# PROSPERITY BANCSHARES, INC: 

## PRESS RELEASE

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## FOR IMMEDIATE RELEASE

## PROSPERITY BANCSHARES, INC.® <br> REPORTS SECOND QUARTER 2018 EARNINGS

- Second quarter earnings per common share (diluted) increased $18.2 \%$ to $\$ 1.17$ compared with the second quarter 2017
- Second quarter net income increased $\mathbf{1 9 . 0 \%}$ to $\$ 81.597$ million compared with the second quarter 2017
- Loans increased 5.4\% (annualized) in the second quarter 2018
- Nonperforming assets remain low at $\mathbf{0 . 1 6 \%}$ of second quarter average interest-earning assets
- Return (annualized) on second quarter average assets of $\mathbf{1 . 4 4 \%}$
- Returns (annualized) on second quarter average common equity of $\mathbf{8 . 3 3 \%}$ and average tangible common equity of 16.48\%(1)

HOUSTON, July 25, 2018. Prosperity Bancshares, Inc. ${ }^{\circledR}$ (NYSE: PB), the parent company of Prosperity Bank ${ }^{\circledR}$ (collectively, "Prosperity"), reported net income for the quarter ended June 30, 2018 of $\$ 81.597$ million, an increase of $\$ 13.043$ million or $19.0 \%$ compared with $\$ 68.554$ million for the same period in 2017. Net income per diluted common share increased $18.2 \%$ to $\$ 1.17$ compared with $\$ 0.99$ for the same period in 2017. Additionally, loans increased $5.4 \%$ (annualized) during the second quarter of 2018 and nonperforming assets remain low at $0.16 \%$ of second quarter average interest-earning assets.
"For the second quarter of 2018, we showed impressive returns on second quarter average tangible common equity of $16.48 \%$ annualized and on second quarter average assets of $1.44 \%$ annualized," said David Zalman, Prosperity's Chairman and Chief Executive Officer.
"The Texas economy continues with vibrant growth helped by the diversity of businesses, no state income tax, a political climate friendly toward business and a strong tailwind from an ever improving energy industry. In fact, Texas was recently named the Top State for Business in America by CNBC. The Oklahoma economy is also boosted by its low state income tax, the improving energy industry and a $3.9 \%$ unemployment rate for June 2018," continued Zalman.
"The Dallas Federal Reserve Bank projects $3.0 \%$ job growth for Texas in 2018, or 370,000 new jobs. Houston is making a comeback with an expected $3.7 \%$ job growth in 2018, or 113,000 new jobs. Unemployment rates remain low in Texas and business continues to expand. The Houston Port Authority reported that they are busier than they have ever been, processing 9,200 trucks in one day, and continue to purchase additional equipment, docks and cranes. Further, car sales increased approximately $6.0 \%$ in Texas and more in Houston," added Zalman.

[^0]"Overall, we continue to see positive customer sentiment with the reductions in income taxes and in government oversight and regulatory burden. Business people continue to tell me that for the first time in a number of years, they are able to spend their time growing their businesses," stated Zalman.
"I would like to thank all of our customers, associates, directors and shareholders for helping make such a successful Bank. Prosperity Bank was rated by Forbes as one of the Best Banks In America again for 2018, and is the only Texas-based bank in the Top 10. The Bank has been rated in the Top 10 for five consecutive years and was the highest rated Texas-based bank for the past five years," concluded Zalman.

## Results of Operations for the Three Months Ended June 30, 2018

Net income was $\$ 81.597$ million(2) for the three months ended June 30, 2018 compared with $\$ 68.554$ million(3) for the same period in 2017, an increase of $\$ 13.043$ million or $19.0 \%$. Net income per diluted common share was $\$ 1.17$ for the three months ended June 30 , 2018 compared with $\$ 0.99$ for the same period in 2017, an increase of $18.2 \%$. Annualized returns on average assets, average common equity and average tangible common equity for the three months ended June 30,2018 were $1.44 \%, 8.33 \%$ and $16.48 \%(1)$, respectively. Prosperity's efficiency ratio (excluding credit loss provisions, net gains and losses on the sale of assets and securities and taxes) was $43.95 \%(1)$ for the three months ended June 30, 2018.

Net interest income before provision for credit losses for the three months ended June 30, 2018 was $\$ 161.803$ million compared with $\$ 152.231$ million during the same period in 2017 , an increase of $\$ 9.572$ million or $6.3 \%$. This change was primarily due to higher loan and investment yields and an increase in loan balances, partially offset by higher deposit rates. Linked quarter net interest income before provision for credit losses increased $\$ 8.580$ million or $5.6 \%$ to $\$ 161.803$ million compared with $\$ 153.223$ million during the three months ended March 31, 2018. This increase was primarily due to higher loan yield and an increase in loan discount accretion, partially offset by higher deposit rates.

The net interest margin on a tax equivalent basis was $3.28 \%$ for the three months ended June 30, 2018 compared with $3.14 \%$ for the same period in 2017 and $3.16 \%$ for the three months ended March 31, 2018. The net interest margin for the three months ended June 30, 2018 was positively impacted by the collection of previously identified troubled assets.

Noninterest income was $\$ 28.371$ million for the three months ended June 30, 2018 compared with $\$ 27.780$ million for the same period in 2017, an increase of $\$ 591$ thousand or $2.1 \%$. On a linked quarter basis, noninterest income increased $\$ 433$ thousand or $1.5 \%$ to $\$ 28.371$ million compared with $\$ 27.938$ million during the three months ended March 31, 2018.

Noninterest expense was $\$ 83.602$ million for the three months ended June 30 , 2018 compared with $\$ 76.442$ million for the same period in 2017, an increase of $\$ 7.160$ million or $9.4 \%$. On a linked quarter basis, noninterest expense increased $\$ 3.548$ million or $4.4 \%$ to $\$ 83.602$ million compared with $\$ 80.054$ million during the three months ended March 31, 2018. The change during both of these periods was due to an increase in salaries and benefits.

## Results of Operations for the Six Months Ended June 30, 2018

Net income was $\$ 155.958$ million(4) for the six months ended June 30, 2018 compared with $\$ 137.119$ million(5) for the same period in 2017, an increase of $\$ 18.839$ million or $13.7 \%$. Net income per diluted common share was $\$ 2.23$ for the six months ended June 30, 2018 compared with $\$ 1.97$ for the same period in 2017 , an increase of $13.2 \%$. Annualized returns on average assets, average common equity and average tangible common equity for the six months ended June 30,2018 were $1.38 \%, 8.01 \%$ and $15.96 \%(1)$, respectively. Prosperity's efficiency ratio (excluding credit loss provisions, net gains and losses on the sale of assets and securities and taxes) was $44.07 \%$ (1) for the six months ended June 30, 2018.

Net interest income before provision for credit losses for the six months ended June 30, 2018 was $\$ 315.026$ million compared with $\$ 304.666$ million for the same period in 2017, an increase of $\$ 10.360$ million or $3.4 \%$. This change was primarily due to higher loan and investment yields and an increase in loan balances, partially offset by higher deposit rates.

