

PRESS RELEASE

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FOR IMMEDIATE RELEASE

PROSPERITY BANCSHARES, INC.® REPORTS SECOND QUARTER 2018 EARNINGS

- Second quarter earnings per common share (diluted) increased 18.2% to \$1.17 compared with the second quarter 2017
- Second quarter net income increased 19.0% to \$81.597 million compared with the second quarter 2017
- Loans increased 5.4% (annualized) in the second quarter 2018
- Nonperforming assets remain low at 0.16% of second quarter average interest-earning assets
- Return (annualized) on second quarter average assets of 1.44%
- Returns (annualized) on second quarter average common equity of 8.33% and average tangible common equity of 16.48%(1)

HOUSTON, July 25, 2018. Prosperity Bancshares, Inc.® (NYSE: PB), the parent company of Prosperity Bank® (collectively, "Prosperity"), reported net income for the quarter ended June 30, 2018 of \$81.597 million, an increase of \$13.043 million or 19.0% compared with \$68.554 million for the same period in 2017. Net income per diluted common share increased 18.2% to \$1.17 compared with \$0.99 for the same period in 2017. Additionally, loans increased 5.4% (annualized) during the second quarter of 2018 and nonperforming assets remain low at 0.16% of second quarter average interest-earning assets.

"For the second quarter of 2018, we showed impressive returns on second quarter average tangible common equity of 16.48% annualized and on second quarter average assets of 1.44% annualized," said David Zalman, Prosperity's Chairman and Chief Executive Officer.

"The Texas economy continues with vibrant growth helped by the diversity of businesses, no state income tax, a political climate friendly toward business and a strong tailwind from an ever improving energy industry. In fact, Texas was recently named the Top State for Business in America by CNBC. The Oklahoma economy is also boosted by its low state income tax, the improving energy industry and a 3.9% unemployment rate for June 2018," continued Zalman.

"The Dallas Federal Reserve Bank projects 3.0% job growth for Texas in 2018, or 370,000 new jobs. Houston is making a comeback with an expected 3.7% job growth in 2018, or 113,000 new jobs. Unemployment rates remain low in Texas and business continues to expand. The Houston Port Authority reported that they are busier than they have ever been, processing 9,200 trucks in one day, and continue to purchase additional equipment, docks and cranes. Further, car sales increased approximately 6.0% in Texas and more in Houston," added Zalman.

⁽¹⁾ Refer to the "Notes to Selected Financial Data" at the end of this Earnings Release for a reconciliation of this non-GAAP financial measure to the nearest GAAP financial measure.

"Overall, we continue to see positive customer sentiment with the reductions in income taxes and in government oversight and regulatory burden. Business people continue to tell me that for the first time in a number of years, they are able to spend their time growing their businesses," stated Zalman.

"I would like to thank all of our customers, associates, directors and shareholders for helping make such a successful Bank. Prosperity Bank was rated by Forbes as one of the Best Banks In America again for 2018, and is the only Texas-based bank in the Top 10. The Bank has been rated in the Top 10 for five consecutive years and was the highest rated Texas-based bank for the past five years," concluded Zalman.

Results of Operations for the Three Months Ended June 30, 2018

Net income was \$81.597 million(2) for the three months ended June 30, 2018 compared with \$68.554 million(3) for the same period in 2017, an increase of \$13.043 million or 19.0%. Net income per diluted common share was \$1.17 for the three months ended June 30, 2018 compared with \$0.99 for the same period in 2017, an increase of 18.2%. Annualized returns on average assets, average common equity and average tangible common equity for the three months ended June 30, 2018 were 1.44%, 8.33% and 16.48%(1), respectively. Prosperity's efficiency ratio (excluding credit loss provisions, net gains and losses on the sale of assets and securities and taxes) was 43.95%(1) for the three months ended June 30, 2018.

Net interest income before provision for credit losses for the three months ended June 30, 2018 was \$161.803 million compared with \$152.231 million during the same period in 2017, an increase of \$9.572 million or 6.3%. This change was primarily due to higher loan and investment yields and an increase in loan balances, partially offset by higher deposit rates. Linked quarter net interest income before provision for credit losses increased \$8.580 million or 5.6% to \$161.803 million compared with \$153.223 million during the three months ended March 31, 2018. This increase was primarily due to higher loan yield and an increase in loan discount accretion, partially offset by higher deposit rates.

The net interest margin on a tax equivalent basis was 3.28% for the three months ended June 30, 2018 compared with 3.14% for the same period in 2017 and 3.16% for the three months ended March 31, 2018. The net interest margin for the three months ended June 30, 2018 was positively impacted by the collection of previously identified troubled assets.

Noninterest income was \$28.371 million for the three months ended June 30, 2018 compared with \$27.780 million for the same period in 2017, an increase of \$591 thousand or 2.1%. On a linked quarter basis, noninterest income increased \$433 thousand or 1.5% to \$28.371 million compared with \$27.938 million during the three months ended March 31, 2018.

Noninterest expense was \$83.602 million for the three months ended June 30, 2018 compared with \$76.442 million for the same period in 2017, an increase of \$7.160 million or 9.4%. On a linked quarter basis, noninterest expense increased \$3.548 million or 4.4% to \$83.602 million compared with \$80.054 million during the three months ended March 31, 2018. The change during both of these periods was due to an increase in salaries and benefits.

Results of Operations for the Six Months Ended June 30, 2018

Net income was \$155.958 million(4) for the six months ended June 30, 2018 compared with \$137.119 million(5) for the same period in 2017, an increase of \$18.839 million or 13.7%. Net income per diluted common share was \$2.23 for the six months ended June 30, 2018 compared with \$1.97 for the same period in 2017, an increase of 13.2%. Annualized returns on average assets, average common equity and average tangible common equity for the six months ended June 30, 2018 were 1.38%, 8.01% and 15.96%(1), respectively. Prosperity's efficiency ratio (excluding credit loss provisions, net gains and losses on the sale of assets and securities and taxes) was 44.07%(1) for the six months ended June 30, 2018.

Net interest income before provision for credit losses for the six months ended June 30, 2018 was \$315.026 million compared with \$304.666 million for the same period in 2017, an increase of \$10.360 million or 3.4%. This change was primarily due to higher loan and investment yields and an increase in loan balances, partially offset by higher deposit rates.

The net interest margin on a tax equivalent basis for the six months ended June 30, 2018 was 3.22% compared with 3.17% for the same period in 2017.

⁽²⁾ Includes purchase accounting adjustments of \$3.921 million, net of tax, primarily comprised of loan discount accretion of \$5.223 million for the three months ended June 30, 2018.

⁽³⁾ Includes purchase accounting adjustments of \$2.560 million, net of tax, primarily comprised of loan discount accretion of \$4.471 million for the three months ended June 30, 2017.

⁽⁴⁾ Includes purchase accounting adjustments of \$5.457 million, net of tax, primarily comprised of loan discount accretion of \$7.549 million for the six months ended June 30, 2018.

⁽⁵⁾ Includes purchase accounting adjustments of \$5.235 million, net of tax, primarily comprised of loan discount accretion of \$9.224 million for the six months ended June 30, 2017.

Noninterest income was \$56.309 million for the six months ended June 30, 2018 compared with \$58.604 million for the same period in 2017, a decrease of \$2.295 million or 3.9%. This change was primarily due to the net gain on sale of securities during the six months ended June 30, 2017, partially offset by the net loss on sale of assets during the same period.

Noninterest expense was \$163.656 million for the six months ended June 30, 2018 compared with \$154.504 million for the same period in 2017, an increase of \$9.152 million or 5.9%. This change was primarily due to an increase in salaries and benefits.

Balance Sheet Information

At June 30, 2018, Prosperity had \$22.571 billion in total assets compared with \$22.297 billion at June 30, 2017.

Loans at June 30, 2018 were \$10.147 billion, an increase of \$282.546 million or 2.9%, compared with \$9.864 billion at June 30, 2017. Linked quarter loans increased \$135.149 million or 1.3% (5.4% annualized) from \$10.011 billion at March 31, 2018.

Deposits at June 30, 2018 were \$16.979 billion, a decrease of \$91.926 million or 0.5%, compared with \$17.071 billion at June 30, 2017. Linked quarter deposits decreased \$354.275 million or 2.0% from \$17.333 billion at March 31, 2018. This change was partially due to seasonality.

Asset Quality

Nonperforming assets totaled \$31.585 million or 0.16% of quarterly average interest-earning assets at June 30, 2018, compared with \$47.618 million or 0.24% of quarterly average interest-earning assets at June 30, 2017, and \$33.217 million or 0.17% of quarterly average interest-earning assets at March 31, 2018.

The allowance for credit losses was \$84.964 million or 0.84% of total loans at June 30, 2018, \$83.783 million or 0.85% of total loans at June 30, 2017 and \$83.600 million or 0.84% of total loans at March 31, 2018. Excluding loans acquired that are accounted for under FASB Accounting Standards Codification ("ASC") Topics 310-20 and 310-30, the allowance for credit losses was 0.89%(1) of remaining loans as of June 30, 2018, compared with 0.93%(1) at June 30, 2017 and 0.90%(1) at March 31, 2018.

The provision for credit losses was \$4.000 million for the three months ended June 30, 2018 compared with \$2.750 million for the three months ended June 30, 2017 and \$9.000 million for the three months ended March 31, 2018. The provision for credit losses was \$13.000 million for the six months ended June 30, 2018 compared with \$5.425 million for the six months ended June 30, 2017.

Net charge-offs were \$2.636 million for the three months ended June 30, 2018 compared with \$3.062 million for the three months ended June 30, 2017 and \$9.441 million for the three months ended March 31, 2018. Net charge-offs for the second quarter of 2018 were primarily comprised of one commercial and industrial loan and one commercial real estate loan. Net charge-offs were \$12.077 million for the six months ended June 30, 2018 compared with \$6.968 million for the six months ended June 30, 2017.

Dividend

Prosperity Bancshares, Inc. declared a third quarter cash dividend of \$0.36 per share to be paid on October 1, 2018 to all shareholders of record as of September 15, 2018.

Conference Call

Prosperity's management team will host a conference call on Wednesday, July 25, 2018 at 11:30 a.m. Eastern Time (10:30 a.m. Central Time) to discuss Prosperity's second quarter 2018 earnings. Individuals and investment professionals may participate in the call by dialing 877-883-0383. The elite entry number is 9749565.

Alternatively, individuals may listen to the live webcast of the presentation by visiting Prosperity's website at <u>www.prosperitybankusa.com</u>. The webcast may be accessed from Prosperity's home page by selecting "Presentations & Calls" from the drop-down menu on the Investor Relations tab and following the instructions.

