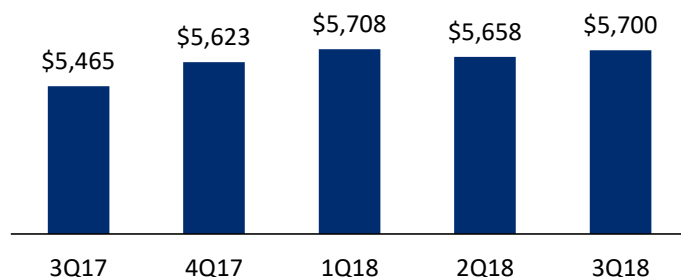
As of September 30, 2018
(\$ in millions)



	\$mm	Cost (%) ⁽¹⁾
Non-Interest Bearing Demand	\$5,700	0.00%
Interest Bearing Demand	\$3,551	0.51%
Money Market & Savings	\$5,392	0.67%
CDs & Other Time	\$2,090	1.02%

Non-Interest Bearing Demand Deposits

Year over Year Growth: 4.3%

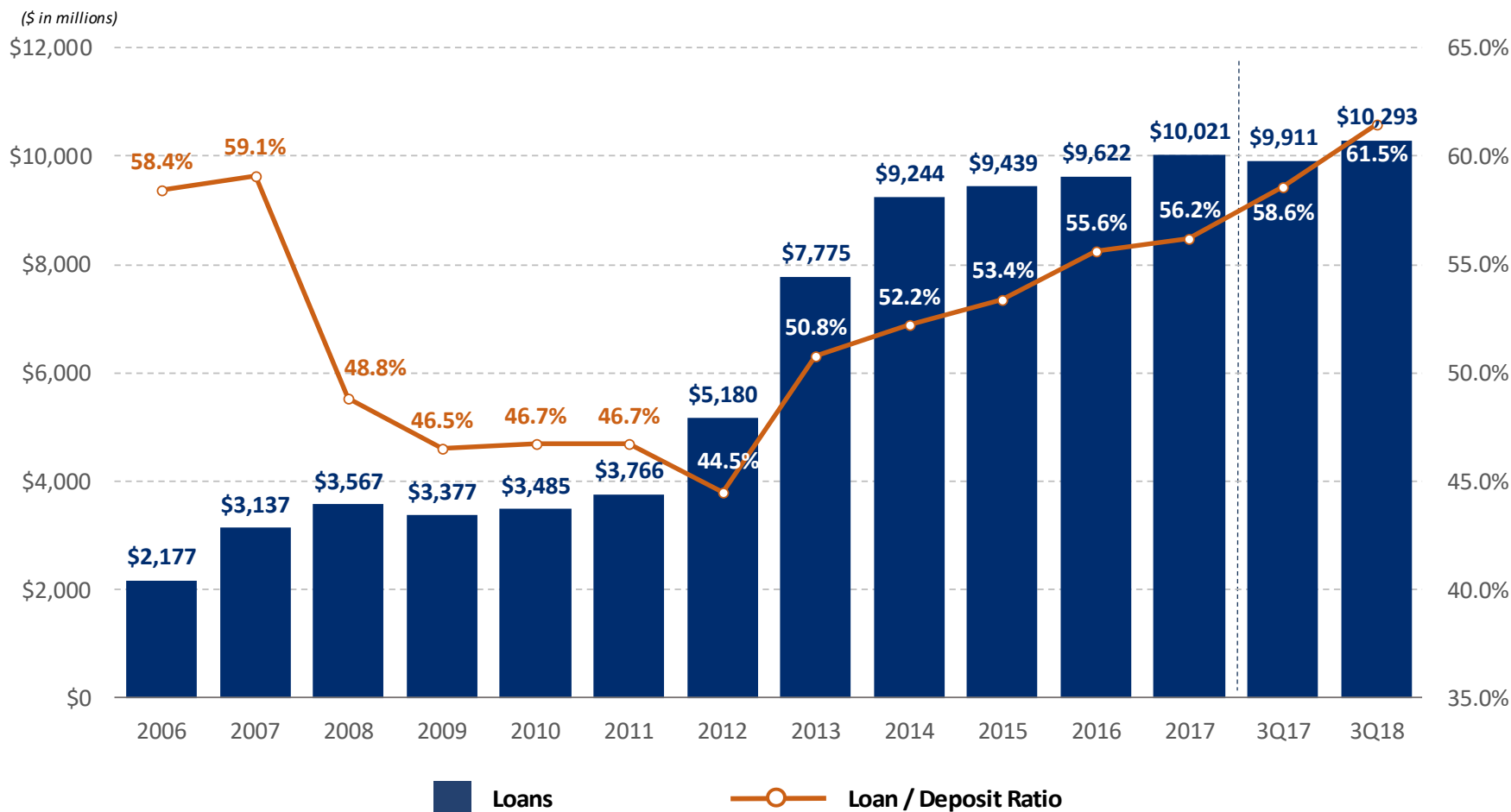


Total Deposits: \$16.7Bn

Total Cost of Deposits: 0.45%⁽¹⁾

Cost of Deposits, Net of NIBD: 0.68%⁽¹⁾

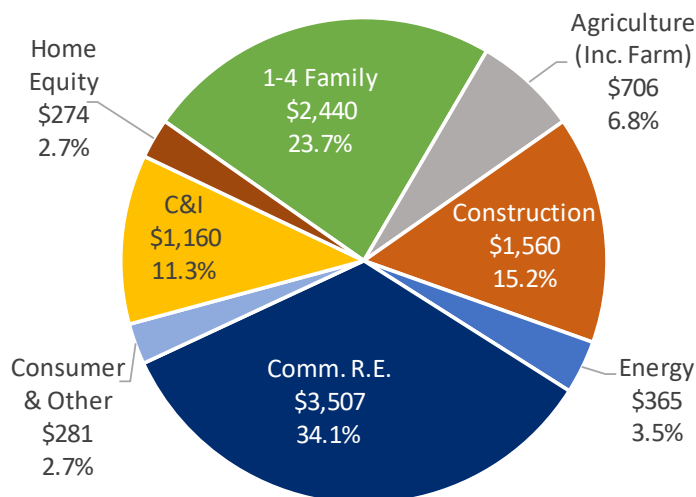
Loan Growth



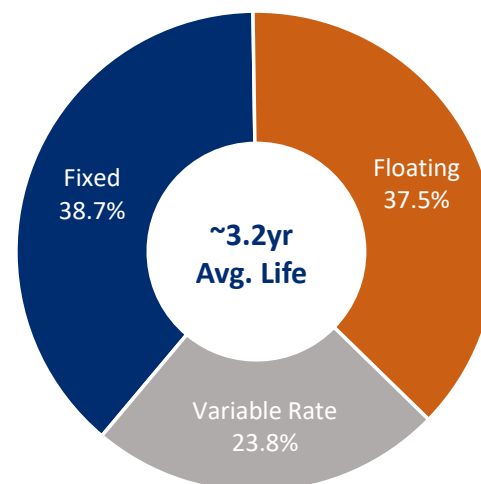
Loan Portfolio Overview

As of September 30, 2018
(\$ in millions)

Loan Portfolio by Category & Geography



Loans by Rate Structure



Loans By Area

	Amount ⁽²⁾	% of Total
Bryan / College Station:	\$653	6.4%
Central Oklahoma:	\$552	5.4%