The net interest margin on a tax equivalent basis for the six months ended June 30, 2018 was $3.22 \%$ compared with $3.17 \%$ for the same period in 2017.
(2) Includes purchase accounting adjustments of $\$ 3.921$ million, net of tax, primarily comprised of loan discount accretion of $\$ 5.223$ million for the three months ended June 30, 2018.
(3) Includes purchase accounting adjustments of $\$ 2.560$ million, net of tax, primarily comprised of loan discount accretion of $\$ 4.471$ million for the three months ended June 30, 2017.
(4) Includes purchase accounting adjustments of $\$ 5.457$ million, net of tax, primarily comprised of loan discount accretion of $\$ 7.549$ million for the six months ended June 30, 2018.
(5) Includes purchase accounting adjustments of $\$ 5.235$ million, net of tax, primarily comprised of loan discount accretion of $\$ 9.224$ million for the six months ended June 30, 2017.

Noninterest income was $\$ 56.309$ million for the six months ended June 30 , 2018 compared with $\$ 58.604$ million for the same period in 2017 , a decrease of $\$ 2.295$ million or $3.9 \%$. This change was primarily due to the net gain on sale of securities during the six months ended June 30, 2017, partially offset by the net loss on sale of assets during the same period.

Noninterest expense was $\$ 163.656$ million for the six months ended June 30, 2018 compared with $\$ 154.504$ million for the same period in 2017 , an increase of $\$ 9.152$ million or $5.9 \%$. This change was primarily due to an increase in salaries and benefits.

## Balance Sheet Information

At June 30, 2018, Prosperity had $\$ 22.571$ billion in total assets compared with $\$ 22.297$ billion at June 30, 2017.
Loans at June 30, 2018 were $\$ 10.147$ billion, an increase of $\$ 282.546$ million or $2.9 \%$, compared with $\$ 9.864$ billion at June 30, 2017. Linked quarter loans increased $\$ 135.149$ million or $1.3 \%$ ( $5.4 \%$ annualized) from $\$ 10.011$ billion at March 31, 2018.

Deposits at June 30, 2018 were $\$ 16.979$ billion, a decrease of $\$ 91.926$ million or $0.5 \%$, compared with $\$ 17.071$ billion at June 30, 2017. Linked quarter deposits decreased $\$ 354.275$ million or $2.0 \%$ from $\$ 17.333$ billion at March 31, 2018. This change was partially due to seasonality.

## Asset Quality

Nonperforming assets totaled $\$ 31.585$ million or $0.16 \%$ of quarterly average interest-earning assets at June 30,2018 , compared with $\$ 47.618$ million or $0.24 \%$ of quarterly average interest-earning assets at June 30 , 2017, and $\$ 33.217$ million or $0.17 \%$ of quarterly average interest-earning assets at March 31, 2018.

The allowance for credit losses was $\$ 84.964$ million or $0.84 \%$ of total loans at June 30, 2018, $\$ 83.783$ million or $0.85 \%$ of total loans at June 30, 2017 and $\$ 83.600$ million or $0.84 \%$ of total loans at March 31, 2018. Excluding loans acquired that are accounted for under FASB Accounting Standards Codification ("ASC") Topics 310-20 and 310-30, the allowance for credit losses was $0.89 \%(1)$ of remaining loans as of June 30, 2018, compared with $0.93 \%(1)$ at June 30, 2017 and $0.90 \%(1)$ at March 31, 2018.

The provision for credit losses was $\$ 4.000$ million for the three months ended June 30, 2018 compared with $\$ 2.750$ million for the three months ended June 30, 2017 and $\$ 9.000$ million for the three months ended March 31, 2018. The provision for credit losses was $\$ 13.000$ million for the six months ended June 30, 2018 compared with $\$ 5.425$ million for the six months ended June 30, 2017.

Net charge-offs were $\$ 2.636$ million for the three months ended June 30, 2018 compared with $\$ 3.062$ million for the three months ended June 30, 2017 and $\$ 9.441$ million for the three months ended March 31, 2018. Net charge-offs for the second quarter of 2018 were primarily comprised of one commercial and industrial loan and one commercial real estate loan. Net charge-offs were $\$ 12.077$ million for the six months ended June 30, 2018 compared with $\$ 6.968$ million for the six months ended June 30, 2017.

## Dividend

Prosperity Bancshares, Inc. declared a third quarter cash dividend of $\$ 0.36$ per share to be paid on October 1, 2018 to all shareholders of record as of September 15, 2018.

## Conference Call

Prosperity's management team will host a conference call on Wednesday, July 25, 2018 at 11:30 a.m. Eastern Time (10:30 a.m. Central Time) to discuss Prosperity's second quarter 2018 earnings. Individuals and investment professionals may participate in the call by dialing 877-883-0383. The elite entry number is 9749565 .

Alternatively, individuals may listen to the live webcast of the presentation by visiting Prosperity's website at www.prosperitybankusa.com. The webcast may be accessed from Prosperity's home page by selecting "Presentations \& Calls" from the drop-down menu on the Investor Relations tab and following the instructions.

## Non-GAAP Financial Measures

Prosperity's management uses certain non-GAAP financial measures to evaluate its performance. Specifically, Prosperity reviews tangible book value per share, return on average tangible common equity, tangible equity to tangible assets ratio and the efficiency ratio, excluding net gains and losses on the sale of assets and securities. Further, as a result of acquisitions and the related purchase accounting adjustments, Prosperity uses certain non-GAAP financial measures and ratios that exclude the impact of these items to evaluate its allowance for credit losses to total loans (excluding acquired loans accounted for under ASC Topics 310-20,
"Receivables-Nonrefundable Fees and Other Costs" and 310-30, "Receivables-Loans and Debt Securities Acquired with Deteriorated Credit Quality"). Prosperity believes these non-GAAP financial measures provide information useful to investors in understanding Prosperity's financial results and that their presentation, together with the accompanying reconciliations, provides a more complete understanding of factors and trends affecting Prosperity's business and allows investors to view performance in a manner similar to management, the entire financial services sector, bank stock analysts and bank regulators. Further, Prosperity believes that these non-GAAP financial measures provide useful information by excluding certain items that may not be indicative of its core operating earnings and business outlook. These non-GAAP financial measures should not be considered a substitute for, nor of greater importance than, GAAP basis measures and results; Prosperity strongly encourages investors to review its consolidated financial statements in their entirety and not to rely on any single financial measure. Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures having the same or similar names. Please refer to the "Notes to Selected Financial Data" at the end of this Earnings Release for a reconciliation of these non-GAAP financial measures to the nearest respective GAAP financial measures.