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Non-GAAP Financial Measures

Prosperity's management uses certain non-GAAP financial measures to evaluate its performance. Specifically, Prosperity reviews tangible book value per share, return on average tangible common equity, tangible equity to tangible assets ratio and the efficiency ratio, excluding net gains and losses on the sale of assets and securities. Further, as a result of acquisitions and the related purchase accounting adjustments, Prosperity uses certain non-GAAP financial measures and ratios that exclude the impact of these items to evaluate its allowance for credit losses to total loans (excluding acquired loans accounted for under ASC Topics 310-20, "Receivables-Nonrefundable Fees and Other Costs" and 310-30, "Receivables-Loans and Debt Securities Acquired with Deteriorated Credit Quality"). Prosperity believes these non-GAAP financial measures provide information useful to investors in understanding Prosperity's financial results and that their presentation, together with the accompanying reconciliations, provides a more complete understanding of factors and trends affecting Prosperity's business and allows investors to view performance in a manner similar to management, the entire financial services sector, bank stock analysts and bank regulators. Further, Prosperity believes that these non-GAAP financial measures provide useful information by excluding certain items that may not be indicative of its core operating earnings and business outlook. These non-GAAP financial measures should not be considered a substitute for, nor of greater importance than, GAAP basis measures and results; Prosperity strongly encourages investors to review its consolidated financial statements in their entirety and not to rely on any single financial measure. Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures having the same or similar names. Please refer to the "Notes to Selected Financial Data" at the end of this Earnings Release for a reconciliation of these non-GAAP financial measures to the nearest respective GAAP financial measures.

Prosperity Bancshares, Inc. ®

As of June 30, 2018, Prosperity Bancshares, Inc. ® is a \$22.571 billion Houston, Texas based regional financial holding company, formed in 1983. Operating under a community banking philosophy and seeking to develop broad customer relationships based on service and convenience, Prosperity offers a variety of traditional loan and deposit products to its customers, which consist primarily of small and medium sized businesses and consumers. In addition to established banking products, Prosperity offers a complete line of services including: Internet Banking services at <u>www.prosperitybankusa.com</u>, Retail Brokerage Services, Credit Cards, Debit Cards, 24 hour voice response banking, Trust and Wealth Management, Mortgage Services, Cash Management and Mobile Banking.

As of June 30, 2018, Prosperity operated 242 full-service banking locations: 65 in the Houston area, including The Woodlands; 29 in the South Texas area including Corpus Christi and Victoria; 33 in the Dallas/Fort Worth area; 22 in the East Texas area; 29 in the Central Texas area including Austin and San Antonio; 34 in the West Texas area including Lubbock, Midland-Odessa and Abilene; 16 in the Bryan/College Station area, 6 in the Central Oklahoma area and 8 in the Tulsa, Oklahoma area.

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995: This release contains, and the remarks by Prosperity's management on the conference call may contain, forward-looking statements within the meaning of the securities laws. Forward-looking statements include all statements other than statements of historical fact, including forecasts or trends, and are based on current expectations, assumptions, estimates and projections about Prosperity Bancshares and its subsidiaries. These forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties, many of which are outside of Prosperity's control, which may cause actual results to differ materially from those expressed or implied by the forward-looking statements. These risks and uncertainties include but are not limited to whether Prosperity can: successfully identify acquisition targets and integrate the businesses of acquired companies and banks; continue to sustain its current internal growth rate or total growth rate; provide products and services that appeal to its customers; continue to have access to debt and equity capital markets; and achieve its sales objectives. Other risks include, but are not limited to: the possibility that credit quality could deteriorate; actions of competitors; changes in laws and regulations (including changes in governmental interpretations of regulations and changes in accounting standards); a deterioration or downgrade in the credit quality and credit agency ratings of the securities in Prosperity's securities portfolio; customer and consumer demand, including customer and consumer response to marketing; effectiveness of spending, investments or programs; fluctuations in the cost and availability of supply chain resources; economic conditions, including currency rate, interest rate and commodity price fluctuations; and weather. These and various other factors are discussed in Prosperity Bancshares' Annual Report on Form 10-K for the year ended December 31, 2017 and other reports and statements Prosperity Bancshares has filed with the SEC. Copies of the SEC filings for Prosperity Bancshares may be downloaded from the Internet at no charge from http://www.prosperitybankusa.com.

Bryan/College Station Area -Bryan Bryan-29th Street Bryan-East Bryan-North Caldwell College Station Crescent Point Hearne Huntsville Madisonville Navasota New Waverly Rock Prairie Southwest Parkway Tower Point Wellborn Road

Central Texas Area -

Austin -Allandale Cedar Park Congress Lakeway Liberty Hill Northland Oak Hill Research Blvd Westlake

Other Central Texas Area

Locations -Bastrop Canyon Lake Dime Box Dripping Springs Elgin Flatonia Georgetown Gruene Kingsland La Grange Lexington New Braunfels Pleasanton Round Rock San Antonio Schulenburg Seguin Smithville Thorndale Weimar

Dallas/Fort Worth Area -

Dallas -Abrams Centre Balch Springs Camp Wisdom Cedar Hill Frisco Frisco-West Kiest McKinney McKinney-Stonebridge Midway Plano Preston Forest Preston Road Red Oak Sachse The Colony Turtle Creek Westmoreland

Fort Worth -Haltom City Keller Roanoke Stockyards

Other Dallas/Fort Worth Area Locations -Arlington Azle Ennis Gainesville Glen Rose Granbury Mesquite Muenster Sanger Waxahachie Weatherford

East Texas Area -

Athens Blooming Grove Canton Carthage Corsicana Crockett Eustace Gilmer Grapeland Gun Barrel City Jacksonville Kerens Longview Mount Vernon Palestine Rusk Seven Points Teague Tyler-Beckham Tyler-South Broadway Tyler-University Winnsboro

Houston Area -

Houston -Aldine Alief Bellaire Beltway Clear Lake Copperfield Cypress Downtown Eastex Fairfield First Colony Fry Road Gessner Gladebrook Grand Parkway Heights Highway 6 West Little York Medical Center Memorial Drive Northside Pasadena Pecan Grove Pin Oak River Oaks Sugar Land SW Medical Center Tanglewood The Plaza Uptown Waugh Drive

Westheimer West University Woodcreek

Katy -Cinco Ranch Katy-Spring Green

The Woodlands -The Woodlands-College Park The Woodlands-I-45 The Woodlands-Research Forest

Other Houston Area

Locations Angleton Bay City Beaumont Cleveland East Bernard El Campo Davton Galveston Groves Hempstead Hitchcock Liberty Magnolia Magnolia Parkway Mont Belvieu Nederland Needville Rosenberg Shadow Creek Spring Tomball Waller West Columbia Wharton Winnie Wirt South Texas Area -

Corpus Christi -Calallen Carmel Northwest Saratoga Timbergate Water Street

Victoria -

Victoria Main Victoria-Navarro Victoria-North **Other South Texas Area**

Locations -Alice Aransas Pass Beeville Colony Creek Cuero Edna Goliad Gonzales Hallettsville Kingsville Mathis Padre Island Palacios Port Lavaca Portland Rockport Sinton

Taft Yoakum Yorktown

West Texas Area -Abilene -Antilley Road Barrow Street Cypress Street Judge Ely Mockingbird

Lubbock -

4th Street 66th Street 82nd Street 86th Street 98th Street Avenue Q North University Texas Tech Student Union

Midland -

Wadley Wall Street

Odessa -

Grandview Grant Kermit Highway Parkway

Locations -Big Spring Brownfield Brownwood Cisco Comanche Early

Other West Texas Area

Floydada Gorman Levelland Littlefield Merkel Plainview San Angelo Slaton Snyder

Oklahoma

Central Oklahoma Area-Oklahoma City -23rd Street Expressway I-240 Memorial

Other Central Oklahoma Area Locations -Edmond Norman

Tulsa Area-

Tulsa -Garnett Harvard Memorial Sheridan S. Harvard Utica Tower Yale

Other Tulsa Area Locations -Owasso

- - -

| | Jun 30, 2018 | Mar 31, 2018 | Dec 31, 2017 | Sep 30, 2017 | Jun 30, 2017 |
|---|-----------------|-----------------|---------------|---------------|---------------|
| Balance Sheet Data (at period end) | | | | <u></u> | |
| Loans | \$ 10,146,565 | \$ 10,011,416 | \$ 10,020,773 | \$ 9,911,202 | \$ 9,864,019 |
| Investment securities(A) | 9,620,614 | 9,710,254 | 9,672,116 | 9,410,522 | 9,582,195 |
| Federal funds sold | 577 | 469 | 697 | 1,007 | 757 |
| Allowance for credit losses | (84,964) | (83,600) | (84,041) | (86,812) | (83,783) |
| Cash and due from banks | 274,902 | 243,514 | 391,616 | 302,469 | 321,958 |
| Goodwill | 1,900,845 | 1,900,845 | 1,900,845 | 1,900,845 | 1,900,845 |
| Core deposit intangibles, net | 35,773 | 37,274 | 38,842 | 40,464 | 42,150 |
| Other real estate owned | 10,316 | 10,538 | 11,152 | 14,512 | 15,472 |
| Fixed assets, net | 255,465 | 257,057 | 257,065 | 256,011 | 256,511 |
| Other assets | 410,647 | 384,547 | 378,227 | 393,043 | 396,419 |
| Total assets | \$ 22,570,740 | \$ 22,472,314 | \$ 22,587,292 | \$ 22,143,263 | \$ 22,296,543 |
| | | | | | |
| Noninterest-bearing deposits | \$ 5,657,589 | \$ 5,707,994 | \$ 5,623,322 | \$ 5,465,474 | \$ 5,397,293 |
| Interest-bearing deposits | 11,321,015 | 11,624,885 | 12,198,138 | 11,442,002 | 11,673,237 |
| Total deposits | 16,978,604 | 17,332,879 | 17,821,460 | 16,907,476 | 17,070,530 |
| Other borrowings | 1,254,849 | 820,079 | 505,223 | 960,365 | 1,035,506 |
| Securities sold under repurchase agreements | 293,039 | 339,576 | 324,154 | 334,621 | 346,324 |
| Other liabilities | 108,796 | 103,635 | 112,301 | 159,443 | 107,995 |
| Total liabilities | 18,635,288 | 18,596,169 | 18,763,138 | 18,361,905 | 18,560,355 |
| Shareholders' equity(B) | 3,935,452 | 3,876,145 | 3,824,154 | 3,781,358 | 3,736,188 |
| Total liabilities and equity | \$ 22,570,740 | \$ 22,472,314 | \$ 22,587,292 | \$ 22,143,263 | \$ 22,296,543 |

(A) Includes \$436, \$57, (\$143), \$1,635 and \$2,871 in unrealized gains (losses) on available for sale securities for the quarterly periods ended June 30, 2018, March 31, 2018, December 31, 2017, September 30, 2017 and June 30, 2017, respectively.

(B) Includes \$345, \$45, (\$113), \$1,063 and \$1,866 in after-tax unrealized gains (losses) on available for sale securities for the quarterly periods ended June 30, 2018, March 31, 2018, December 31, 2017, September 30, 2017 and June 30, 2017, respectively.