Central Texas:	\$1,423	13.9%
Dallas / Ft. Worth:	\$1,210	11.8%
East Texas:	\$417	4.1%
Houston:	\$3,139	30.6%
South Texas:	\$1,320	12.9%
Tulsa Oklahoma:	\$613	6.0%
West Texas:	\$911	8.9%

Total Loans: \$10.3Bn

Yield on Loans: 5.00%⁽¹⁾

Core Yield on Loans: 4.87%⁽³⁾

Source: Company Documents

(1) Data for the three months ended September 30, 2018

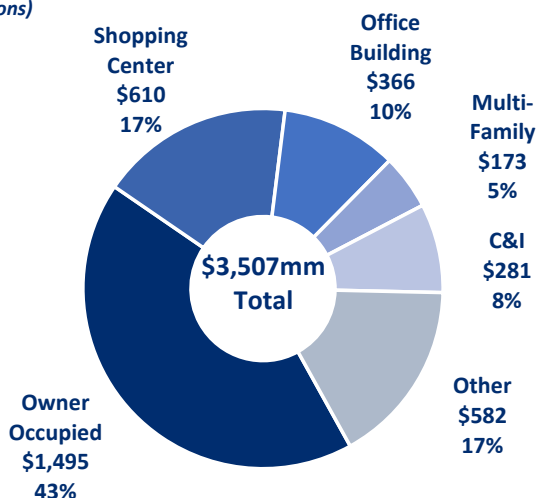
(2) Excludes \$55 million in loans assigned to the Corporate Group

(3) Core Yield excludes purchase accounting adjustments

Loan Portfolio Segment Detail

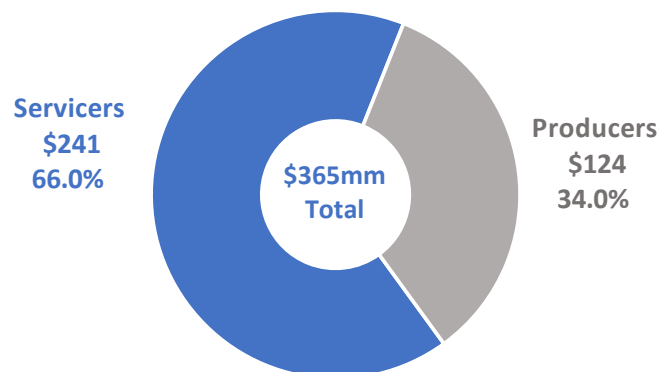
Commercial Real Estate Detail

(\$ in millions)



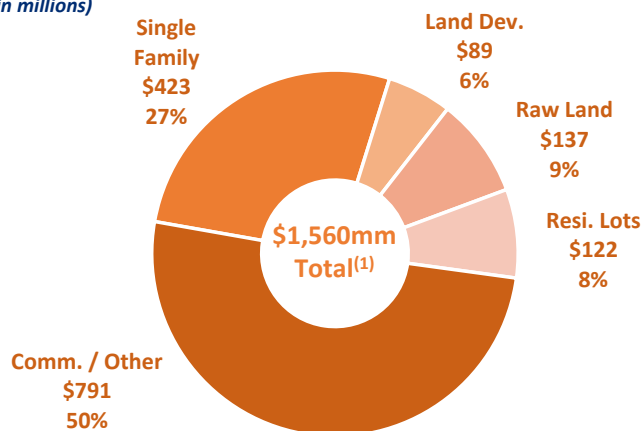
Energy Detail - Outstanding Balance

(\$ in millions)



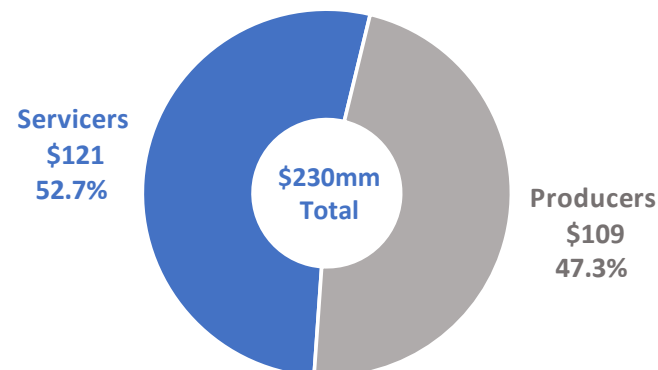
Construction Detail

(\$ in millions)