## Prosperity Bancshares, Inc. ${ }^{\circledR}$

As of June 30, 2018, Prosperity Bancshares, Inc. ${ }^{\circledR}$ is a $\$ 22.571$ billion Houston, Texas based regional financial holding company, formed in 1983. Operating under a community banking philosophy and seeking to develop broad customer relationships based on service and convenience, Prosperity offers a variety of traditional loan and deposit products to its customers, which consist primarily of small and medium sized businesses and consumers. In addition to established banking products, Prosperity offers a complete line of services including: Internet Banking services at www.prosperitybankusa.com, Retail Brokerage Services, Credit Cards, Debit Cards, 24 hour voice response banking, Trust and Wealth Management, Mortgage Services, Cash Management and Mobile Banking.

As of June 30, 2018, Prosperity operated 242 full-service banking locations: 65 in the Houston area, including The Woodlands; 29 in the South Texas area including Corpus Christi and Victoria; 33 in the Dallas/Fort Worth area; 22 in the East Texas area; 29 in the Central Texas area including Austin and San Antonio; 34 in the West Texas area including Lubbock, Midland-Odessa and Abilene; 16 in the Bryan/College Station area, 6 in the Central Oklahoma area and 8 in the Tulsa, Oklahoma area.
"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995: This release contains, and the remarks by Prosperity's management on the conference call may contain, forward-looking statements within the meaning of the securities laws. Forward-looking statements include all statements other than statements of historical fact, including forecasts or trends, and are based on current expectations, assumptions, estimates and projections about Prosperity Bancshares and its subsidiaries. These forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties, many of which are outside of Prosperity's control, which may cause actual results to differ materially from those expressed or implied by the forward-looking statements. These risks and uncertainties include but are not limited to whether Prosperity can: successfully identify acquisition targets and integrate the businesses of acquired companies and banks; continue to sustain its current internal growth rate or total growth rate; provide products and services that appeal to its customers; continue to have access to debt and equity capital markets; and achieve its sales objectives. Other risks include, but are not limited to: the possibility that credit quality could deteriorate; actions of competitors; changes in laws and regulations (including changes in governmental interpretations of regulations and changes in accounting standards); a deterioration or downgrade in the credit quality and credit agency ratings of the securities in Prosperity's securities portfolio; customer and consumer demand, including customer and consumer response to marketing; effectiveness of spending, investments or programs; fluctuations in the cost and availability of supply chain resources; economic conditions, including currency rate, interest rate and commodity price fluctuations; and weather. These and various other factors are discussed in Prosperity Bancshares' Annual Report on Form 10-K for the year ended December 31, 2017 and other reports and statements Prosperity Bancshares has filed with the SEC. Copies of the SEC filings for Prosperity Bancshares may be downloaded from the Internet at no charge from
http://www.prosperitybankusa.com.

| Bryan/College Station Area - | Keller | Westheimer | Taft |
| :---: | :---: | :---: | :---: |
| Bryan | Roanoke | West University | Yoakum |
| Bryan-29 ${ }^{\text {th }}$ Street | Stockyards | Woodcreek | Yorktown |
| Bryan-East |  |  |  |
| Bryan-North | Other Dallas/Fort Worth Area | Katy - | West Texas Area - |
| Caldwell | Locations - | Cinco Ranch | Abilene - |
| College Station | Arlington | Katy-Spring Green | Antilley Road |
| Crescent Point | Azle |  | Barrow Street |
| Hearne | Ennis | The Woodlands - | Cypress Street |
| Huntsville | Gainesville | The Woodlands-College Park | Judge Ely |
| Madisonville | Glen Rose | The Woodlands-I-45 | Mockingbird |
| Navasota | Granbury | The Woodlands-Research Forest |  |
| New Waverly | Mesquite |  | Lubbock - |
| Rock Prairie | Muenster | Other Houston Area | $4^{\text {th }}$ Street |
| Southwest Parkway | Sanger | Locations - | $66^{\text {th }}$ Street |
| Tower Point | Waxahachie | Angleton | $82^{\text {nd }}$ Street |
| Wellborn Road | Weatherford | Bay City | $86^{\text {th }}$ Street |
|  |  | Beaumont | $98^{\text {th }}$ Street |
| Central Texas Area - | East Texas Area - | Cleveland | Avenue Q |
| Austin - | Athens | East Bernard | North University |
| Allandale | Blooming Grove | El Campo | Texas Tech Student Union |
| Cedar Park | Canton | Dayton |  |
| Congress | Carthage | Galveston | Midland - |
| Lakeway | Corsicana | Groves | Wadley |
| Liberty Hill | Crockett | Hempstead | Wall Street |
| Northland | Eustace | Hitchcock |  |
| Oak Hill | Gilmer | Liberty | Odessa - |
| Research Blvd | Grapeland | Magnolia | Grandview |
| Westlake | Gun Barrel City | Magnolia Parkway | Grant |
|  | Jacksonville | Mont Belvieu | Kermit Highway |
| Other Central Texas Area | Kerens | Nederland | Parkway |
| Locations - | Longview | Needville |  |
| Bastrop | Mount Vernon | Rosenberg | Other West Texas Area |
| Canyon Lake | Palestine | Shadow Creek | Locations - |
| Dime Box | Rusk | Spring | Big Spring |
| Dripping Springs | Seven Points | Tomball | Brownfield |
| Elgin | Teague | Waller | Brownwood |
| Flatonia | Tyler-Beckham | West Columbia | Cisco |
| Georgetown | Tyler-South Broadway | Wharton | Comanche |
| Gruene | Tyler-University | Winnie | Early |
| Kingsland | Winnsboro | Wirt | Floydada |
| La Grange |  |  | Gorman |
| Lexington | Houston Area - | South Texas Area - | Levelland |
| New Braunfels | Houston - | Corpus Christi - | Littlefield |
| Pleasanton | Aldine | Calallen | Merkel |
| Round Rock | Alief | Carmel | Plainview |
| San Antonio | Bellaire | Northwest | San Angelo |
| Schulenburg | Beltway | Saratoga | Slaton |
| Seguin | Clear Lake | Timbergate | Snyder |
| Smithville | Copperfield | Water Street |  |
| Thorndale | Cypress |  | Oklahoma |
| Weimar | Downtown | Victoria - | Central Oklahoma Area- |
|  | Eastex | Victoria Main | Oklahoma City - |
| Dallas/Fort Worth Area - | Fairfield | Victoria-Navarro | $23^{\text {rd }}$ Street |
| Dallas - | First Colony | Victoria-North | Expressway |
| Abrams Centre | Fry Road |  | I-240 |
| Balch Springs | Gessner | Other South Texas Area | Memorial |
| Camp Wisdom | Gladebrook | Locations - |  |
| Cedar Hill | Grand Parkway | Alice | Other Central Oklahoma Area |
| Frisco | Heights | Aransas Pass | Locations - |
| Frisco-West | Highway 6 West | Beeville | Edmond |
| Kiest | Little York | Colony Creek | Norman |
| McKinney | Medical Center | Cuero |  |
| McKinney-Stonebridge | Memorial Drive | Edna | Tulsa Area- |
| Midway | Northside | Goliad | Tulsa - |
| Plano | Pasadena | Gonzales | Garnett |
| Preston Forest | Pecan Grove | Hallettsville | Harvard |
| Preston Road | Pin Oak | Kingsville | Memorial |
| Red Oak | River Oaks | Mathis | Sheridan |
| Sachse | Sugar Land | Padre Island | S. Harvard |
| The Colony | SW Medical Center | Palacios | Utica Tower |
| Turtle Creek | Tanglewood | Port Lavaca | Yale |
| Westmoreland | The Plaza | Portland |  |
|  | Uptown | Rockport | Other Tulsa Area Locations - |
| Fort Worth - | Waugh Drive | Sinton | Owasso |