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| | | Th | | Year-to-Date | | | |
|--|-----------------------------|----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| | Jun 30, 2018 | Mar 31, 2018 | Dec 31, 2017 | Sep 30, 2017 | Jun 30, 2017 | Jun 30, 2018 | Jun 30, 2017 |
| Income Statement Data | | | | | | | |
| Interest income: | | | | | | | |
| Loans | \$ 128,445 | \$ 116,246 | \$ 120,086 | \$ 121,567 | \$ 114,975 | \$ 244,691 | \$ 226,685 |
| Securities(C) | 55,577 | 54,457 | 51,510 | 50,610 | 52,912 | 110,034 | 106,069 |
| Federal funds sold and other earning assets | 299 | 315 | 243 | 242 | 160 | 614 | 343 |
| Total interest income | 184,321 | 171,018 | 171,839 | 172,419 | 168,047 | 355,339 | 333,097 |
| Interest expense: | | | | | | | |
| Deposits | 16,061 | 14,472 | 12,587 | 12,376 | 11,441 | 30,533 | 21,349 |
| Other borrowings | 6,046 | 2,973 | 2,852 | 3,540 | 4,040 | 9,019 | 6,516 |
| Securities sold under repurchase agreements | 411 | 350 | 350 | 356 | 335 | 761 | 566 |
| Total interest expense | 22,518 | 17,795 | 15,789 | 16,272 | 15,816 | 40,313 | 28,431 |
| Net interest income | 161,803 | 153,223 | 156,050 | 156,147 | 152,231 | 315,026 | 304,666 |
| Provision for credit losses | 4,000 | 9,000 | 2,000 | 6,900 | 2,750 | 13,000 | 5,425 |
| Net interest income after provision for credit | | | | <u>_</u> | | | |
| losses | 157,803 | 144,223 | 154,050 | 149,247 | 149,481 | 302,026 | 299,241 |
| Noninterest income: | | | | | | | |
| Nonsufficient funds (NSF) fees | 7,828 | 7,827 | 8,110 | 8,350 | 7,805 | 15,655 | 15,894 |
| Credit card, debit card and ATM card income | 6,335 | 5,961 | 6,211 | 6,075 | 6,186 | 12,296 | 12,139 |
| Service charges on deposit accounts | 5,150 | 5,275 | 5,250 | 5,251 | 5,405 | 10,425 | 10,826 |
| Trust income | 2,251 | 2,728 | 2,734 | 2,040 | 2,271 | 4,979 | 4,426 |
| Mortgage income | 1,109 | 763 | 826 | 854 | 1,107 | 1,872 | 2,373 |
| Brokerage income | 687 | 625 | 574 | 461 | 427 | 1,312 | 915 |
| Bank owned life insurance income | 1,317 | 1,311 | 1,347 | 1,366 | 1,364 | 2,628 | 2,717 |
| Net (loss) gain on sale of assets | (44) | | 41 | 62 | (3,783) | (44) | (2,024) |
| Net (loss) gain on sale of securities | (13) | | _ | | 3,270 | (13) | 3,270 |
| Other noninterest income | 3,751 | 3,448 | 4,127 | 4,350 | 3,728 | 7,199 | 8,068 |
| Total noninterest income | 28,371 | 27,938 | 29,220 | 28,809 | 27,780 | 56,309 | 58,604 |
| Noninterest expense: | | | | | | | |
| Salaries and benefits | 53,360 | 50,399 | 48,756 | 47,866 | 47,343 | 103,759 | 95,787 |
| Net occupancy and equipment | 5,692 | 5,609 | 5,748 | 5,691 | 5,460 | 11,301 | 10,963 |
| Credit and debit card, data processing and | | | | | | | |
| software amortization | 4,356 | 4,448 | 4,423 | 4,506 | 4,216 | 8,804 | 8,301 |
| Regulatory assessments and FDIC insurance | 3,575 | 3,575 | 3,759 | 3,455 | 3,548 | 7,150 | 7,097 |
| Core deposit intangibles amortization | 1,501 | 1,568 | 1,622 | 1,686 | 1,719 | 3,069 | 3,634 |
| Depreciation | 3,054 | 3,033 | 3,011 | 3,050 | 3,051 | 6,087 | 6,154 |
| Communications | 2,606 | 2,580 | 2,608 | 2,618 | 2,664 | 5,186 | 5,366 |
| Other real estate expense | 83 | 89 | 181 | 110 | 128 | 172 | 223 |
| Net loss (gain) on sale or write-down of other real estate | 10 | 122 | 2,978 | (140) | (71) | 132 | (81) |
| Other noninterest expense | 9,365 | 8,631 | 8,002 | 8,667 | 8,384 | 17,996 | 17,060 |
| Total noninterest expense | -, | | | | - | 163,656 | 154,504 |
| | 83.602 | 80.054 | 81.088 | // | /0.447 | 10.5.0.50 | |
| | 83,602 | 80,054 | 81,088 | 77,509 | 76,442 | | |
| Income before income taxes Provision for income taxes | 83,602 102,572 20,975 | 80,054 92,107 17,746 | 102,182 35,044 | 100,547 32,639 | 100,819 32,265 | 194,679 38,721 | 203,341 66,222 |

(C) Interest income on securities was reduced by net premium amortization of \$7,753, \$8,450, \$9,521, \$10,115 and \$9,403 for the threemonth periods ended June 30, 2018, March 31, 2018, December 31, 2017, September 30, 2017 and June 30, 2017, respectively, and \$16,203 and \$19,286 for the six-month periods ended June 30, 2018 and June 30, 2017, respectively.

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Prosperity Bancshares, Inc. ® Financial Highlights (Unaudited) (Dollars and share amounts in thousands, except per share data and market prices)

| | | | | Year-to-Date | | | | | | | | | | |
|--|----------|-----------------|----------|-----------------|-----------------|--------------|-----------------|--------|-----------------|--------|----|-----------------|----------|-----------------|
| | | Jun 30, 2018 | | Mar 31, 2018 | Dec 31, 2017 | | Sep 30, 2017 | | Jun 30, 2017 | | | Jun 30, 2018 | | Jun 30, 2017 |
| Profitability | | | | | | | | | | | | | | |
| Net income (D) (E) | \$ | 81,597 | \$ | 74,361 | \$ | 67,138 | \$ | 67,908 | \$ | 68,554 | \$ | 155,958 | \$ | 137,119 |
| | | | _ | | | | | | _ | | _ | | _ | |
| Basic earnings per share | \$ | 1.17 | \$ | 1.07 | \$ | 0.97 | \$ | 0.98 | \$ | 0.99 | \$ | | \$ | 1.97 |
| Diluted earnings per share | \$ | 1.17 | \$ | 1.07 | \$ | 0.97 | \$ | 0.98 | \$ | 0.99 | \$ | 2.23 | \$ | 1.97 |
| Return on average assets (F) | | 1.44% | | 1.32% | | 1.20% | | 1.22% | | 1.22% | | 1.38% | | 1.22% |
| Return on average common equity (F) | | 8.33% | | 7.69% | | 7.04% | | 7.20% | | 7.36% | | 8.01% | | 7.41% |
| Return on average tangible common | | | | | | | | | | | | | | |
| equity (F) (G) | | 16.48% | | 15.43% | | 14.31% | | 14.83% | | 15.39% | | 15.96% | | 15.60% |
| Tax equivalent net interest margin (D) (E) (H) | | 3.28% | | 3.16% | | 3.20% | | 3.22% | | 3.14% | | 3.22% | | 3.17% |
| Efficiency ratio (G) (I) | | 43.95% | | 44.19% | | 43.78% | | 41.92% | | 42.34% | | 44.07% | | 42.68% |
| | | | | | | | | | | | | | | |
| Liquidity and Capital Ratios Equity to assets | | 17.44% | | 17.25% | | 16.93% | | 17.08% | | 16.76% | | 17.44% | | 16.76% |
| Common equity tier 1 capital | | 17.44 % | | 15.31% | | 15.08% | | 15.10% | | 14.80% | | 17.44 % | | 14.80% |
| Tier 1 risk-based capital | | 15.65% | | 15.31% | | 15.08% | | 15.10% | | 14.80% | | 15.65% | | 14.80% |
| Total risk-based capital | | 16.32% | | 15.97% | | 15.74% | | 15.81% | | 15.49% | | 16.32% | | 15.49% |
| Tier 1 leverage capital | | 9.68% | | 9.40% | | 9.31% | | 9.15% | | 8.82% | | 9.68% | | 8.82% |
| Period end tangible equity to period end | | 9.0070 | | 9.4070 | | 9.5170 | | 9.1370 | | 0.0270 | | 7.0070 | | 0.02 / |
| tangible assets (G) | | 9.69% | | 9.44% | | 9.13% | | 9.11% | | 8.81% | | 9.69% | | 8.81% |
| | | | | | | | | | | | | | | |
| Other Data | | | | | | | | | | | | | | |
| Weighted-average shares used in computing earnings per common share | | | | | | | | | | | | | | |
| Basic | | 69,839 | | 69,768 | | 69,484 | | 69,485 | | 69,487 | | 69,803 | | 69,483 |
| Diluted | | 69,839 | | 69,768 | | 69,484 | | 69,485 | | 69,487 | | 69,803 | | 69,484 |
| Period end shares outstanding | | 69,838 | | 69,819 | | 69,491 | | 69,484 | | 69,488 | | 69,838 | | 69,488 |
| Cash dividends paid per common share | \$ | 0.3600 | \$ | 0.3600 | \$ | 0.3600 | \$ | 0.3400 | \$ | 0.3400 | \$ | 0.7200 | \$ | 0.6800 |
| Book value per common share | \$ | 56.35 | \$ | 55.52 | \$ | 55.03 | \$ | 54.42 | \$ | 53.77 | \$ | 56.35 | \$ | 53.77 |
| Tangible book value per common share (G) | \$ | 28.62 | \$ | 27.76 | \$ | 27.12 | \$ | 26.48 | \$ | 25.81 | \$ | 28.62 | \$ | 25.81 |
| | | | | | | | | | | | | | | |
| Common Stock Market Price | <i>.</i> | | . | | <i>•</i> | 50 00 | <i>•</i> | | . | | | 50.00 | <i>•</i> | |
| High | \$ | 76.92 | \$ | 79.20 | \$ | 73.00 | \$ | 66.75 | \$ | 71.97 | \$ | | \$ | 77.87 |
| Low | \$ | 67.30 | \$ | 68.95 | \$ | 61.95 | \$ | 55.84 | \$ | 61.29 | \$ | | \$ | 61.29 |
| Period end closing price | \$ | 68.36 | \$ | 72.63 | \$ | 70.07 | \$ | 65.73 | \$ | 64.24 | \$ | | \$ | 64.24 |
| Employees – FTE | | 3,044 | | 3,027 | | 3,017 | | 2,993 | | 3,037 | | 3,044 | | 3,037 |
| Number of banking centers | | 242 | | 242 | | 242 | | 243 | | 243 | | 242 | | 243 |

(D) Includes purchase accounting adjustments for the periods presented as follows:

| | | | Year-to-Date | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--|--|
| | Jun 30, 2018 | Mar 31, 2018 | Dec 31, 2017 | Sep 30, 2017 | Jun 30, 2017 | Jun 30, 2018 | Jun 30, 2017 | | |
| Loan discount accretion | | | | | | | | | |
| ASC 310-20 | \$1,452 | \$1,640 | \$2,462 | \$6,361 | \$2,755 | \$3,092 | \$6,025 | | |
| ASC 310-30 | \$3,771 | \$686 | \$2,334 | \$1,525 | \$1,716 | \$4,457 | \$3,199 | | |
| Securities net amortization | \$366 | \$477 | \$598 | \$667 | \$745 | \$843 | \$1,597 | | |
| Time deposits amortization | \$53 | \$53 | \$39 | \$40 | \$39 | \$106 | \$138 | | |

(E) Using effective tax rate of 20.4%, 19.3%, 34.3%, 32.5% and 32.0% for the three-month periods ended June 30, 2018, March 31, 2018, December 31, 2017, September 30, 2017 and June 30, 2017, respectively, and 19.9% and 32.6% for the six-month periods ended June 30, 2018 and June 30, 2017, respectively.