Energy Detail - Unfunded Commitments

(\$ in millions)

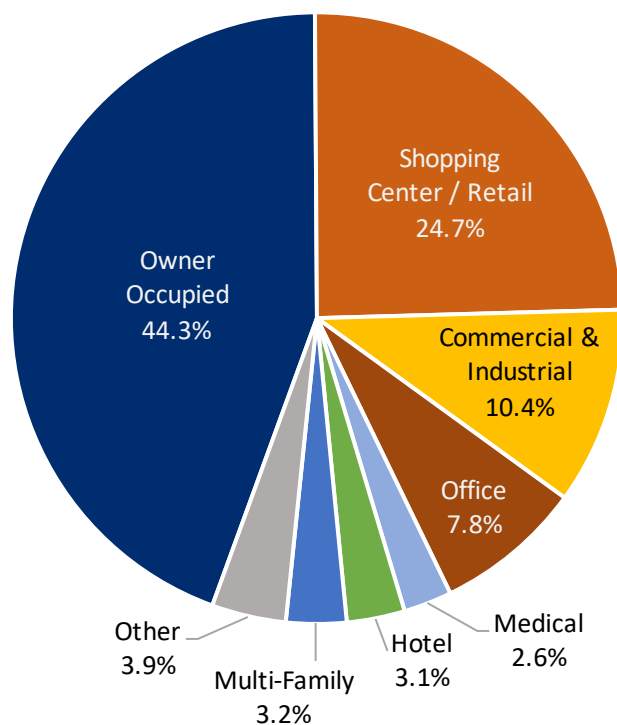


Source: Company Documents

(1) Total includes a net unaccreted discount of (\$1.618) million, not shown in graph

Houston MSA CRE Portfolio

As of September 30, 2018
(\$ in millions)

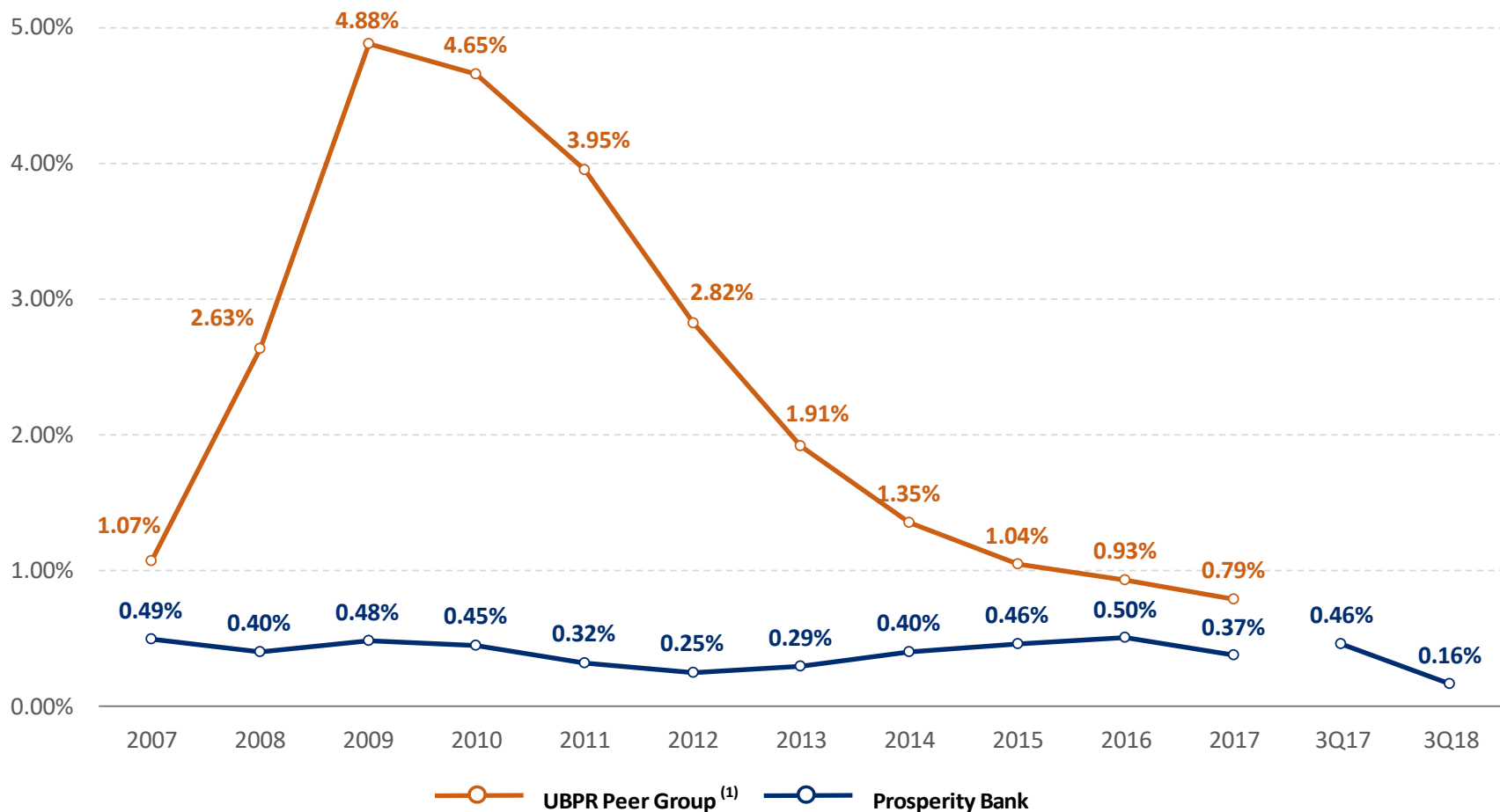


Owner Occupied	\$544
Shopping Center / Retail	\$302
Commercial & Industrial	\$128
Office	\$96
Medical	\$31
Hotel	\$38
Multi-Family	\$39
Other	\$48