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## Prosperity Bancshares, Inc. ${ }^{\circledR}$

Financial Highlights (Unaudited) (In thousands)

|  | $\begin{gathered} \text { Jun 30, } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Mar 31, } \\ 2018 \\ \hline \end{gathered}$ | Dec 31, 2017 | Sep 30, 2017 | Jun 30, 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet Data (at period end) |  |  |  |  |  |
| Loans | \$ 10,146,565 | \$ 10,011,416 | \$ 10,020,773 | \$ 9,911,202 | \$ 9,864,019 |
| Investment securities(A) | 9,620,614 | 9,710,254 | 9,672,116 | 9,410,522 | 9,582,195 |
| Federal funds sold | 577 | 469 | 697 | 1,007 | 757 |
| Allowance for credit losses | $(84,964)$ | $(83,600)$ | $(84,041)$ | $(86,812)$ | $(83,783)$ |
| Cash and due from banks | 274,902 | 243,514 | 391,616 | 302,469 | 321,958 |
| Goodwill | 1,900,845 | 1,900,845 | 1,900,845 | 1,900,845 | 1,900,845 |
| Core deposit intangibles, net | 35,773 | 37,274 | 38,842 | 40,464 | 42,150 |
| Other real estate owned | 10,316 | 10,538 | 11,152 | 14,512 | 15,472 |
| Fixed assets, net | 255,465 | 257,057 | 257,065 | 256,011 | 256,511 |
| Other assets | 410,647 | 384,547 | 378,227 | 393,043 | 396,419 |
| Total assets | \$ 22,570,740 | \$ 22,472,314 | \$ 22,587,292 | \$ 22,143,263 | \$ 22,296,543 |
|  |  |  |  |  |  |
| Noninterest-bearing deposits | \$ 5,657,589 | \$ 5,707,994 | \$ 5,623,322 | \$ 5,465,474 | \$ 5,397,293 |
| Interest-bearing deposits | 11,321,015 | 11,624,885 | 12,198,138 | 11,442,002 | 11,673,237 |
| Total deposits | 16,978,604 | 17,332,879 | 17,821,460 | 16,907,476 | 17,070,530 |
| Other borrowings | 1,254,849 | 820,079 | 505,223 | 960,365 | 1,035,506 |
| Securities sold under repurchase agreements | 293,039 | 339,576 | 324,154 | 334,621 | 346,324 |
| Other liabilities | 108,796 | 103,635 | 112,301 | 159,443 | 107,995 |
| Total liabilities | 18,635,288 | 18,596,169 | 18,763,138 | 18,361,905 | 18,560,355 |
| Shareholders' equity(B) | 3,935,452 | 3,876,145 | 3,824,154 | 3,781,358 | 3,736,188 |
| Total liabilities and equity | \$ 22,570,740 | \$ 22,472,314 | \$ 22,587,292 | \$ 22,143,263 | \$ 22,296,543 |

(A) Includes $\$ 436, \$ 57$, $\mathbf{( \$ 1 4 3 ) , ~} \$ 1,635$ and $\$ 2,871$ in unrealized gains (losses) on available for sale securities for the quarterly periods ended June 30, 2018, March 31, 2018, December 31, 2017, September 30, 2017 and June 30, 2017, respectively.
(B) Includes $\$ 345, \$ 45,(\$ 113), \$ 1,063$ and $\$ 1,866$ in after-tax unrealized gains (losses) on available for sale securities for the quarterly periods ended June 30, 2018, March 31, 2018, December 31, 2017, September 30, 2017 and June 30, 2017, respectively.

## Prosperity Bancshares, Inc. ${ }^{\circledR}$ <br> Financial Highlights (Unaudited) (In thousands)


(C) Interest income on securities was reduced by net premium amortization of $\$ 7,753, \$ 8,450, \$ 9,521, \$ 10,115$ and $\$ 9,403$ for the threemonth periods ended June 30, 2018, March 31, 2018, December 31, 2017, September 30, 2017 and June 30, 2017, respectively, and $\$ 16,203$ and $\$ 19,286$ for the six-month periods ended June 30, 2018 and June 30, 2017, respectively.

Prosperity Bancshares, Inc. ${ }^{\circledR}$
Financial Highlights (Unaudited)
(Dollars and share amounts in thousands, except per share data and market prices)

|  | Three Months Ended |  |  |  |  |  |  |  |  |  | Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Iun 30, } \\ & 2018 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Mar 31, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Sep 30, } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Jun 30, } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Jun 30, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { Jun 30, } \\ 2017 \\ \hline \end{gathered}$ |  |
| Profitability |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (D) (E) | \$ | 81,597 | \$ | 74,361 | \$ | 67,138 | \$ | 67,908 | \$ | 68,554 | \$ | 155,958 | \$ | 137,119 |
| Basic earnings per share | \$ | 1.17 | \$ | 1.07 | \$ | 0.97 | \$ | 0.98 | \$ | 0.99 | \$ | 2.23 | \$ | 1.97 |
| Diluted earnings per share | \$ | 1.17 | \$ | 1.07 | \$ | 0.97 | \$ | 0.98 | \$ | 0.99 | \$ | 2.23 | \$ | 1.97 |
| Return on average assets (F) |  | 1.44\% |  | 1.32\% |  | 1.20\% |  | 1.22\% |  | 1.22\% |  | 1.38\% |  | 1.22\% |
| Return on average common equity (F) |  | 8.33\% |  | 7.69\% |  | 7.04\% |  | 7.20\% |  | 7.36\% |  | 8.01\% |  | 7.41\% |
| Return on average tangible common equity (F) (G) |  | 16.48\% |  | 15.43\% |  | 14.31\% |  | 14.83\% |  | 15.39\% |  | 15.96\% |  | 15.60\% |
| Tax equivalent net interest margin (D) (E) (H) |  | 3.28\% |  | 3.16\% |  | 3.20\% |  | 3.22\% |  | 3.14\% |  | 3.22\% |  | 3.17\% |
| Efficiency ratio (G) (I) |  | 43.95\% |  | 44.19\% |  | 43.78\% |  | 41.92\% |  | 42.34\% |  | 44.07\% |  | 42.68\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liquidity and Capital Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity to assets |  | 17.44\% |  | 17.25\% |  | 16.93\% |  | 17.08\% |  | 16.76\% |  | 17.44\% |  | 16.76\% |
| Common equity tier 1 capital |  | 15.65\% |  | 15.31\% |  | 15.08\% |  | 15.10\% |  | 14.80\% |  | 15.65\% |  | 14.80\% |
| Tier 1 risk-based capital |  | 15.65\% |  | 15.31\% |  | 15.08\% |  | 15.10\% |  | 14.80\% |  | 15.65\% |  | 14.80\% |
| Total risk-based capital |  | 16.32\% |  | 15.97\% |  | 15.74\% |  | 15.81\% |  | 15.49\% |  | 16.32\% |  | 15.49\% |
| Tier 1 leverage capital |  | 9.68\% |  | 9.40\% |  | 9.31\% |  | 9.15\% |  | 8.82\% |  | 9.68\% |  | 8.82\% |
| Period end tangible equity to period end tangible assets (G) |  | 9.69\% |  | 9.44\% |  | 9.13\% |  | 9.11\% |  | 8.81\% |  | 9.69\% |  | 8.81\% |