(F) Interim periods annualized.

(G) Refer to the "Notes to Selected Financial Data" at the end of this Earnings Release for a reconciliation of this non-GAAP financial measure to the nearest GAAP financial measure.

(H) Net interest margin for all periods presented is based on average balances on an actual 365 day basis.

(I) Calculated by dividing total noninterest expense, excluding credit loss provisions, by net interest income plus noninterest income, excluding net gains and losses on the sale of assets and securities. Additionally, taxes are not part of this calculation.

| YIELD ANALYSIS | | | | | Three I | Months Endo | ed | | | | | |
|----------------------------------|--------------------|---|---------------------------|-------|--------------------|---|---------------------------|-----|--------------------|---|---------------------------|-----|
| | Jur | n 30, 2018 | | | Ma | ar 31, 2018 | | - | Jui | n 30, 2017 | | |
| | Average Balance | Interest Earned/ Interest Paid | Average Yield/ Rate | | Average Balance | Interest Earned/ Interest Paid | Average Yield/ Rate | | Average Balance | Interest Earned/ Interest Paid | Average Yield/ Rate | |
| Interest-Earning Assets: | | | | | | | | | | | | |
| Loans | \$10,044,064 | \$128,445 | 5.13% | \$ | 9,990,319 | \$116,246 | 4.72% | | \$ 9,797,793 | \$114,975 | 4.71% | |
| Investment securities | 9,770,963 | 55,577 | 2.28% | (K) | 9,742,601 | 54,457 | 2.27% | (K) | 9,817,781 | 52,912 | 2.16% | (K) |
| Federal funds sold and other | | | | | | | | | | | | |
| earning assets | 79,947 | 299 | 1.50% | | 81,779 | 315 | 1.56% | | 84,497 | 160 | 0.76% | |
| Total interest-earning assets | 19,894,974 | 184,321 | 3.72% | 1 | 9,814,699 | 171,018 | 3.50% | | 19,700,071 | 168,047 | 3.42% | |
| Allowance for credit losses | (84,285) | | | | (81,983) |) | | | (84,100) | | | |
| Noninterest-earning assets | 2,809,197 | | | | 2,823,785 | | | | 2,838,242 | | | |
| Total assets | \$22,619,886 | | | \$2 | 2,556,501 | | | | \$22,454,213 | | | |
| | | | | | | | | | | | | |
| Interest-Bearing Liabilities: | | | | | | | | | | | | |
| Interest-bearing demand deposits | \$ 3,971,356 | \$ 4,983 | 0.50% | \$ | 4,392,230 | \$ 5,063 | 0.47% | | \$ 3,749,395 | \$ 2,748 | 0.29% | |
| Savings and money market | | | | | | | | | | | | |
| deposits | 5,342,323 | 6,709 | 0.50% | | 5,478,411 | 5,242 | 0.39% | | 5,520,346 | 4,827 | 0.35% | |
| Certificates and other time | | | | | | | | | | | | |
| deposits | 2,094,065 | 4,369 | 0.84% | | 2,168,951 | 4,167 | 0.78% | | 2,296,425 | 3,866 | 0.68% | |
| Other borrowings | 1,272,032 | 6,046 | 1.91% | | 731,500 | 2,973 | 1.65% | | 1,460,238 | 4,040 | 1.11% | |
| Securities sold under repurchase | | | | | | | | | | | | |
| agreements | 300,471 | 411 | 0.55% | | 327,136 | 350 | 0.43% | | 324,804 | 335 | 0.41% | |
| Total interest-bearing | | | | | | | | | | | | |
| liabilities | 12,980,247 | 22,518 | 0.70% | (L) 1 | 3,098,228 | 17,795 | 0.55% | (L) | 13,351,208 | 15,816 | 0.48% | (L) |
| | | | | | | | | | | | | |
| Noninterest-bearing liabilities: | | | | | | | | | | | | |
| Noninterest-bearing demand | 5 (46 114 | | | | 5 510 220 | | | | 5 200 142 | | | |
| deposits | 5,646,114 | | | | 5,510,320 | | | | 5,290,142 | | | |
| Other liabilities | 75,161 | | | - | 81,414 | | | | 87,074 | | | |
| Total liabilities | 18,701,522 | | | | 8,689,962 | | | | 18,728,424 | | | |
| Shareholders' equity | 3,918,364 | | | | 3,866,539 | | | | 3,725,789 | | | |
| Total liabilities and | | | | | | | | | | | | |
| shareholders' equity | \$22,619,886 | | | \$2 | 2,556,501 | | | | \$22,454,213 | | | |
| Net interest income and margin | | \$161,803 | 3.26% | | | \$153,223 | 3.14% | | | \$152,231 | 3.10% | |
| Non-GAAP to GAAP | | | | | | | | | | | | |
| reconciliation: | | | | | | | | | | | | |
| Tax equivalent adjustment | | 903 | | | | 941 | | | | 1,989 | | |
| Net interest income and margin | | | | | | | | | | | | |
| (tax equivalent basis) | | \$162,706 | 3.28% | | | \$154,164 | 3.16% | | | \$154,220 | 3.14% | |

(J) Annualized and based on an actual 365 day basis.

(K) Yield on securities was impacted by net premium amortization of \$7,753, \$8,450 and \$9,403 for the three-month periods ended June 30, 2018, March 31, 2018 and June 30, 2017, respectively.

(L) Total cost of funds, including noninterest bearing deposits, was 0.48%, 0.39% and 0.34% for the three months ended June 30, 2018, March 31, 2018 and June 30, 2017, respectively.