Total Houston MSA CRE: \$1.2Bn

Asset Quality

NPA's / Loans + OREO



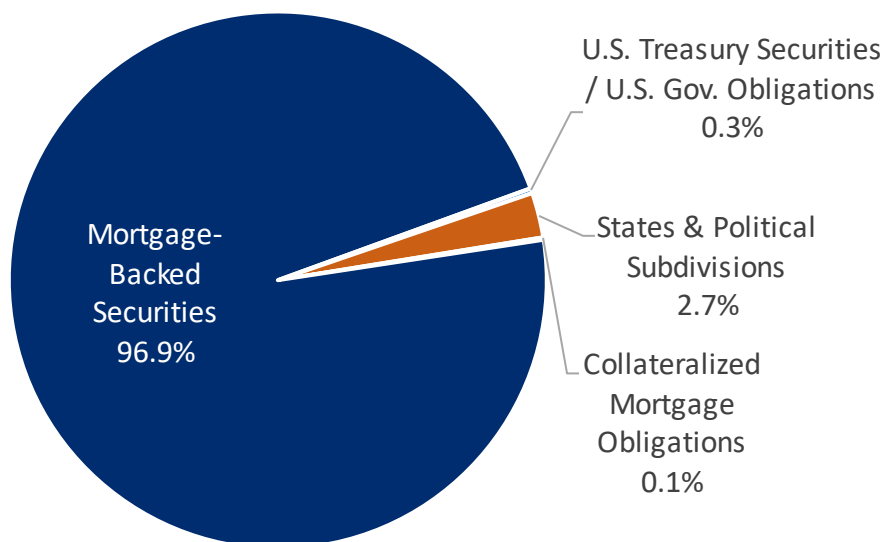
Source: Company Documents & Uniform Bank Performance Report

Note: NPAs include loans past due 90 days and still accruing

(1) UBPR = Uniform Bank Performance Report; Peer Group 11 (231 banks) – insured commercial banks having assets greater than \$3 billion

Securities Portfolio Detail

As of September 30, 2018
(\$ in millions)



99.0% Held to Maturity
1.0% Available for Sale

Mortgage-Backed Securities	\$9,205
States & Political Subdivisions	\$257
Collateralized Mortgage Obligations	\$14
U.S. Treasury Securities / U.S. Gov. Obligations	\$29