## Other Data

Weighted-average shares used in computing earnings per common share

| Basic |  | 69,839 |  | 69,768 |  | 69,484 |  | 69,485 |  | 69,487 |  | 69,803 |  | 69,483 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diluted |  | 69,839 |  | 69,768 |  | 69,484 |  | 69,485 |  | 69,487 |  | 69,803 |  | 69,484 |
| Period end shares outstanding |  | 69,838 |  | 69,819 |  | 69,491 |  | 69,484 |  | 69,488 |  | 69,838 |  | 69,488 |
| Cash dividends paid per common share | \$ | 0.3600 | \$ | 0.3600 | \$ | 0.3600 | \$ | 0.3400 | \$ | 0.3400 | \$ | 0.7200 | \$ | 0.6800 |
| Book value per common share | \$ | 56.35 | \$ | 55.52 | \$ | 55.03 | \$ | 54.42 | \$ | 53.77 | \$ | 56.35 | \$ | 53.77 |
| Tangible book value per common share (G) | \$ | 28.62 | \$ | 27.76 | \$ | 27.12 | \$ | 26.48 | \$ | 25.81 | \$ | 28.62 | \$ | 25.81 |
| Common Stock Market Price |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High | \$ | 76.92 | \$ | 79.20 | \$ | 73.00 | \$ | 66.75 | \$ | 71.97 | \$ | 79.20 | \$ | 77.87 |
| Low | \$ | 67.30 | \$ | 68.95 | \$ | 61.95 | \$ | 55.84 | \$ | 61.29 | \$ | 67.30 | \$ | 61.29 |
| Period end closing price | \$ | 68.36 | \$ | 72.63 | \$ | 70.07 | \$ | 65.73 | \$ | 64.24 | \$ | 68.36 | \$ | 64.24 |
| Employees - FTE |  | 3,044 |  | 3,027 |  | 3,017 |  | 2,993 |  | 3,037 |  | 3,044 |  | 3,037 |
| Number of banking centers |  | 242 |  | 242 |  | 242 |  | 243 |  | 243 |  | 242 |  | 243 |

(D) Includes purchase accounting adjustments for the periods presented as follows:

|  | Three Months Ended |  |  |  |  | Year-to-Date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 30, 2018 | Mar 31, 2018 | Dec 31, 2017 | Sep 30, 2017 | Jun 30, 2017 | Jun 30, 2018 | Jun 30, 2017 |
| Loan discount accretion |  |  |  |  |  |  |  |
| ASC 310-20 | \$1,452 | \$1,640 | \$2,462 | \$6,361 | \$2,755 | \$3,092 | \$6,025 |
| ASC 310-30 | \$3,771 | \$686 | \$2,334 | \$1,525 | \$1,716 | \$4,457 | \$3,199 |
| Securities net amortization | \$366 | \$477 | \$598 | \$667 | \$745 | \$843 | \$1,597 |
| Time deposits amortization | \$53 | \$53 | \$39 | \$40 | \$39 | \$106 | \$138 |

(E) Using effective tax rate of $\mathbf{2 0 . 4 \%}, \mathbf{1 9 . 3 \%}, \mathbf{3 4 . 3 \%}, \mathbf{3 2 . 5 \%}$ and $\mathbf{3 2 . 0 \%}$ for the three-month periods ended June 30, 2018, March 31, 2018, December 31, 2017, September 30, 2017 and June 30, 2017, respectively, and $\mathbf{1 9 . 9 \%}$ and $\mathbf{3 2 . 6 \%}$ for the six-month periods ended June $\mathbf{3 0}$,
2018 and June 30, 2017, respectively.
(F) Interim periods annualized.
(G) Refer to the "Notes to Selected Financial Data" at the end of this Earnings Release for a reconciliation of this non-GAAP financial measure to the nearest GAAP financial measure.
(H) Net interest margin for all periods presented is based on average balances on an actual 365 day basis.
(I) Calculated by dividing total noninterest expense, excluding credit loss provisions, by net interest income plus noninterest income, excluding net gains and losses on the sale of assets and securities. Additionally, taxes are not part of this calculation.

Prosperity Bancshares, Inc. ${ }^{\circledR}$
Financial Highlights (Unaudited)
(Dollars in thousands)

(J) Annualized and based on an actual 365 day basis.
(K) Yield on securities was impacted by net premium amortization of $\$ 7,753, \$ 8,450$ and $\$ 9,403$ for the three-month periods ended June 30, 2018, March 31, 2018 and June 30, 2017, respectively.
(L) Total cost of funds, including noninterest bearing deposits, was $\mathbf{0 . 4 8 \%}, \mathbf{0 . 3 9 \%}$ and $\mathbf{0 . 3 4 \%}$ for the three months ended June $\mathbf{3 0}$, $\mathbf{2 0 1 8}$, March 31, 2018 and June 30, 2017, respectively.

Prosperity Bancshares, Inc. ${ }^{\circledR}$
Financial Highlights (Unaudited)
(Dollars in thousands)