| Interest-Earning Assets: $$10,017,340$ \$ 244,691 4.93% \$ 9,720,763 \$ 226,685 4.70% Investment securities 9,756,861 $110,034$ 2.27% (N) $9,842,498$ $106,069$ 2.17% Federal funds sold and other earning assets $19,855,059$ $355,339$ 3.61% $19,645,597$ $333,097$ 3.42% Allowance for credit losses $(83,140)$ $(84,566)$ $(84,566)$ Noninterest-earning assets $2,816,449$ $2,857,010$ 2.27% Total assets $$22,818,368$ $$ 222,418,041$ $$ 10.046$ 0.48% $$ 3,941,759$ $$ 5,335$ 0.27% Savings and money market deposits $$ 4,180,631$ $$ 10.046$ 0.48% $$ 3,941,759$ $$ 5,335$ 0.27% Securities and other time deposits $2,131,301$ $8,536$ 0.81% $2,331,446$ $7,600$ 0.66% Other torowings $1,003,259$ $9,019$ 1.81% $1.292,748$ $6,516$ 1.02% Securities sold under repurchase agreements $313,730$ 761 0.49% $316,167$ 566 0.36% <t< th=""><th>YIELD ANALYSIS</th><th></th><th></th><th></th><th>Ye</th><th>ar-to-D</th><th>Date</th><th></th><th></th><th></th><th></th></t<> | YIELD ANALYSIS | | | | Ye | ar-to-D | Date | | | | |
|--|--|--------------|----|---------------------|--------|---------|--------------|----|---------------------|--------|-----|
| $\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$ | | | Ju | n 30, 2018 | | | | Ju | n 30, 2017 | | _ |
| Loans\$10,017,340\$ 244,691 4.93% \$ 9,720,763\$ 226,685 4.70% Investment securities9,756,861110,034 2.27% (N)9,842,498106,069 2.17% Federal funds sold and other earning assets80,858 614 1.53% $82,336$ 343 0.84% Total interest-earning assets19,855,059 $355,339$ 3.61% $19,645,597$ $333,097$ 3.42% Allowance for credit losses(83,140)(84,566)(84,566)Noninterest-earning assets $2,816,449$ $2,857,010$ $822,2418,041$ Total assets $$22,588,368$ $$22,118,041$ $82,331,446$ $7,600$ Interest-bearing labilities: $11,032,9991$ $11,951$ 0.45% $5,528,803$ $8,414$ 0.31% Certificates and other time deposits $2,131,301$ $8,536$ 0.81% $2,331,446$ $7,600$ 0.66% Other borrowings $1,003,259$ $9,019$ 1.81% $1,292,748$ $6,516$ 1.02% Securities sold under repurchase agreements $313,730$ 761 0.49% $316,167$ 566 0.36% Total interest-bearing liabilities: $13,038,912$ $40,313$ 0.62% (0) $13,410,923$ $28,431$ 0.43% Noninterest-bearing liabilities $18,695,774$ $18,715,514$ $3,702,527$ $5,215,491$ 0.43% Noninterest-bearing liabilities $18,695,774$ $18,715,514$ $3,702,527$ Total liabilities and shareholders' equity $3,892,594$ $3,702,527$ <td< th=""><th></th><th></th><th></th><th>Earned/ Interest</th><th>Yield/</th><th>(M)</th><th>0</th><th></th><th>Earned/ Interest</th><th>Yield/</th><th>(M)</th></td<> | | | | Earned/ Interest | Yield/ | (M) | 0 | | Earned/ Interest | Yield/ | (M) |
| Investment securities9,756,861110,0342.27%(N)9,842,498106,0692.17%Federal funds sold and other earning assets80,8586141.53%82,3363430.84%Total interest-earning assets19,855,059355,3393.61%19,645,597333,0973.42%Allowance for credit losses(83,140)(84,566)(84,566)100,0460.48% $2,857,010$ Noninterest-earning assets2,816,4492,857,0102.27%0.88%0.27%Total assets\$22,588,368\$22,2418,0410.48%\$3,941,759\$5,3350.27%Savings and money market deposits5,409,99111,9510.45%5,528,8038,4140.31%Certificates and other time deposits2,131,3018,5360.81%2,331,4467,6000.66%Other borrowings1,003,2599,0191.81%1,292,7486,5161.02%Securities sold under repurchase agreements313,7307610.49%316,1675660.36%Total interest-bearing liabilities:13,038,91240,3130.62%(o)13,410,92328,4310.43%Noninterest-bearing liabilities18,695,77418,715,5143,702,5273,702,5277,702,5277,702,527Total liabilities and shareholders' equity\$22,588,368\$22,418,04114,705,5143,702,527Noninterest-bearing liabilities18,695,77418,715,5143,702,527Total liabilities and shareholders' equity\$22,588,368 <td< th=""><th>Interest-Earning Assets:</th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></td<> | Interest-Earning Assets: | | | | | | | | | | |
| Federal funds sold and other earning assets 80,858 614 1.53% 82,336 343 0.84% Total interest-earning assets 19,855,059 355,339 3.61% 19,645,597 333,097 3.42% Allowance for credit losses (83,140) (84,566) | Loans | \$10,017,340 | \$ | 244,691 | 4.93% | | \$ 9,720,763 | \$ | 226,685 | 4.70% | |
| Total interest-earning assets19,855,059 $355,339$ 3.61% $19,645,597$ $333,097$ 3.42% Allowance for credit losses(83,140)(84,566)(84,566)Noninterest-earning assets $2,816,449$ $2,857,010$ Total assets $$22,588,368$ $$22,418,041$ Interest-bearing demand deposits $$4,180,631$ $$10,046$ 0.48% $$3,941,759$ $$5,335$ Savings and money market deposits $5,409,991$ $11,951$ 0.45% $5,528,803$ $8,414$ 0.31% Certificates and other time deposits $2,131,301$ $8,536$ 0.81% $2,331,446$ $7,600$ 0.66% Other borrowings $1,003,259$ $9,019$ 1.81% $1,292,748$ $6,516$ 1.02% Securities sold under repurchase agreements $313,730$ 761 0.49% $316,167$ 566 0.36% Total interest-bearing liabilities $13,038,912$ $40,313$ 0.62% (0) $13,410,923$ $28,431$ 0.43% Noninterest-bearing liabilities $78,270$ $89,100$ $702,527$ $3,702,527$ $3,702,527$ Total liabilities and shareholders' equity $3,892,594$ $3,702,527$ $3,702,527$ Total liabilities and shareholders' equity $$22,588,368$ $$22,418,041$ Net interest income and margin $$315,026$ 3.20% $$304,666$ 3.13% | Investment securities | 9,756,861 | | 110,034 | 2.27% | (N) | 9,842,498 | | 106,069 | 2.17% | (N) |
| Allowance for credit losses (83,140) (84,566) Noninterest-earning assets $2,816,449$ $2,857,010$ Total assets $$22,588,368$ $$22,418,041$ Interest-Bearing Liabilities: Interest-bearing demand deposits $$4,180,631$ $$10,046$ 0.48% $$3,941,759$ $$5,335$ 0.27% Savings and money market deposits $5,409,991$ $11,951$ 0.45% $5,528,803$ $8,414$ 0.31% Certificates and other time deposits $2,131,301$ $8,536$ 0.81% $2,331,446$ $7,600$ 0.66% Other borrowings $1,003,259$ $9,019$ 1.81% $1,292,748$ $6,516$ 1.02% Securities sold under repurchase agreements $313,730$ 761 0.49% $316,167$ 566 0.36% Total interest-bearing liabilities $13,038,912$ $40,313$ 0.62% (0) $13,410,923$ $28,431$ 0.43% Noninterest-bearing liabilities $78,270$ $89,100$ $28,431$ 0.43% $73,702,527$ Total liabilities $18,695,774$ $18,715,514$ $3,702,527$ $3,702,527$ | Federal funds sold and other earning assets | 80,858 | | 614 | 1.53% | | 82,336 | | 343 | 0.84% | |
| Noninterest-earning assets $2,816,449$ $2,857,010$ Total assets §22,588,368 §22,418,041 Interest-bearing Liabilities: Interest-bearing demand deposits \$ 4,180,631 \$ 10,046 0.48% \$ 3,941,759 \$ 5,335 0.27% Savings and money market deposits $5,409,991$ 11,951 0.45% $5,528,803$ $8,414$ 0.31% Certificates and other time deposits $2,131,301$ $8,536$ 0.81% $2,331,446$ $7,600$ 0.66% Other borrowings $1,003,259$ $9,019$ 1.81% $1,292,748$ $6,516$ 1.02% Securities sold under repurchase agreements $313,730$ 761 0.49% $316,167$ 566 0.36% Total interest-bearing liabilities $13,038,912$ $40,313$ 0.62% (0) $13,410,923$ $28,431$ 0.43% Noninterest-bearing liabilities $78,270$ $89,100$ $89,100$ $78,270$ $89,100$ $3,702,527$ $3,702,527$ $3,702,527$ 70 $3,702,527$ $3,702,527$ 70 $3,20\%$ $3,204,666$ $3,13\%$ $3,04,666$ $3,13\%$ | Total interest-earning assets | 19,855,059 | | 355,339 | 3.61% | | 19,645,597 | | 333,097 | 3.42% | |
| Total assets $$22,588,368$ $$22,418,041$ Interest-Bearing Liabilities: Interest-bearing demand deposits \$4,180,631 \$10,046 0.48% \$3,941,759 \$5,335 0.27% Savings and money market deposits $5,409,991$ $11,951$ 0.45% $5,528,803$ $8,414$ 0.31% Certificates and other time deposits $2,131,301$ $8,536$ 0.81% $2,331,446$ $7,600$ 0.66% Other borrowings $1,003,259$ $9,019$ 1.81% $1,292,748$ $6,516$ 1.02% Securities sold under repurchase agreements $313,730$ 761 0.49% $316,167$ 566 0.36% Total interest-bearing liabilities: $13,038,912$ $40,313$ 0.62% (0) $13,410,923$ $28,431$ 0.43% Noninterest-bearing demand deposits $5,578,592$ $5,215,491$ 0.43% 0.62% (0) $13,410,923$ $28,431$ 0.43% Noninterest-bearing demand deposits $5,578,592$ $5,215,491$ 0.43% 0.43% $3.702,527$ $3,702,527$ $3,702,527$ $3,702,527$ 3.20% $5,204,666$ | Allowance for credit losses | (83,140) | | | | | (84,566) | | | | |
| Interest-Bearing Liabilities: Interest-bearing demand deposits \$ 4,180,631 \$ 10,046 0.48% \$ 3,941,759 \$ 5,335 0.27% Savings and money market deposits 5,409,991 11,951 0.45% 5,528,803 8,414 0.31% Certificates and other time deposits 2,131,301 8,536 0.81% 2,331,446 7,600 0.66% Other borrowings 1,003,259 9,019 1.81% 1,292,748 6,516 1.02% Securities sold under repurchase agreements 313,730 761 0.49% 316,167 566 0.36% Total interest-bearing liabilities: 13,038,912 40,313 0.62% (o) 13,410,923 28,431 0.43% Noninterest-bearing liabilities: 78,270 89,100 10.43% 18,715,514 14,715,514 Shareholders' equity 3,892,594 3,702,527 3,702,527 18,715,514 14,715,514 14,715,514 Net interest income and margin \$ 315,026 3.20% \$ 304,666 3.13% Non-GAAP to GAAP reconciliation: \$ 13,026 3.20% \$ 304,666 3.13% | Noninterest-earning assets | 2,816,449 | | | | | 2,857,010 | | | | |
| Interest-Bearing Liabilities: Interest-bearing demand deposits \$ 4,180,631 \$ 10,046 0.48% \$ 3,941,759 \$ 5,335 0.27% Savings and money market deposits 5,409,991 11,951 0.45% 5,528,803 8,414 0.31% Certificates and other time deposits 2,131,301 8,536 0.81% 2,331,446 7,600 0.66% Other borrowings 1,003,259 9,019 1.81% 1,292,748 6,516 1.02% Securities sold under repurchase agreements 313,730 761 0.49% 316,167 566 0.36% Total interest-bearing liabilities: 13,038,912 40,313 0.62% (o) 13,410,923 28,431 0.43% Noninterest-bearing liabilities: 18,695,774 18,715,514 18,715,514 14,715,514 Shareholders' equity 3,892,594 3,702,527 3,702,527 14,810,41 14,804 Net interest income and margin \$ 315,026 3.20% \$ 304,666 3.13% Non-GAAP to GAAP reconciliation: \$ 315,026 3.20% \$ 304,666 3.13% | Total assets | \$22,588,368 | | | | | \$22,418,041 | | | | |
| Interest-bearing demand deposits\$ 4,180,631\$ 10,046 0.48% \$ 3,941,759\$ 5,335 0.27% Savings and money market deposits5,409,991 $11,951$ 0.45% $5,528,803$ $8,414$ 0.31% Certificates and other time deposits2,131,301 $8,536$ 0.81% $2,331,446$ $7,600$ 0.66% Other borrowings $1,003,259$ $9,019$ 1.81% $1,292,748$ $6,516$ 1.02% Securities sold under repurchase agreements $313,730$ 761 0.49% $316,167$ 566 0.36% Total interest-bearing liabilities: $13,038,912$ $40,313$ 0.62% (0) $13,410,923$ $28,431$ 0.43% Noninterest-bearing demand deposits $5,578,592$ $5,215,491$ 0.43% Other liabilities $78,270$ $89,100$ $18,715,514$ Shareholders' equity $3,892,594$ $3,702,527$ Total liabilities and shareholders' equity $$22,588,368$ $$22,418,041$ Net interest income and margin $$315,026$ 3.20% $$304,666$ 3.13% Non-GAAP to GAAP reconciliation: $$315,026$ 3.20% $$304,666$ 3.13% | | | | | | | | | | | |
| Savings and money market deposits $5,409,991$ $11,951$ 0.45% $5,528,803$ $8,414$ 0.31% Certificates and other time deposits $2,131,301$ $8,536$ 0.81% $2,331,446$ $7,600$ 0.66% Other borrowings $1,003,259$ $9,019$ 1.81% $1,292,748$ $6,516$ 1.02% Securities sold under repurchase agreements $313,730$ 761 0.49% $316,167$ 566 0.36% Total interest-bearing liabilities $13,038,912$ $40,313$ 0.62% (0) $13,410,923$ $28,431$ 0.43% Noninterest-bearing demand deposits $5,578,592$ $5,215,491$ 0.43% 0.43% Other liabilities $18,695,774$ $18,715,514$ $18,715,514$ Shareholders' equity $3,892,594$ $3,702,527$ 3.20% $$22,418,041$ Net interest income and margin $$315,026$ 3.20% $$304,666$ 3.13% | Interest-Bearing Liabilities: | | | | | | | | | | |
| Certificates and other time deposits $2,131,301$ $8,536$ 0.81% $2,331,446$ $7,600$ 0.66% Other borrowings $1,003,259$ $9,019$ 1.81% $1,292,748$ $6,516$ 1.02% Securities sold under repurchase agreements $313,730$ 761 0.49% $316,167$ 566 0.36% Total interest-bearing liabilities $13,038,912$ $40,313$ 0.62% (0) $13,410,923$ $28,431$ 0.43% Noninterest-bearing liabilities: Noninterest-bearing demand deposits $5,578,592$ $5,215,491$ 0.43% Other liabilities $78,270$ $89,100$ $89,100$ $18,695,774$ $18,715,514$ Shareholders' equity $3,892,594$ $3,702,527$ $3,702,527$ 7041 $11abilities$ and shareholders' equity $$22,588,368$ $$22,418,041$ $$314,066$ 3.13% Net interest income and margin $$315,026$ 3.20% $$304,666$ 3.13% | Interest-bearing demand deposits | \$ 4,180,631 | \$ | 10,046 | 0.48% | | \$ 3,941,759 | \$ | 5,335 | 0.27% | |
| Other borrowings 1,003,259 9,019 1.81% 1,292,748 6,516 1.02% Securities sold under repurchase agreements 313,730 761 0.49% 316,167 566 0.36% Total interest-bearing liabilities 13,038,912 40,313 0.62% (o) 13,410,923 28,431 0.43% Noninterest-bearing liabilities: Noninterest-bearing demand deposits 5,578,592 5,215,491 0.43% Other liabilities 78,270 89,100 18,715,514 18,695,774 18,715,514 Shareholders' equity 3,892,594 3,702,527 3,702,527 18,715,514 14,041 Net interest income and margin \$ 315,026 3.20% \$ 304,666 3.13% | | 5,409,991 | | 11,951 | 0.45% | | 5,528,803 | | 8,414 | 0.31% | |
| Securities sold under repurchase agreements 313,730 761 0.49% 316,167 566 0.36% Total interest-bearing liabilities 13,038,912 40,313 0.62% (o) 13,410,923 28,431 0.43% Noninterest-bearing liabilities: 13,038,912 40,313 0.62% (o) 13,410,923 28,431 0.43% Noninterest-bearing liabilities: 5,578,592 5,215,491 0.43% Other liabilities 78,270 89,100 18,715,514 Total liabilities 18,695,774 18,715,514 5,702,527 Total liabilities and shareholders' equity \$22,588,368 \$22,418,041 Net interest income and margin \$315,026 3.20% \$304,666 3.13% Non-GAAP to GAAP reconciliation: \$315,026 3.20% \$304,666 3.13% | Certificates and other time deposits | 2,131,301 | | 8,536 | 0.81% | | 2,331,446 | | 7,600 | 0.66% | |
| Total interest-bearing liabilities 13,038,912 40,313 0.62% (0) 13,410,923 28,431 0.43% Noninterest-bearing liabilities: Noninterest-bearing demand deposits 5,578,592 5,215,491 0.43% Other liabilities 78,270 89,100 13,715,514 0.43% Total liabilities 18,695,774 18,715,514 0.43% Shareholders' equity 3,892,594 3,702,527 0.43% Net interest income and margin \$ 315,026 3.20% \$ 304,666 3.13% Non-GAAP to GAAP reconciliation: 5 5 5 3.20% \$ 304,666 3.13% | Other borrowings | 1,003,259 | | 9,019 | 1.81% | | 1,292,748 | | 6,516 | 1.02% | |
| Noninterest-bearing liabilities:Noninterest-bearing demand deposits5,578,5925,215,491Other liabilities78,27089,100Total liabilities18,695,77418,715,514Shareholders' equity3,892,5943,702,527Total liabilities and shareholders' equity\$22,588,368\$22,418,041Net interest income and margin\$ 315,0263.20%\$ 304,666Non-GAAP to GAAP reconciliation:\$ 315,0263.20%\$ 304,666 | Securities sold under repurchase agreements | 313,730 | | 761 | 0.49% | | 316,167 | | 566 | 0.36% | |
| Noninterest-bearing demand deposits 5,578,592 5,215,491 Other liabilities 78,270 89,100 Total liabilities 18,695,774 18,715,514 Shareholders' equity 3,892,594 3,702,527 Total liabilities and shareholders' equity \$22,588,368 \$22,418,041 Net interest income and margin \$315,026 3.20% \$304,666 3.13% Non-GAAP to GAAP reconciliation: 315,026 3.20% \$304,666 3.13% | Total interest-bearing liabilities | 13,038,912 | | 40,313 | 0.62% | (0) | 13,410,923 | | 28,431 | 0.43% | (0) |
| Noninterest-bearing demand deposits 5,578,592 5,215,491 Other liabilities 78,270 89,100 Total liabilities 18,695,774 18,715,514 Shareholders' equity 3,892,594 3,702,527 Total liabilities and shareholders' equity \$22,588,368 \$22,418,041 Net interest income and margin \$315,026 3.20% \$304,666 3.13% Non-GAAP to GAAP reconciliation: 315,026 3.20% \$304,666 3.13% | | | | | | | _ | | | | |
| Other liabilities $78,270$ $89,100$ Total liabilities $18,695,774$ $18,715,514$ Shareholders' equity $3,892,594$ $3,702,527$ Total liabilities and shareholders' equity $$22,588,368$ $$22,418,041$ Net interest income and margin $$315,026$ 3.20% $$304,666$ Non-GAAP to GAAP reconciliation: $$315,026$ 3.20% $$304,666$ | Noninterest-bearing liabilities: | | | | | | | | | | |
| Total liabilities 18,695,774 18,715,514 Shareholders' equity 3,892,594 3,702,527 Total liabilities and shareholders' equity \$22,588,368 \$22,418,041 Net interest income and margin \$315,026 3.20% \$304,666 3.13% Non-GAAP to GAAP reconciliation: \$315,026 3.20% \$304,666 3.13% | Noninterest-bearing demand deposits | 5,578,592 | | | | | 5,215,491 | | | | |
| Shareholders' equity 3,892,594 3,702,527 Total liabilities and shareholders' equity \$22,588,368 \$22,418,041 Net interest income and margin \$ 315,026 3.20% \$ 304,666 3.13% Non-GAAP to GAAP reconciliation: \$ 315,026 3.20% \$ 304,666 3.13% | Other liabilities | 78,270 | | | | | 89,100 | | | | |
| Total liabilities and shareholders' equity \$22,588,368 \$22,418,041 Net interest income and margin \$315,026 3.20% \$304,666 3.13% Non-GAAP to GAAP reconciliation: 3.13% | Total liabilities | 18,695,774 | | | | | 18,715,514 | | | | |
| Net interest income and margin \$ 315,026 3.20% \$ 304,666 3.13% Non-GAAP to GAAP reconciliation: \$ 304,666 3.13% | Shareholders' equity | 3,892,594 | | | | | 3,702,527 | | | | |
| Non-GAAP to GAAP reconciliation: | Total liabilities and shareholders' equity | \$22,588,368 | | | | | \$22,418,041 | | | | |
| Non-GAAP to GAAP reconciliation: | | | | | | | | | | | |
| | Net interest income and margin | | \$ | 315,026 | 3.20% | | | \$ | 304,666 | 3.13% | |
| | Non-GAAP to GAAP reconciliation: | | | | | | | | | | |
| Tax equivalent adjustment1,8443,984 | Tax equivalent adjustment | | | 1,844 | | | | | 3,984 | | |
| Net interest income and margin (tax equivalent | Net interest income and margin (tax equivalent | | _ | | | | | - | | | |
| basis) <u>\$ 316,870</u> 3.22% <u>\$ 308,650</u> 3.17% | | | \$ | 316,870 | 3.22% | | | \$ | 308,650 | 3.17% | |