Total Securities: \$9.5Bn

Yield on Securities: 2.29%⁽¹⁾

Duration: ~3.6 Yrs.⁽²⁾

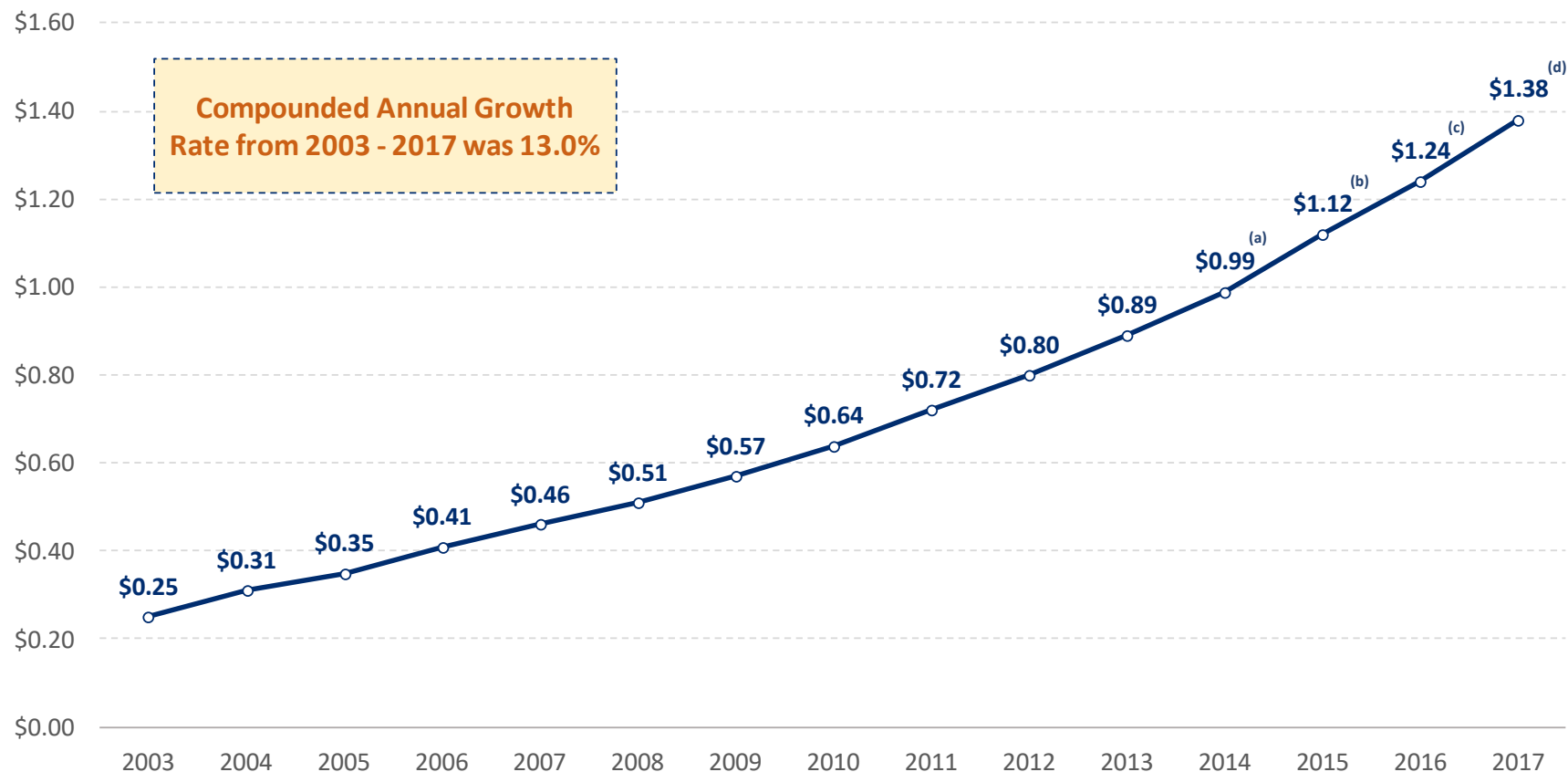
Avg. Yearly Cash Flow: ~\$1.8Bn

Source: Company Documents

(1) Data for the three months ended September 30, 2018

(2) Effective duration shown

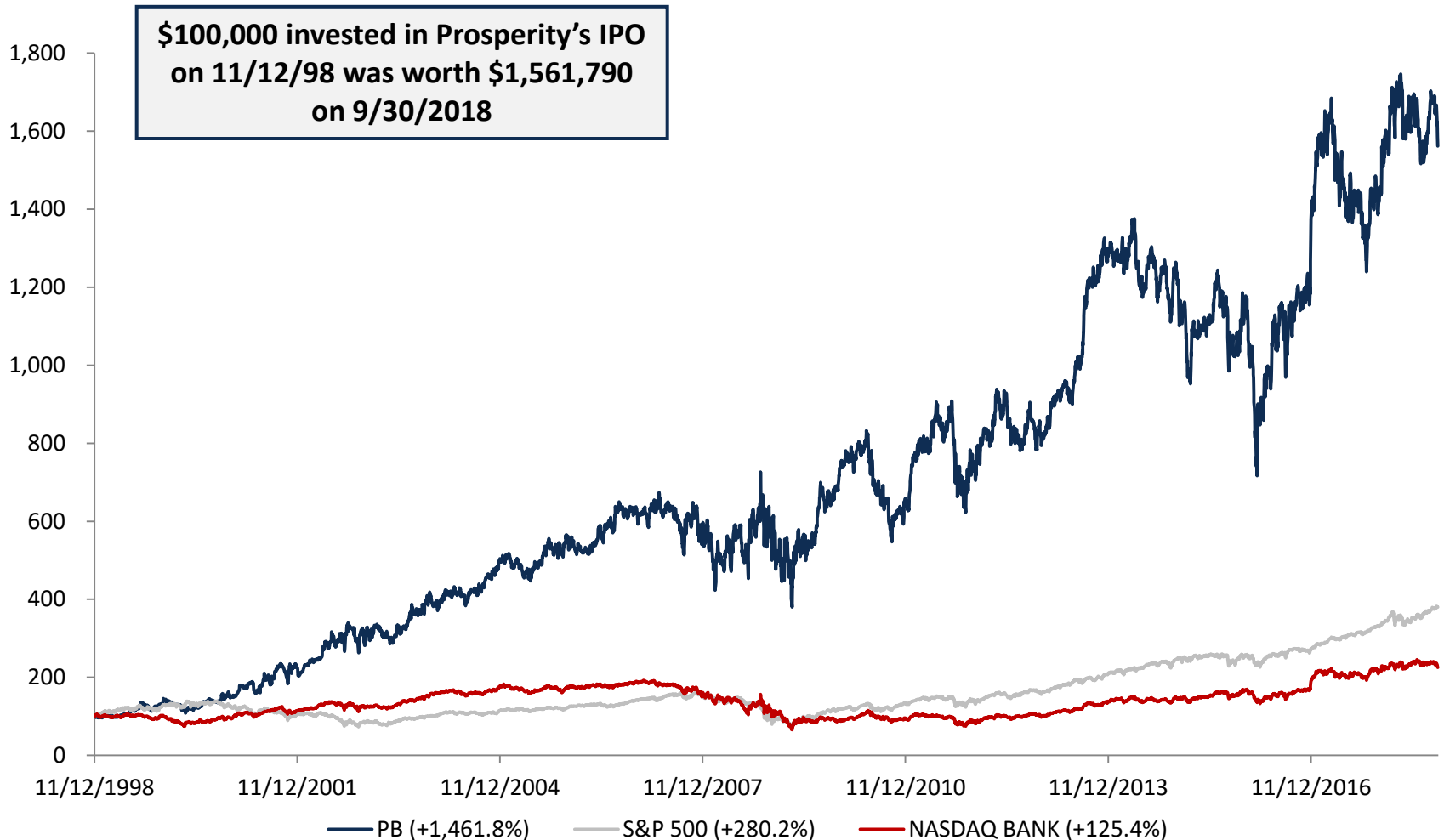
Dividend History



- (a) 2014 dividend consists of \$0.24 per share declared in 1Q 2014, 2Q 2014, 3Q 2014 and \$0.2725 per share declared in 4Q 2014
 (b) 2015 dividend consists of \$0.2725 per share declared in 1Q 2015, 2Q 2015, 3Q 2015 and \$0.30 per share declared in 4Q 2015
 (c) 2016 dividend consists of \$0.30 per share declared in 1Q 2016, 2Q 2016, 3Q 2016 and \$0.34 per share declared in 4Q 2016
 (d) 2017 dividend consists of \$0.34 per share declared in 1Q 2017, 2Q 2017, 3Q 2017 and \$0.36 per share declared in 4Q 2017