| YIELD ANALYSIS | Year-to-Date |  |  |  |  |  |  |  |  | (M) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 30, 2018 |  |  |  | Jun 30, 2017 |  |  |  |  |  |
|  |  Interest <br> Earned/ $/$ <br> Average <br> BalanceInterest <br> Paid |  |  | Average Yield/ Rate | (M) | Average Balance | Interest <br> Earned/ <br> Interest <br> Paid |  | Average Yield/ Rate |  |
| Interest-Earning Assets: |  |  |  |  |  |  |  |  |  |  |
| Loans | \$10,017,340 | \$ | 244,691 | 4.93\% |  | \$ 9,720,763 | \$ | 226,685 | 4.70\% |  |
| Investment securities | 9,756,861 |  | 110,034 | 2.27\% | ( N ) | 9,842,498 |  | 106,069 | 2.17\% | (N) |
| Federal funds sold and other earning assets | 80,858 |  | 614 | 1.53\% |  | 82,336 |  | 343 | 0.84\% |  |
| Total interest-earning assets | 19,855,059 |  | 355,339 | 3.61\% |  | 19,645,597 |  | 333,097 | 3.42\% |  |
| Allowance for credit losses | $(83,140)$ |  |  |  |  | $(84,566)$ |  |  |  |  |
| Noninterest-earning assets | 2,816,449 |  |  |  |  | 2,857,010 |  |  |  |  |
| Total assets | \$22,588,368 |  |  |  |  | \$22,418,041 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ 4,180,631 | \$ | 10,046 | 0.48\% |  | \$ 3,941,759 | \$ | 5,335 | 0.27\% |  |
| Savings and money market deposits | 5,409,991 |  | 11,951 | 0.45\% |  | 5,528,803 |  | 8,414 | 0.31\% |  |
| Certificates and other time deposits | 2,131,301 |  | 8,536 | 0.81\% |  | 2,331,446 |  | 7,600 | 0.66\% |  |
| Other borrowings | 1,003,259 |  | 9,019 | 1.81\% |  | 1,292,748 |  | 6,516 | 1.02\% |  |
| Securities sold under repurchase agreements | 313,730 |  | 761 | 0.49\% |  | 316,167 |  | 566 | 0.36\% |  |
| Total interest-bearing liabilities | 13,038,912 |  | 40,313 | 0.62\% | (O) | 13,410,923 |  | 28,431 | 0.43\% | (O) |
|  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing demand deposits | 5,578,592 |  |  |  |  | 5,215,491 |  |  |  |  |
| Other liabilities | 78,270 |  |  |  |  | 89,100 |  |  |  |  |
| Total liabilities | 18,695,774 |  |  |  |  | 18,715,514 |  |  |  |  |
| Shareholders' equity | 3,892,594 |  |  |  |  | 3,702,527 |  |  |  |  |
| Total liabilities and shareholders' equity | \$22,588,368 |  |  |  |  | \$22,418,041 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest income and margin |  | \$ | 315,026 | 3.20\% |  |  | \$ | 304,666 | 3.13\% |  |
| Non-GAAP to GAAP reconciliation: |  |  |  |  |  |  |  |  |  |  |
| Tax equivalent adjustment |  |  | 1,844 |  |  |  |  | 3,984 |  |  |
| Net interest income and margin (tax equivalent basis) |  | \$ | 316,870 | 3.22\% |  |  | \$ | 308,650 | 3.17\% |  |

(M) Annualized and based on an actual 365 day basis.
(N) Yield on securities was impacted by net premium amortization of $\mathbf{\$ 1 6 , 2 0 3}$ and $\mathbf{\$ 1 9 , 2 8 6}$ for the six-month periods ended June 30 , 2018 and 2017, respectively.
(O) Total cost of funds, including noninterest bearing deposits, was $\mathbf{0 . 4 4 \%}$ and $\mathbf{0 . 3 1 \%}$ for the six-month periods ended June 30 , 2018 and 2017, respectively.

## Prosperity Bancshares, Inc. ${ }^{\circledR}$

Financial Highlights (Unaudited)
(Dollars in thousands)

|  | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 30, 2018 | Mar 31, 2018 | Dec 31, 2017 | Sep 30, 2017 | Jun 30, 2017 |
| YIELD TREND (P) |  |  |  |  |  |
| Interest-Earning Assets: |  |  |  |  |  |
| Loans | 5.13\% | 4.72\% | 4.79\% | 4.88\% | 4.71\% |
| Investment securities (Q) | 2.28\% | 2.27\% | 2.15\% | 2.11\% | 2.16\% |
| Federal funds sold and other earning assets | 1.50\% | 1.56\% | 1.06\% | 1.24\% | 0.76\% |
| Total interest-earning assets | 3.72\% | 3.50\% | 3.48\% | 3.51\% | 3.42\% |
| Interest-Bearing Liabilities: |  |  |  |  |  |
| Interest-bearing demand deposits | 0.50\% | 0.47\% | 0.35\% | 0.33\% | 0.29\% |
| Savings and money market deposits | 0.50\% | 0.39\% | 0.36\% | 0.37\% | 0.35\% |
| Certificates and other time deposits | 0.84\% | 0.78\% | 0.75\% | 0.72\% | 0.68\% |
| Other borrowings | 1.91\% | 1.65\% | 1.27\% | 1.28\% | 1.11\% |
| Securities sold under repurchase agreements | 0.55\% | 0.43\% | 0.41\% | 0.41\% | 0.41\% |
| Total interest-bearing liabilities | 0.70\% | 0.55\% | 0.49\% | 0.50\% | 0.48\% |
| Net Interest Margin | 3.26\% | 3.14\% | 3.16\% | 3.18\% | 3.10\% |
| Net Interest Margin (tax equivalent) | 3.28\% | 3.16\% | 3.20\% | 3.22\% | 3.14\% |

(P) Annualized and based on average balances on an actual 365 day basis.
(Q) Yield on securities was impacted by net premium amortization of $\$ 7,753, \$ 8,450, \$ 9,521, \$ 10,115$ and $\$ \mathbf{9}, 403$ for the three-month periods ended June 30, 2018, March 31, 2018, December 31, 2017, September 30, 2017 and June 30, 2017, respectively.

Prosperity Bancshares, Inc. ${ }^{\circledR}$
Financial Highlights (Unaudited)
(Dollars in thousands)

Three Months Ended


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Prosperity Bancshares, Inc. ${ }^{\circledR}$
Financial Highlights (Unaudited) (Dollars in thousands)

|  | Jun 30, 2018 |  |  | Mar 31, 2018 |  |  | Dec 31, 2017 |  |  | Sep 30, 2017 |  |  | Jun 30, 2017 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period End Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loan Portfolio |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 1,168,892 | 11.5\% | \$ | 1,148,980 | 11.5\% | \$ | 1,179,364 | 11.8\% | \$ | 1,180,570 | 11.9\% | \$ | 1,201,748 | 12.2\% |
| Construction, land <br> development and <br> $\begin{array}{lllllllllll}\text { other land loans } & 1,542,771 & 15.2 \% & 1,502,393 & 15.0 \% & 1,509,137 & 15.1 \% & 1,453,535 & 14.7 \% & 1,383,539 & 14.0 \%\end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 family residential |  | 2,418,021 | 23.8\% |  | 2,438,224 | 24.4\% |  | 2,454,548 | 24.5\% |  | 2,449,051 | 24.7\% |  | 2,432,348 | 24.7\% |
| Home equity |  | 277,447 | 2.7\% |  | 284,339 | 2.8\% |  | 285,312 | 2.8\% |  | 284,076 | 2.9\% |  | 283,729 | 2.9\% |