(M) Annualized and based on an actual 365 day basis.

(N) Yield on securities was impacted by net premium amortization of \$16,203 and \$19,286 for the six-month periods ended June 30, 2018 and 2017, respectively.

(O) Total cost of funds, including noninterest bearing deposits, was 0.44% and 0.31% for the six-month periods ended June 30, 2018 and 2017, respectively.

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| | Jun 30, 2018 | <u>Mar 31, 2018</u> | Dec 31, 2017 | Sep 30, 2017 | Jun 30, 2017 |
|---|--------------|---------------------|--------------|--------------|--------------|
| YIELD TREND (P) | | | | | |
| | | | | | |
| Interest-Earning Assets: | | | | | |
| Loans | 5.13% | 4.72% | 4.79% | 4.88% | 4.71% |
| Investment securities (Q) | 2.28% | 2.27 % | 2.15% | 2.11% | 2.16% |
| Federal funds sold and other earning assets | 1.50% | 1.56% | 1.06% | 1.24% | 0.76% |
| Total interest-earning assets | 3.72% | 3.50% | 3.48% | 3.51% | 3.42% |
| Internet Descripe Lighilities | | | | | |
| Interest-Bearing Liabilities: | | | | | |
| Interest-bearing demand deposits | 0.50% | 0.47% | 0.35% | 0.33% | 0.29% |
| Savings and money market deposits | 0.50% | 0.39% | 0.36% | 0.37% | 0.35 % |
| Certificates and other time deposits | 0.84% | 0.78% | 0.75% | 0.72% | 0.68% |
| Other borrowings | 1.91% | 1.65% | 1.27% | 1.28% | 1.11 % |
| Securities sold under repurchase agreements | 0.55% | 0.43% | 0.41% | 0.41% | 0.41 % |
| Total interest-bearing liabilities | 0.70% | 0.55% | 0.49% | 0.50% | 0.48% |
| | | | | | |
| Net Interest Margin | 3.26% | 3.14% | 3.16% | 3.18% | 3.10% |
| Net Interest Margin (tax equivalent) | 3.28% | 3.16% | 3.20% | 3.22% | 3.14% |

(P) Annualized and based on average balances on an actual 365 day basis.

(Q) Yield on securities was impacted by net premium amortization of \$7,753, \$8,450, \$9,521, \$10,115 and \$9,403 for the three-month periods ended June 30, 2018, March 31, 2018, December 31, 2017, September 30, 2017 and June 30, 2017, respectively.

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| | Three Months Ended | | | | | | | | | | | |
|---|---------------------|---------------------|---------------|---------------|---------------|--|--|--|--|--|--|--|
| | <u>Jun 30, 2018</u> | <u>Mar 31, 2018</u> | Dec 31, 2017 | Sep 30, 2017 | Jun 30, 2017 | | | | | | | |
| Balance Sheet Averages | | | | | | | | | | | | |
| Loans | \$ 10,044,064 | \$ 9,990,319 | \$ 9,955,145 | \$ 9,888,922 | \$ 9,797,793 | | | | | | | |
| Investment securities | 9,770,963 | 9,742,601 | 9,521,081 | 9,526,215 | 9,817,781 | | | | | | | |
| Federal funds sold and other earning assets | 79,947 | 81,779 | 91,257 | 77,337 | 84,497 | | | | | | | |
| Total interest-earning assets | 19,894,974 | 19,814,699 | 19,567,483 | 19,492,474 | 19,700,071 | | | | | | | |
| Allowance for credit losses | (84,285) | (81,983) | (84,465) | (84,047) | (84,100) | | | | | | | |
| Cash and due from banks | 234,856 | 269,917 | 257,462 | 225,574 | 228,518 | | | | | | | |
| Goodwill | 1,900,845 | 1,900,845 | 1,900,845 | 1,900,845 | 1,900,845 | | | | | | | |
| Core deposit intangibles, net | 36,550 | 38,064 | 39,650 | 41,314 | 42,957 | | | | | | | |
| Other real estate | 10,386 | 10,758 | 14,177 | 15,262 | 15,871 | | | | | | | |
| Fixed assets, net | 256,281 | 257,465 | 256,657 | 256,809 | 257,229 | | | | | | | |
| Other assets | 370,279 | 346,736 | 365,173 | 362,048 | 392,822 | | | | | | | |
| Total assets | \$ 22,619,886 | \$ 22,556,501 | \$ 22,316,982 | \$ 22,210,279 | \$ 22,454,213 | | | | | | | |
| | | | | | | | | | | | | |
| Noninterest-bearing deposits | \$ 5,646,114 | \$ 5,510,320 | \$ 5,598,345 | \$ 5,361,362 | \$ 5,290,142 | | | | | | | |
| Interest-bearing demand deposits | 3,971,356 | 4,392,230 | 3,787,421 | 3,601,116 | 3,749,395 | | | | | | | |
| Savings and money market deposits | 5,342,323 | 5,478,411 | 5,530,158 | 5,658,569 | 5,520,346 | | | | | | | |
| Certificates and other time deposits | 2,094,065 | 2,168,951 | 2,225,555 | 2,270,114 | 2,296,425 | | | | | | | |
| Total deposits | 17,053,858 | 17,549,912 | 17,141,479 | 16,891,161 | 16,856,308 | | | | | | | |
| Other borrowings | 1,272,032 | 731,500 | 891,396 | 1,099,583 | 1,460,238 | | | | | | | |
| Securities sold under repurchase agreements | 300,471 | 327,136 | 337,690 | 344,177 | 324,804 | | | | | | | |
| Other liabilities | 75,161 | 81,414 | 129,533 | 102,046 | 87,074 | | | | | | | |
| Shareholders' equity | 3,918,364 | 3,866,539 | 3,816,884 | 3,773,312 | 3,725,789 | | | | | | | |
| Total liabilities and equity | \$ 22,619,886 | \$ 22,556,501 | \$ 22,316,982 | \$ 22,210,279 | \$ 22,454,213 | | | | | | | |