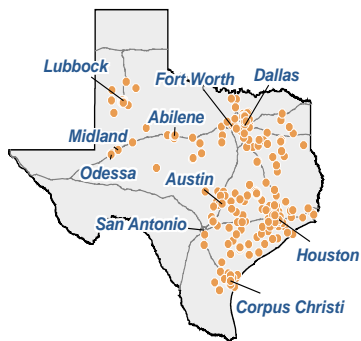
Total Return Performance

IPO (November 12, 1998) to September 30, 2018



Presence in Fast-Growing Markets

Positioned in Strong Markets



- Today, Texas is the 2nd largest state in the U.S. with over 28 million residents
- Ranked #3 on the Fortune 500 list with 54 headquartered companies as of 2017
- Ranked 1st by Forbes for current economic climate thanks to the 2nd fastest economic growth and 3rd fastest job growth over the past five years



- Oklahoma City and Tulsa comprise nearly 50% of the state's population
- Oklahoma is home to five Fortune 500 Companies
- Business tax climate is one of the best in the country and employers also benefit from energy costs that are roughly 25% below the national average
- Oklahoma is one of the top five producers of wheat and Natural gas in the United States

Top 10 Fastest Growing MSAs in the U.S. ⁽¹⁾

Metropolitan Statistical Area	Prosperity Presence	Prosperity Deposits (\$mm)	2018 - 2023 Population Growth (%)
1 Austin-Round Rock, TX	✓	\$840	9.1%
2 Orlando-Kissimmee-Sanford, FL		-	8.1%
3 Houston-The Woodlands-Sugar Land, TX	✓	\$4,976	8.0%
4 San Antonio-New Braunfels, TX	✓	\$356	7.9%
5 Dallas-Fort Worth-Arlington, TX	✓	\$1,429	7.7%
6 Las Vegas-Henderson-Paradise, NV		-	7.5%
7 Denver-Aurora-Lakewood, CO		-	7.2%
8 Phoenix-Mesa-Scottsdale, AZ		-	7.0%
9 Seattle-Tacoma-Bellevue, WA		-	6.9%
10 Atlanta-Sandy Springs-Roswell, GA		-	6.5%

- Presence in four of the top five fastest growing MSAs in the United States
- The South is home of ten of the 15 fastest growing cities with populations greater than 50,000 in the United States

Corporate Relocations to Texas

Corporate Relocations to Texas (2004 – Present)

California

AccentCare
 Active Networks
 The Allen Group, Inc.
 Allied Electronic Recycling
 ALL-Q-TELL Corp.
 Ameriflight LLC
 Banker's Toolbox, Inc.
 Boreland Software Corporation
 Caliber Collision Centers
 Calpine
 CCRA Travel Solutions
 Channell Commercial Corp.
 CompassLearning
 Consolidated Electrical Distributors
 Copart (CPRT)
 Daegis, Inc. (DAEG)
 DBG
 Dimensional Fund Advisors
 DMX MUSIC, Inc.
 DynaPump, Inc.
 EDM Laboratories
 Epicore Software Corporation
 Farmer Brothers (FARM)
 Firefly Space Systems
 Fluor Corporation (FLR)
 Freebirds World Burrito
 Fonality
 Glenmount Global Solutions
 HID Global
 Ironclad Performance Wear Corp.
 Jacobs Engineering
 Jamba Juice Company
 Kubota
 Liberty Fitness Holdings, LLC
 loanDepot, LLC
 Marco Fine Arts
 MC Endeavors, Inc. (MSMY)
 MDB Capital
 Mitratech
 Monkey Sports Inc.
 MVTTransportation
 Occidental Petroleum (OXY)
 OmniTracs
 Pacific Union Financial
 Pain Therapeutics (PTIE)
 Primoris Services Corporation (PRIM)
 R2Sonic
 Red Mango, Inc.
 Revionics, Inc.
 Rifle Gear
 Sanyo Energy
 Sionix Corp. (SINX)
 Solera Holdings (SLH)
 Superconductor Technologies (SCON)
 Telmar Network Technology, Inc.
 Tenet Healthcare (THC)
 Thermasol
 Toyota USA (TM)
 Trend Micro (TYO.4704)
 Vendor Resource Management
 Vermillion, Inc. (VRML)
 Visual Numerics
 W3global
 Waste Connections, Inc. (WCN)
 Websense
 Xeris Pharmaceuticals

Washington

LifeLast, Inc.
 National Scooter Co.
 Prometheus Energy Company

Canada

Absolute Software (ABT)
 Bio-Solutions Corp (BISU)
 Direct Energy
 Mitel Corp (MITL)
 QI Systems Inc.
 MoneyGram (MGI)
 Speed Commerce

Montana

VIZn

Nebraska

Heartland Automotive Services

Kansas

Alco Stores (ALCS)
 Layne Christensen Co.(LAYN)
 Lulu's Dessert Corp
 Enerlex Resources, Inc.

Colorado

Cagney Global Logistics
 Global Clean Energy, Inc. (GCEI)
 Heartland Oil & Gas Corp.
 Magpul Industries
 Par Petroleum Corporation (PARR)
 Quovadx
 Sun River Energy, Inc. (SNRV)

Nevada

CoreSpace

Arizona

Quest Resource Holdings Corp. (QRHC)

Oklahoma

Casedhole Solutions, Inc.
 CITGO Petroleum Corp
 Global Power Equipment Group
 Hilti North America
 LinkAmerica
 NATCO Group, Inc.
 Petrohawk Energy Corp
 Ring Energy, Inc. (REI)
 Soar Winds (SWI)
 Trinity Hospice Inc.