## Deposit Types

| Noninterest-bearing |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DDA | \$ 5,657,589 | 33.3\% | \$ | 5,707,994 | 32.9\% | \$ | 5,623,322 | 31.5\% | \$ | 5,465,474 | 32.3\% | \$ | 5,397,293 | 31.6\% |
| Interest-bearing DDA | 3,808,694 | 22.4\% |  | 4,106,255 | 23.7\% |  | 4,501,394 | 25.3\% |  | 3,645,754 | 21.6\% |  | 3,702,910 | 21.7\% |
| Money market | 3,153,261 | 18.6\% |  | 3,062,999 | 17.7\% |  | 3,200,763 | 18.0\% |  | 3,273,110 | 19.4\% |  | 3,451,803 | 20.2\% |
| Savings | 2,311,795 | 13.6\% |  | 2,314,112 | 13.3\% |  | 2,300,450 | 12.9\% |  | 2,264,959 | 13.4\% |  | 2,240,126 | 13.1\% |
| Certificates and other time deposits | 2,047,265 | 12.1\% |  | 2,141,519 | 12.4\% |  | 2,195,531 | 12.3\% |  | 2,258,179 | 13.3\% |  | 2,278,398 | 13.4\% |
| Total deposits | \$16,978,604 |  |  | 7,332,879 |  |  | 7,821,460 |  |  | 6,907,476 |  |  | 7,070,530 |  |
| Loan to Deposit Ratio | 59.8\% |  |  | 57.8 |  |  | 56.2 |  |  | 58.6 |  |  | 57.8 |  |

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Prosperity Bancshares, Inc. ${ }^{\circledR}$
Financial Highlights (Unaudited)
(Dollars in thousands)

| Construction Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 30, 2018 |  |  | Mar 31, 2018 |  |  | Dec 31, 2017 |  |  | Sep 30, 2017 |  |  | Jun 30, 2017 |  |  |
| Single family residential construction | Single family residential |  |  |  |  | 27.7\% |  | 388,966 | 25.7\% |  | 386,891 | 26.6\% |  | 410,164 | 29.6\% |
| Land development |  | 88,562 | 5.7\% |  | 88,609 | 5.9\% |  | 86,122 | 5.7\% |  | 77,202 | 5.3\% |  | 79,641 | 5.8\% |
| Raw land |  | 134,906 | 8.7\% |  | 128,771 | 8.5\% |  | 131,022 | 8.7\% |  | 191,563 | 13.1\% |  | 200,122 | 14.4\% |
| Residential lots |  | 118,759 | 7.7\% |  | 113,813 | 7.6\% |  | 117,080 | 7.7\% |  | 128,109 | 8.8\% |  | 130,919 | 9.4\% |
| Commercial lots |  | 92,283 | 6.0\% |  | 91,653 | 6.1\% |  | 91,624 | 6.1\% |  | 113,692 | 7.8\% |  | 83,104 | 6.0\% |
| Commercial construction and other |  | 683,255 | 44.3\% |  | 664,437 | 44.2\% |  | 696,763 | 46.1\% |  | 558,649 | 38.4\% |  | 482,347 | 34.8\% |
| Net unaccreted discount |  | $(1,761)$ |  |  | $(2,192)$ |  |  | $(2,440)$ |  |  | $(2,571)$ |  |  | $(2,758)$ |  |
| Total construction loans |  | 1,542,771 |  |  | 1,502,393 |  |  | ,509,137 |  |  | ,453,535 |  |  | ,383,539 |  |

Non-Owner Occupied Commercial Real Estate Loans by Metropolitan Statistical Area (MSA) as of June 30, 2018

|  | Houston |  | Dallas |  | Austin |  | OK City |  | Tulsa | Other (R) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collateral Type $\quad$ - - - - - |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shopping center/retail | \$ 294,035 | \$ | \$ 71,423 | \$ | 30,635 | \$ | 15,493 | \$ | 31,704 | \$ 142,789 | \$ | 586,079 |  |
| Commercial and industrial buildings | 136,002 |  | 25,125 |  | 11,383 |  | 13,997 |  | 22,052 | 76,436 |  | 284,995 |  |
| Office buildings | 79,208 |  | 117,718 |  | 25,639 |  | 42,675 |  | 10,740 | 70,235 |  | 346,215 |  |
| Medical buildings | 31,018 |  | 8,414 |  | 40 |  | 5,511 |  | 10,824 | 62,411 |  | 118,218 |  |
| Apartment buildings | 39,579 |  | 36,669 |  | 18,807 |  | 10,018 |  | 5,060 | 58,896 |  | 169,029 |  |
| Hotel | 38,198 |  | 54,229 |  | 16,992 |  | 32,469 |  | - | 99,709 |  | 241,597 |  |
| Other | 48,763 |  | 11,691 |  | 18,737 |  | 11,441 |  | 15,971 | 61,316 |  | 167,919 |  |
| Total | \$ 666,803 |  | \$ 325,269 |  | 122,233 |  | 131,604 | \$ | 96,351 | \$ 571,792 |  | 1,914,052 | ( S ) |

Acquired Loans

|  | Acquired Loans Accounted for Under ASC 310-20 |  |  |  |  | Acquired Loans Accounted for Under ASC 310-30 |  |  |  |  |  | Total Loans Accounted for Under ASC 310-20 and 310-30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance at Acquisition Date | $\begin{gathered} \hline \text { Balance at } \\ \text { Mar 31, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Balance at } \\ \text { Jun 30, } \\ 2018 \\ \hline \end{gathered}$ |  | Balance at Acquisition Date |  | Balance at Mar 31, 2018 |  | $\begin{gathered} \hline \text { Balance at } \\ \text { Jun 30, } \\ 2018 \\ \hline \end{gathered}$ |  | Balance at Acquisition Date |  | Balance at Mar 31, 2018 |  | $\begin{gathered} \hline \text { Balance at } \\ \text { Jun 30, } \\ 2018 \\ \hline \end{gathered}$ |  |
| Loan marks: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acquired banks (T) | \$ 229,080 | \$ | 18,885 | \$ | 17,431 | \$ | 142,128 | \$ | 10,386 | \$ | 6,615 | \$ | 371,208 | \$ | 29,271 | \$ | 24,046 |
| Acquired portfolio loan balances: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acquired banks (T) | 5,690,998 |  | 680,656 |  | 628,596 |  | 275,221 |  | 30,503 |  | 17,984 |  | 5,966,219 |  | 711,159 |  | 646,580 |
| Acquired portfolio loan balances less loan marks | \$ 5,461,918 | \$ | 661,771 | \$ | 611,165 | \$ | 133,093 | \$ | 20,117 | \$ | 11,369 |  | 5,595,011 | \$ | 681,888 | \$ | $\underline{622,534}$ |

(R) Includes other MSA and non-MSA regions.
(S) Represents a portion of total commercial real estate loans of \$3.405 billion as of June 30, 2018.
(T) Includes Bank of Texas, Bank Arlington, American State Bank, Community National Bank, First Federal Bank Texas, Coppermark Bank, First Victoria National Bank, The F\&M Bank \& Trust Company and Tradition Bank.
(U) Actual principal balances acquired.