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| | Jun 30, 202 | 2018 Mar 31, 20 | | 18 | 8 Dec 31, 2017 | | | 17 | Jun 30, 2017 | | |
|---|--------------|-----------------|--------------|-------|----------------|--------|--------------|-------|--------------|-------|--|
| Period End Balances | | | | | | | | | | | |
| Loan Portfolio | | | | | | | | | | | |
| Commercial and industrial | \$ 1,168,892 | 11.5% | \$ 1,148,980 | 11.5% | \$ 1,179,364 | 11.8% | \$ 1,180,570 | 11.9% | \$ 1,201,748 | 12.2% | |
| Construction, land development and | | | | | | | | | | | |
| other land loans | 1,542,771 | 15.2% | 1,502,393 | 15.0% | 1,509,137 | 15.1% | 1,453,535 | 14.7% | 1,383,539 | 14.0% | |
| 1-4 family residential | 2,418,021 | 23.8% | 2,438,224 | 24.4% | 2,454,548 | 24.5% | 2,449,051 | 24.7% | 2,432,348 | 24.7% | |
| Home equity | 277,447 | 2.7% | 284,339 | 2.8% | 285,312 | 2.8% | 284,076 | 2.9% | 283,729 | 2.9% | |
| Commercial real estate (includes multi- family residential) | 3,405,466 | 33.6% | 3,330,860 | 33.3% | 3,315,627 | 33.1% | 3,295,001 | 33.2% | 3,309,227 | 33.5% | |
| Agriculture (includes farmland) | 709,617 | 7.0% | 671,319 | 6.7% | 690,118 | 6.9% | 692,516 | 7.0% | 699,228 | 7.1% | |
| Consumer and other | 271,724 | 2.7% | 259,896 | 2.6% | 286,121 | 2.8% | 264,626 | 2.7% | 266,385 | 2.7% | |
| Energy | 352,627 | 3.5% | 375,405 | 3.7% | 300,546 | 3.0% | 291,827 | 2.9% | 287,815 | 2.9% | |
| Total loans | \$10,146,565 | | \$10,011,416 | | \$10,020,773 | | \$ 9,911,202 | | \$ 9,864,019 | | |
| Deposit Types | | | | | | | | | | | |
| Noninterest-bearing | | | | | | | | | | | |
| DDA | \$ 5,657,589 | 33.3% | \$ 5,707,994 | 32.9% | \$ 5,623,322 | 31.5% | \$ 5,465,474 | 32.3% | \$ 5,397,293 | 31.6% | |
| Interest-bearing DDA | 3,808,694 | 22.4% | 4,106,255 | 23.7% | 4,501,394 | 25.3% | 3,645,754 | 21.6% | 3,702,910 | 21.7% | |
| Money market | 3,153,261 | 18.6% | 3,062,999 | 17.7% | 3,200,763 | 18.0% | 3,273,110 | 19.4% | 3,451,803 | 20.2% | |
| Savings | 2,311,795 | 13.6% | 2,314,112 | 13.3% | 2,300,450 | 12.9% | 2,264,959 | 13.4% | 2,240,126 | 13.1% | |
| Certificates and other time deposits | 2,047,265 | 12.1% | 2,141,519 | 12.4% | 2,195,531 | 12.3% | 2,258,179 | 13.3% | 2,278,398 | 13.4% | |
| Total deposits | \$16,978,604 | | \$17,332,879 | | \$17,821,460 | | \$16,907,476 | | \$17,070,530 | | |
| Loan to Deposit Ratio | 59.8% |) | 57.8% |) | 56.2% | ,) | 58.6% | ó | 57.8% |) | |

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Construction Loans

| | <u> </u> | 2018 | Mar 31, 20 | 018 | Dec 31, 2 | 017 | Sep 30, 20 | 17 | Jun 30, 2017 | | |
|-----------------------------|------------|---------|-------------|-------|-------------|-------|-------------|-------|--------------|-------|--|
| | | | | | | | | | | | |
| Single family residential | | | | | | | | | | | |
| construction | \$ 426,76 | 7 27.6% | \$ 417,302 | 27.7% | \$ 388,966 | 25.7% | \$ 386,891 | 26.6% | \$ 410,164 | 29.6% | |
| Land development | 88,56 | 2 5.7% | 88,609 | 5.9% | 86,122 | 5.7% | 77,202 | 5.3% | 79,641 | 5.8% | |
| Raw land | 134,90 | 5 8.7% | 128,771 | 8.5% | 131,022 | 8.7% | 191,563 | 13.1% | 200,122 | 14.4% | |
| Residential lots | 118,75 | 9 7.7% | 113,813 | 7.6% | 117,080 | 7.7% | 128,109 | 8.8% | 130,919 | 9.4% | |
| Commercial lots | 92,28 | 6.0% | 91,653 | 6.1% | 91,624 | 6.1% | 113,692 | 7.8% | 83,104 | 6.0% | |
| Commercial construction and | | | | | | | | | | | |
| other | 683,25 | 5 44.3% | 664,437 | 44.2% | 696,763 | 46.1% | 558,649 | 38.4% | 482,347 | 34.8% | |
| Net unaccreted discount | (1,76 | 1) | (2,192) | | (2,440 |) | (2,571) | | (2,758) | | |
| Total construction loans | \$1,542,77 | 1 | \$1,502,393 | | \$1,509,137 | | \$1,453,535 | | \$1,383,539 | | |

Non-Owner Occupied Commercial Real Estate Loans by Metropolitan Statistical Area (MSA) as of June 30, 2018

| | Houston | Dallas | Austin | OK City | Tulsa | Other (R) | Total | |
|-------------------------------------|------------|------------|------------|------------|-----------|------------|-------------|--|
| Collateral Type | | | | | | | | |
| Shopping center/retail | \$ 294,035 | \$ 71,423 | \$ 30,635 | \$ 15,493 | \$ 31,704 | \$ 142,789 | \$ 586,079 | |
| Commercial and industrial buildings | 136,002 | 25,125 | 11,383 | 13,997 | 22,052 | 76,436 | 284,995 | |
| Office buildings | 79,208 | 117,718 | 25,639 | 42,675 | 10,740 | 70,235 | 346,215 | |
| Medical buildings | 31,018 | 8,414 | 40 | 5,511 | 10,824 | 62,411 | 118,218 | |
| Apartment buildings | 39,579 | 36,669 | 18,807 | 10,018 | 5,060 | 58,896 | 169,029 | |
| Hotel | 38,198 | 54,229 | 16,992 | 32,469 | _ | 99,709 | 241,597 | |
| Other | 48,763 | 11,691 | 18,737 | 11,441 | 15,971 | 61,316 | 167,919 | |
| Total | \$ 666,803 | \$ 325,269 | \$ 122,233 | \$ 131,604 | \$ 96,351 | \$ 571,792 | \$1,914,052 | |

Acquired Loans

| | Acquired Loans Accounted for Under ASC 310-20 | | | | | | Acquired Loans Accounted for Under ASC 310-30 | | | | | | | Total Loans Accounted for Under ASC 310-20 and 310-30 | | | | |
|---|--|---------------------------------|----|------------------------------|----|------------------------------|--|--------------------------------|----|-------------------------------|----|-----------------------------|----|--|-----|-------------------------------|----|------------------------------|
| | - | alance at equisition Date | | alance at Mar 31, 2018 | | alance at Jun 30, 2018 | | alance at quisition Date | _ | Balance at Mar 31, 2018 | | lance at Jun 30, 2018 | - | alance at cquisition Date | | Balance at Mar 31, 2018 | | alance at Jun 30, 2018 |
| Loan marks: | | | | | _ | | _ | | | | | | _ | | | | _ | |
| Acquired banks (T) | \$ | 229,080 | \$ | 18,885 | \$ | 17,431 | \$ | 142,128 | \$ | 10,386 | \$ | 6,615 | \$ | 371,208 | 5 | \$ 29,271 | \$ | 24,046 |
| Acquired portfolio loan balances: | | | | | | | | | | | | | | | | | | |
| Acquired banks (T) | | 5,690,998 | | 680,656 | | 628,596 | | 275,221 | | 30,503 | | 17,984 | | 5,966,219 | (U) | 711,159 | | 646,580 |
| Acquired portfolio loan balances less loan marks | \$ | 5,461,918 | \$ | 661,771 | \$ | 611,165 | \$ | 133,093 | \$ | 20,117 | \$ | 11,369 | \$ | 5,595,011 | 9 | \$ 681,888 | \$ | 622,534 |

(R) Includes other MSA and non-MSA regions.

(S) Represents a portion of total commercial real estate loans of \$3.405 billion as of June 30, 2018.

(T) Includes Bank of Texas, Bank Arlington, American State Bank, Community National Bank, First Federal Bank Texas, Coppermark Bank, First Victoria National Bank, The F&M Bank & Trust Company and Tradition Bank.

(U) Actual principal balances acquired.