Minnesota

American Environmental Energy, Inc. (AEEI)
 EmpowerMX
 LecTec Corp.
 Enerlex Resources, Inc.
 Ottobock Healthcare
 MoneyGram (MGI)
 Speed Commerce

Illinois

BL Restaurant Group
 Ferris Manufacturing
 MedMark Services, Inc.
 Monolith Technology Hlds, LLC
 Neovia Logistics
 RMG Networks (RMGN)
 State Farm
 SolarBridge Technologies, Inc.
 Top Golf
 Boeing (Global Services Business)

Missouri

Kupper Parker Comm.
 PotentialMetrics
 Emerson Process Management

Arkansas

Golden Living
 US Rare Earths Inc. (UREE)

Louisiana

Bristow Group, Inc. (BRS)
 EPL Oil & Gas, Inc.
 NGC Transmission

New York

American Locker Group Inc. (ALGI)
 DataTreasury Corp
 Fiesta Restaurant Group (FRGI)
 Greatbatch (GB)
 HMS Holdings (HMSY)
 Six Flags Entertainment (SIX)
 Signature Systems Group
 Visionworks of America
 JP Morgan (6,000 workers)

Massachusetts

Cimagine Novasoft
 Circor Energy (CIR)
 InvenSys Process Systems
 Liberty Mutual
 NTT Data Inc. (TYO.9613)
 VCE Corp.
 Raytheon

Connecticut

Accudyne Industries
 iCall Inc.
 TradeCapture Inc.

New Jersey

Ameriflex
 CVE Technology
 Compax USA
 Creston Electronics

Michigan

Comerica (CMA)
 Cambium Learning (ABCD)

Pennsylvania

Big Brothers Big Sisters
 Linn Energy, LLC (LINE)
 MPOWER Mobile
 Union Drilling, Inc.

Ohio

Covington Group, Inc.
 Robbins & Myers
 CyrusOne (CONE)

Maryland

Broadwing Corp.
 Hanger Inc. (HGR)
 Geico Insurance Division

Washington D.C.

EF Johnson Technologies, Inc.

Virginia

Capital One

North Carolina

Dex Media (DXM)

Georgia

Cyntech Technologies (CYNT)
 NYLO Hotels

Alabama

Torchmark Corporation (TMK)
 Zoes Kitchen (ZOE)

Florida

CCS Medical
 DreamVision
 iWorld Projects & Systems, Inc. (IWPS)
 Puget Technologies, Inc. (PUGE)
 SoftServe

Houston Market Highlights

Market Highlights

- Houston MSA is the 5th largest in the United States by population with 7.0 million people
- Headquarters to 20 Fortune 500 companies, and only New York City is home to more publicly traded companies
- Home of the Texas Medical Center – the world's largest medical complex, and NASA's Johnson Space Center where the Mission Control Center is located
- The Port of Houston is 1st in the U.S. in international waterborne tonnage handled and 2nd in total cargo tonnage handled
- For the twelve months ended June 2018, the Houston MSA created 94,600 jobs, including 23,200 in June 2018 alone
- Houston's population is expected to grow 8.0% from 2019 to 2024
- For the twelve months ended June 2018, the unemployment rate decreased from 5.1% to 4.6%