Prosperity Bancshares, Inc. ${ }^{\circledR}$
Financial Highlights (Unaudited)
(Dollars in thousands)

|  | Three Months Ende |  |  |  |  |  |  |  |  |  | Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Jun 30, } \\ & 2018 \end{aligned}$ | $\begin{gathered} \text { Mar 31, } \\ 2018 \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Sep 30, } \\ 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Jun 30, } \\ \hline 2017 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Jun 30, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Jun 30, } \\ 2017 \\ \hline \end{gathered}$ |  |
| Asset Quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans | \$ | 20,415 | \$ | 22,572 | \$ | 25,264 | \$ | 26,267 | \$ | 30,517 | \$ | 20,415 | \$ | 30,517 |
| Accruing loans 90 or more days past due |  | 854 |  | 107 |  | 1,004 |  | 4,934 |  | 1,613 |  | 854 |  | 1,613 |
| Total nonperforming loans |  | 21,269 |  | 22,679 |  | 26,268 |  | 31,201 |  | 32,130 |  | 21,269 |  | 32,130 |
| Repossessed assets |  | - |  | - |  | 35 |  | 110 |  | 16 |  | - |  | 16 |
| Other real estate |  | 10,316 |  | 10,538 |  | 11,152 |  | 14,512 |  | 15,472 |  | 10,316 |  | 15,472 |
| Total nonperforming assets | \$ | 31,585 | \$ | 33,217 | \$ | 37,455 | \$ | 45,823 | \$ | 47,618 | \$ | 31,585 | \$ | 47,618 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonperforming assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial (includes energy) | \$ | 12,234 | \$ | 13,558 | \$ | 15,533 | \$ | 22,241 | \$ | 25,628 | \$ | 12,234 | \$ | 25,628 |
| Construction, land development and other land loans |  | 1,829 |  | 1,019 |  | 1,888 |  | 847 |  | 1,572 |  | 1,829 |  | 1,572 |
| 1-4 family residential (includes home equity) |  | 4,884 |  | 5,440 |  | 5,845 |  | 3,781 |  | 4,156 |  | 4,884 |  | 4,156 |
| Commercial real estate (includes multifamily residential) |  | 12,038 |  | 12,992 |  | 13,533 |  | 18,208 |  | 15,454 |  | 12,038 |  | 15,454 |
| Agriculture (includes farmland) |  | 519 |  | 128 |  | 550 |  | 635 |  | 676 |  | 519 |  | 676 |
| Consumer and other |  | 81 |  | 80 |  | 106 |  | 111 |  | 132 |  | 81 |  | 132 |
| Total | \$ | 31,585 | \$ | 33,217 | \$ | 37,455 | \$ | 45,823 | \$ | 47,618 | \$ | 31,585 | \$ | 47,618 |
| Number of loans/properties |  | 90 |  | 95 |  | 99 |  | 113 |  | 121 |  | 90 |  | 121 |
| Allowance for credit losses at end of period | \$ | 84,964 | \$ | 83,600 | \$ | 84,041 | \$ | 86,812 | \$ | 83,783 | \$ | 84,964 | \$ | 83,783 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial (includes energy) | \$ | 1,047 | \$ | 8,016 | \$ | 3,822 | \$ | 3,225 | \$ | 2,531 | \$ | 9,063 | \$ | 6,026 |
| Construction, land development and other land loans |  | (1) |  | 123 |  | (1) |  | (2) |  | (60) |  | 122 |  | (125) |
| 1-4 family residential (includes home equity) |  | 114 |  | 257 |  | 61 |  | 12 |  | 95 |  | 371 |  | - |
| Commercial real estate (includes multifamily residential) |  | 986 |  | 502 |  | 22 |  | (3) |  | - |  | 1,488 |  | 133 |
| Agriculture (includes farmland) |  | (45) |  | (61) |  | (63) |  | - |  | (29) |  | (106) |  | (94) |
| Consumer and other |  | 535 |  | 604 |  | 930 |  | 639 |  | 525 |  | 1,139 |  | 1,028 |
| Total | \$ | 2,636 | \$ | 9,441 | \$ | 4,771 | \$ | 3,871 | \$ | 3,062 | \$ | $\underline{12,077}$ | \$ | 6,968 |

## Asset Quality Ratios

Nonperforming assets to average interest-

| earning assets | 0.16\% | 0.17\% | 0.19\% | 0.24\% | 0.24\% | 0.16\% | 0.24\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming assets to loans and other real estate | 0.31\% | 0.33\% | 0.37\% | 0.46\% | 0.48\% | 0.31\% | 0.48\% |
| Net charge-offs to average loans (annualized) | 0.10\% | 0.38\% | 0.19\% | 0.16\% | 0.13\% | 0.24\% | 0.14\% |
| Allowance for credit losses to total loans | 0.84\% | 0.84\% | 0.84\% | 0.88\% | 0.85\% | 0.84\% | 0.85\% |
| Allowance for credit losses to total loans (excluding acquired loans accounted for under ASC Topics 310-20 and 310-30) (G) | 0.89\% | 0.90\% | 0.91\% | 0.95\% | 0.93\% | 0.89\% | 0.93\% |

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## Prosperity Bancshares, Inc. ${ }^{\circledR}$

## Notes to Selected Financial Data (Unaudited)

(Dollars and share amounts in thousands, except per share data)

## Consolidated Financial Highlights

## NOTES TO SELECTED FINANCIAL DATA

Prosperity's management uses certain non-GAAP (generally accepted accounting principles) financial measures to evaluate its performance. Specifically, Prosperity reviews tangible book value per share, return on average tangible common equity, the tangible equity to tangible assets ratio and the efficiency ratio, excluding net gains and losses on the sale of assets and securities, for internal planning and forecasting purposes. In addition, due to the application of purchase accounting, Prosperity uses certain non-GAAP financial measures and ratios that exclude the impact of these items to evaluate its allowance for credit losses to total loans (excluding acquired loans accounted for under ASC Topics 310-20 and 310-30). Prosperity has included information below relating to these non-GAAP financial measures for the applicable periods presented.


| Reconciliation of equity to assets ratio to period end tangible equity to period end tangible assets ratio: |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tangible shareholders' equity | \$ 1,998,834 | \$ 1,938,026 | \$ 1,884,467 | \$ 1,840,049 | \$ 1,793,193 | \$ 1,998,834 | \$ 1,793,193 |
| Total assets | \$ 22,570,740 | \$ 22,472,314 | \$ 22,587,292 | \$ 22,143,263 | \$ 22,296,543 | \$ 22,570,740 | \$ 22,296,543 |
| Less: Goodwill and other intangible assets | (1,936,618) | (1,938,119) | (1,939,687) | (1,941,309) | (1,942,995) | (1,936,618) | (1,942,995) |
| Tangible assets | \$ 20,634,122 | \$ 20,534,195 | \$ 20,647,605 | \$ 20,201,954 | \$ 20,353,548 | \$ 20,634,122 | \$ 20,353,548 |
| Period end tangible equity to period end tangible assets ratio: | 9.69\% | 9.44\% | 9.13\% | 9.11\% | 8.81\% | 9.69\% | 8.81\% |




[^0]:    (1) Refer to the "Notes to Selected Financial Data" at the end of this Earnings Release for a reconciliation of this non-GAAP financial measure to the nearest GAAP financial measure.