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| | Three Months Ended | | | | | | | | Year-to-Date | | | | |
|---|--------------------|----|-----------------|----|-----------------|----|-----------------|----|-----------------|----|-----------------|----|-----------------|
| | Jun 30, 2018 | 1 | Mar 31, 2018 |] | Dec 31, 2017 | ! | Sep 30, 2017 | • | Jun 30, 2017 | • | Jun 30, 2018 | J | Jun 30, 2017 |
| Asset Quality | | | | | | | | | | | | | |
| Nonaccrual loans | \$ 20,415 | \$ | 22,572 | \$ | 25,264 | \$ | 26,267 | \$ | 30,517 | \$ | 20,415 | \$ | 30,517 |
| Accruing loans 90 or more days past due | 854 | | 107 | | 1,004 | | 4,934 | | 1,613 | | 854 | | 1,613 |
| Total nonperforming loans | 21,269 | | 22,679 | | 26,268 | | 31,201 | | 32,130 | | 21,269 | | 32,130 |
| Repossessed assets | | | _ | | 35 | | 110 | | 16 | | _ | | 16 |
| Other real estate | 10,316 | | 10,538 | | 11,152 | | 14,512 | | 15,472 | | 10,316 | | 15,472 |
| Total nonperforming assets | \$ 31,585 | \$ | 33,217 | \$ | 37,455 | \$ | 45,823 | \$ | 47,618 | \$ | 31,585 | \$ | 47,618 |
| Nonperforming assets: | | | | | | | | | | | | | |
| Commercial and industrial (includes energy) | \$ 12,234 | \$ | 13,558 | \$ | 15,533 | \$ | 22,241 | \$ | 25,628 | \$ | 12,234 | \$ | 25,628 |
| Construction, land development and other land loans | 1,829 | | 1,019 | | 1,888 | | 847 | | 1,572 | | 1,829 | | 1,572 |
| 1-4 family residential (includes home equity) | 4,884 | | 5,440 | | 5.845 | | 3,781 | | 4,156 | | 4.884 | | 4.156 |
| Commercial real estate (includes multi- family residential) | 12,038 | | 12,992 | | 13,533 | | 18.208 | | 15,454 | | 12,038 | | 15,454 |
| Agriculture (includes farmland) | 519 | | 12,772 | | 550 | | 635 | | 676 | | 519 | | 676 |
| Consumer and other | 81 | | 80 | | 106 | | 111 | | 132 | | 81 | | 132 |
| Total | \$ 31,585 | \$ | 33,217 | ¢ | 37,455 | ¢ | 45,823 | ¢ | 47,618 | \$ | 31,585 | ¢ | 47,618 |
| | | φ | | φ | | φ | | φ | | φ | | φ | |
| Number of loans/properties | 90 | _ | 95 | _ | 99 | _ | 113 | _ | 121 | _ | 90 | = | 121 |
| Allowance for credit losses at end of period | \$ 84,964 | \$ | 83,600 | \$ | 84,041 | \$ | 86,812 | \$ | 83,783 | \$ | 84,964 | \$ | 83,783 |
| Net charge-offs: | | | | | | | | | | | | | |
| Commercial and industrial (includes energy) | \$ 1,047 | \$ | 8,016 | \$ | 3,822 | \$ | 3,225 | \$ | 2,531 | \$ | 9,063 | \$ | 6,026 |
| Construction, land development and other land loans | (1) | | 123 | | (1) | | (2) | | (60) | | 122 | | (125) |
| 1-4 family residential (includes home equity) | 114 | | 257 | | 61 | | 12 | | 95 | | 371 | | _ |
| Commercial real estate (includes multi- family residential) | 986 | | 502 | | 22 | | (3) | | | | 1,488 | | 133 |
| Agriculture (includes farmland) | (45) | | (61) | | (63) | | (5) | | (29) | | (106) | | (94) |
| Consumer and other | 535 | | 604 | | 930 | | 639 | | 525 | | 1,139 | | 1,028 |
| Total | \$ 2,636 | \$ | 9,441 | \$ | 4,771 | \$ | 3,871 | \$ | 3,062 | \$ | 12,077 | \$ | 6,968 |
| Asset Quality Ratios | | | | | | | | | | | | | |
| Nonperforming assets to average interest- | | | | | | | | | | | | | |
| earning assets | 0.16% | | 0.17% | | 0.19% | | 0.24% | | 0.24% | | 0.16% | | 0.24% |
| Nonperforming assets to loans and other real estate | 0.31% | | 0.33% | | 0.37% | | 0.46% | | 0.48% | | 0.31% | | 0.489 |
| Net charge-offs to average loans (annualized) | 0.10% | | 0.38% | | 0.19% | | 0.16% | | 0.13% | | 0.24% | | 0.149 |
| Allowance for credit losses to total loans | 0.84% | | 0.84% | | 0.84% | | 0.88% | | 0.85% | | 0.84% | | 0.85% |
| Allowance for credit losses to total loans (excluding acquired loans accounted for | 0.0170 | | | | | | | | 2.00 /0 | | 2.0.70 | | 5.007 |
| under ASC Topics 310-20 and 310-30) (G) | 0.89% | | 0.90% | | 0.91% | | 0.95% | | 0.93% | | 0.89% | | 0.93% |

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Prosperity Bancshares, Inc.® Notes to Selected Financial Data (Unaudited)

(Dollars and share amounts in thousands, except per share data)

Consolidated Financial Highlights

NOTES TO SELECTED FINANCIAL DATA

Prosperity's management uses certain non-GAAP (generally accepted accounting principles) financial measures to evaluate its performance. Specifically, Prosperity reviews tangible book value per share, return on average tangible common equity, the tangible equity to tangible assets ratio and the efficiency ratio, excluding net gains and losses on the sale of assets and securities, for internal planning and forecasting purposes. In addition, due to the application of purchase accounting, Prosperity uses certain non-GAAP financial measures and ratios that exclude the impact of these items to evaluate its allowance for credit losses to total loans (excluding acquired loans accounted for under ASC Topics 310-20 and 310-30). Prosperity has included information below relating to these non-GAAP financial measures for the applicable periods presented.

| | Three Months Ended | | | | | | _ | Year-to-Date | | | | |
|---|---------------------|-----------------|-----|-----------------|-----|-----------------|-----|-----------------|----|-----------------|-----|-----------------|
| | Jun 30, 2018 | Mar 31, 2018 | 1 | Dec 31, 2017 | | Sep 30, 2017 | | Jun 30, 2017 | | Jun 30, 2018 | • | Jun 30, 2017 |
| Reconciliation of return on average common equity to return on average tangible common equity: | | | | | | | | | | | | |
| Net income | <u>\$ 81,597</u> | \$ 74,361 | \$ | 67,138 | \$ | 67,908 | \$ | 68,554 | \$ | 155,958 | \$ | 137,119 |
| Average shareholders' equity | \$ 3,918,364 | \$ 3,866,539 | \$ | 3,816,884 | \$ | 3,773,312 | \$ | 3,725,789 | \$ | 3,892,594 | \$ | 3,702,527 |
| Less: Average goodwill and other intangible assets | (1,937,395) | (1,938,909) | (| (1,940,495) | (| (1,942,159) | | (1,943,802) | _ | (1,938,148) | (| 1,944,700) |
| Average tangible shareholders' equity | \$ 1,980,969 | \$ 1,927,630 | \$ | 1,876,389 | \$ | 1,831,153 | \$ | 1,781,987 | \$ | 1,954,446 | \$ | 1,757,827 |
| Return on average tangible common equity (F) | 16.48% | 15.43% | 6 | 14.31% | | 14.83% | | 15.39% | | 15.96% | | 15.60% |
| Reconciliation of book value per share to tangible book value per share: | | | | | | | | | | | | |
| Shareholders' equity | \$ 3,935,452 | \$ 3,876,145 | \$ | 3,824,154 | \$ | 3,781,358 | \$ | 3,736,188 | \$ | 3,935,452 | \$ | 3,736,188 |
| Less: Goodwill and other intangible assets | (1,936,618) | (1,938,119) | | (1,939,687) | | (1,941,309) | | (1,942,995) | - | (1,936,618) | | 1,942,995) |
| Tangible shareholders' equity | \$ 1,998,834 | \$ 1,938,026 | | 1,884,467 | _ | 1,840,049 | _ | 1,793,193 | \$ | 1,998,834 | | 1,793,193 |
| Period end shares outstanding | 69,838 | 69,819 | | 69,491 | | 69,484 | | 69,488 | | 69,838 | | 69,488 |
| Tangible book value per share: | \$ 28.62 | \$ 27.76 | \$ | 27.12 | \$ | 26.48 | \$ | 25.81 | \$ | , | \$ | 25.81 |
| Reconciliation of equity to assets ratio to period end tangible equity to period end tangible assets ratio: | | | | | | | | | | | | |
| Tangible shareholders' equity | <u>\$ 1,998,834</u> | \$ 1,938,026 | \$ | 1,884,467 | \$ | 1,840,049 | \$ | 1,793,193 | \$ | 1,998,834 | \$ | 1,793,193 |
| Total assets | \$22,570,740 | \$22,472,314 | \$2 | 2,587,292 | \$2 | 22,143,263 | \$2 | 22,296,543 | \$ | 22,570,740 | \$2 | 2,296,543 |
| Less: Goodwill and other intangible assets | (1,936,618) | (1,938,119) | (| (1,939,687) | (| (1,941,309) | | (1,942,995) | | (1,936,618) | (| 1,942,995) |
| Tangible assets | \$20,634,122 | \$20,534,195 | \$2 | 0,647,605 | \$2 | 20,201,954 | \$2 | 20,353,548 | \$ | 20,634,122 | \$2 | 0,353,548 |
| Period end tangible equity to period end tangible assets ratio: | 9.69% | 9.44% | 6 | 9.13% | | 9.11% | | 8.81% | | 9.69% | | 8.819 |
| Reconciliation of allowance for credit losses to total loans to allowance for credit losses to total loans, excluding acquired loans: | | | | | | | | | | | | |
| Allowance for credit losses | \$ 84,964 | \$ 83,600 | \$ | 84,041 | \$ | 86,812 | \$ | 83,783 | \$ | 84,964 | \$ | 83,783 |
| Total loans | \$10,146,565 | \$10,011,416 | \$1 | 0,020,773 | \$ | 9,911,202 | \$ | 9,864,019 | \$ | 10,146,565 | \$ | 9,864,019 |
| Less: Fair value of acquired loans (acquired portfolio loan balances less loan marks) | \$ 622,534 | \$ 681,888 | \$ | 740,157 | \$ | 796,807 | \$ | 888,172 | \$ | 622,534 | \$ | 888,172 |
| Total loans less acquired loans | \$ 9,524,031 | \$ 9,329,528 | \$ | 9,280,616 | \$ | 9,114,395 | \$ | 8,975,847 | \$ | 9,524,031 | \$ | 8,975,847 |
| Allowance for credit losses to total loans, excluding acquired loans (non-GAAP basis) | 0.89% | 0.90% | 6 | 0.91% | | 0.95% | | 0.93% | | 0.89% | | 0.939 |
| Reconciliation of efficiency ratio to efficiency ratio, excluding net gains and losses on the sale of assets and securities: | | | | | | | | | | | | |
| Noninterest expense | \$ 83,602 | \$ 80,054 | \$ | 81,088 | \$ | 77,509 | \$ | 76,442 | \$ | 163,656 | \$ | 154,504 |
| Net interest income | \$ 161,803 | \$ 153,223 | \$ | 156,050 | \$ | 156,147 | \$ | 152,231 | \$ | 315,026 | \$ | 304,666 |
| Noninterest income | 28,371 | 27,938 | | 29,220 | | 28,809 | | 27,780 | | 56,309 | | 58,604 |
| Less: net (loss) gain on sale of assets | (44) | | | 41 | | 62 | | (3,783) | | (44) | | (2,024) |
| Less: net (loss) gain on sale of securities | (13) | | | | | | _ | 3,270 | | (13) | | 3,270 |
| Noninterest income excluding net gains and losses on the sale of assets and securities | 28,428 | 27,938 | | 29,179 | | 28,747 | | 28,293 | | 56,366 | | 57,358 |
| Total income excluding net gains and losses on the sale of assets and securities | \$ 190,231 | \$ 181,161 | \$ | 185,229 | \$ | 184,894 | \$ | 180,524 | \$ | | \$ | 362,024 |
| Efficiency ratio, excluding net gains and losses on the sale of assets and securities | 43.95% | 44.19% | 6 | 43.78% | | 41.92% | | 42.34% | | 44.07% | | 42.68% |
| | | | | | | | | | | | | |