Fortune 500 Companies



ConocoPhillips



Good things come from
Sysco

HALLIBURTON



**BAKER
HUGHES**

**NATIONAL
OILWELL
VARCO**

Apache



WM
WASTE MANAGEMENT

eog resources

KINDER MORGAN

CALPINE

HUNTSMAN

Anadarko
Petroleum Corporation

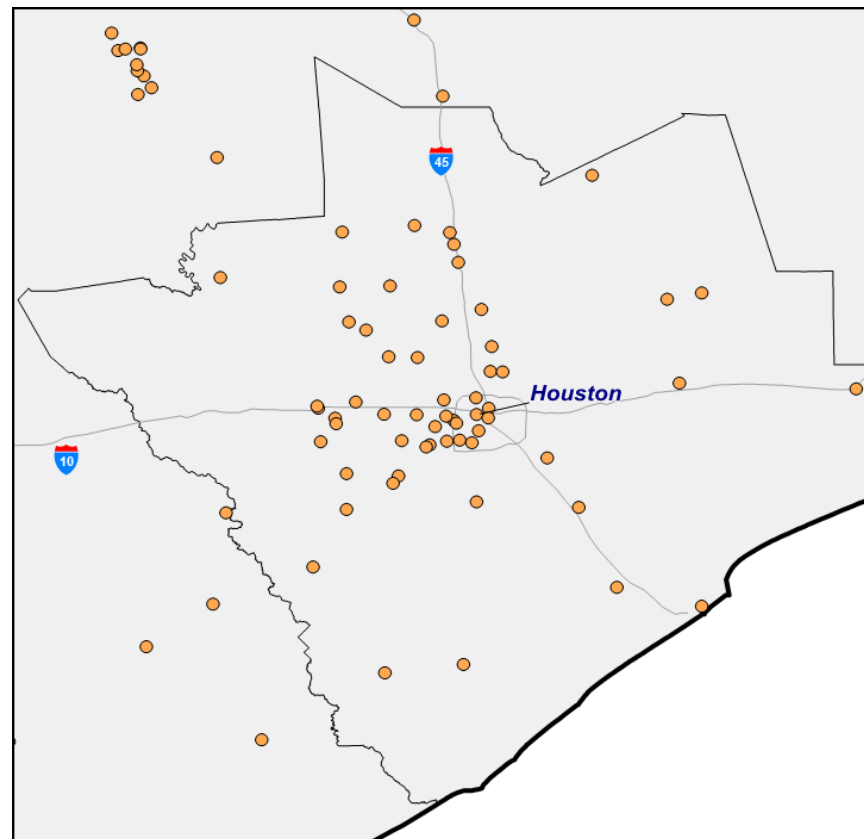
**GROUP 1
AUTOMOTIVE**

**CenterPoint
Energy**

TARGA

**QUANTA
SERVICES**

Houston Franchise



Dallas/Ft. Worth Market Highlights

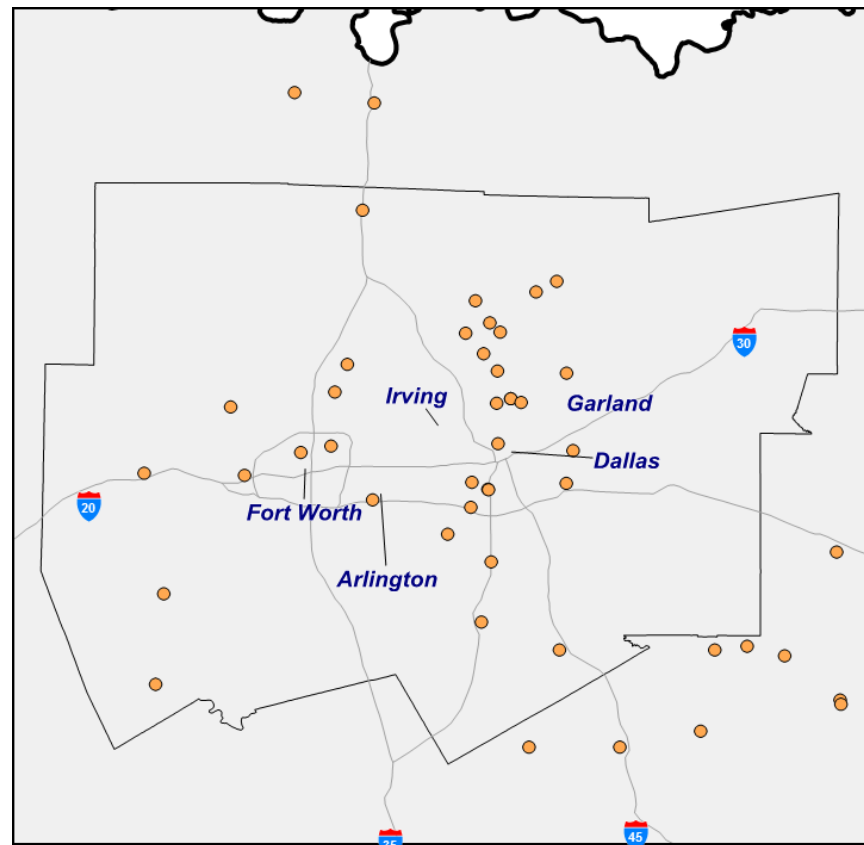
Market Highlights

- Dallas/Ft. Worth MSA is the 4th largest in the United States by population with 7.5 million residents
- Headquarters to 22 Fortune 500 companies
- Dallas has the largest workforce of any MSA in Texas
- For the twelve months ended June 2018, the Dallas/Ft. Worth MSA added 83,300 jobs, representing a growth rate of 3.2%, making it the third fastest growing job market in the country
- For the twelve months ended August 2018, local nonfarm employment rose 3.2%, compared to the national rate of 1.7%
- Dallas/Ft. Worth population is expected to grow 7.7% from 2019 to 2024

Fortune 500 Companies



Dallas / Ft. Worth Franchise



Austin Market Highlights

Market Highlights

- Ranked #1 place to live in the U.S. in 2017 by U.S. News and World Report
- For the twelve months ended June 2018, Austin added 35,700 jobs, representing a growth rate of 3.4%, making it the third fastest growing job market in the country
- Ranked by Forbes as the #8 best place in the United States for businesses and careers in 2017
- In the Austin metro, 41.5% of adults have at least a bachelor's degree, compared to 30.1% nationally, putting Austin in the top 10 among the largest metro areas
- Austin's population is expected to grow 9.1% from 2019 to 2024

Fortune 500 Companies

amazon

cisco

ebay



Google

IBM

intel

ORACLE

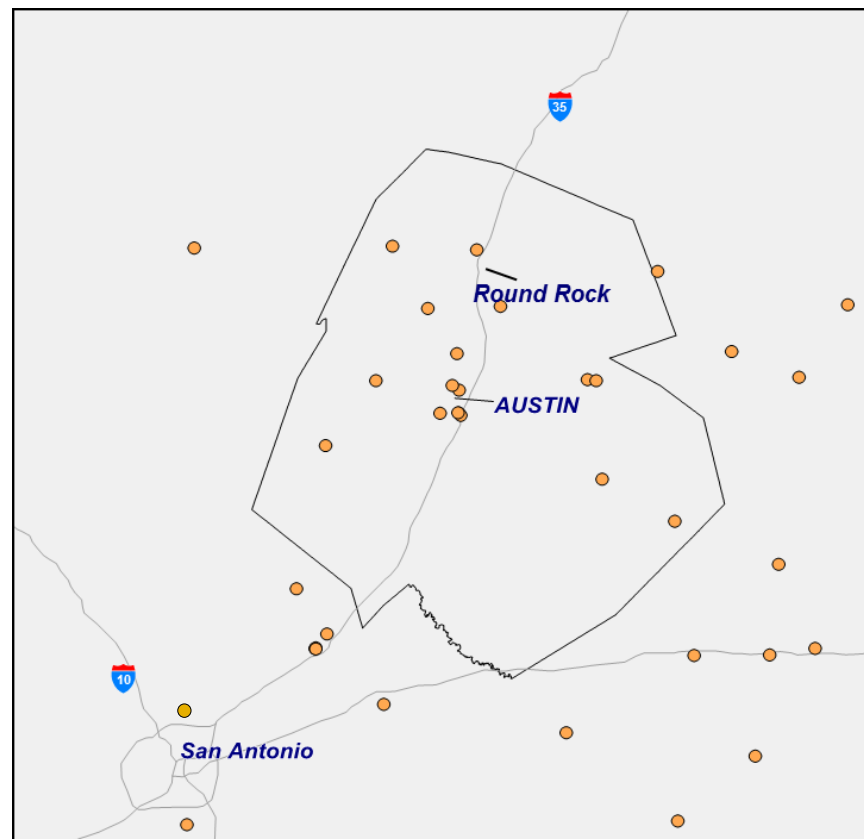
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DELL



Austin Franchise



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